### REPORT HEADER PAGE

Report name & Reference: Header page for ERR 0910, ERR 1011, ERR 1112

Report produced by: Anne Lawson

Key date of report:

Period reported on: financial year 2009/10 (01/07/2009-30/06/2010)

financial year 2010/11 (01/07/2010-30/06/2011)

financial year 2011/12 (01/07/2011-30/06/2012)

Financial year YTD 31 December 12 (01/07/2012-31/12/2012)

Data source/s: FY 09/10, 10/11, 11/12 - ERR reporting spreadsheet (LPATS folder)

YTD 31 Decmber 2012 - siebel legals dump

FY 09/10, 10/11, 11/12 - finalised ERR's only

Notes: ERR to reported from siebel as at 1 July 2012



ERR for 2009 - 2010 (data as at 27 July 2010)

DOUBLE CLICK ON GREY CELL TO DRILL DOWN TO SOURCE DATA

| DOUBLE CLICK ON GREY CELL TO DRILL      | DOWN TO SOURCE DATA   |     |     |      |     |     |      |      |     |     |      |   |                |
|---|---|-----|-----|------|-----|-----|------|------|-----|-----|------|---|----------------|
| Count of MYM                            | <del>,</del>  | BSL |     |      |     |     |      |      |     |     |      |   |                |
| resolution                              | reason  | ATP | CAS | Debt | EXC | GST | LB&I | MEI  | SME | SNC | SPR  |   | Grand<br>Total |
| Code of Settlement Practice - Other     | Application of ATO View Changes for some Issues - All other situations                                |     |     |      | 7   | 1   |      | 1    |     |     |      |   | :              |
|   | Assessment of Litigation Risk - Compliance or Reputational Risk                                       |     |     |      |     | 2   |      |      | 4   | l l | 1    |   |                |
|   | Assessment of Litigation Risk - Litigation Not Cost Effective for some issues - no effect on ATO View |     |     |      |     | 4   |      | 1    |     |     | 1    |   | (              |
|   | Assessment of Litigation Risk - Weighting or credibility of evidence reassessed                       |     |     |      |     | 3   |      | 1    | 3   | 3   | 1    |   |                |
|   | Evidence available changes and affects some issues - tpr presented information previously requested   |     |     |      |     |     |      | 1    |     |     |      |   | 1              |
|   | Evidence available changes and affects some issues - tpr presented unexpected facts                   |     |     |      |     |     |      | 1    |     |     |      |   | 1              |
| 1                                       | Penalty Remission Only  |     |     |      |     | 2   |      |      |     |     | 3    |   | ŗ              |
| Code of Settlement Practice - Other Tot | tal   |     |     |      |     | 12  |      | 5    | 7   | ,   | 3 3  |   | 30             |
| Conceded-in-Full by Commissioner        | Application of ATO View Changes - All other situations  |     |     |      |     | 5   |      | 9    | 1   |     | 2    |   | 17             |
| i                                       | Application of ATO View Changes - Calculation or system errors  |     |     |      |     |     |      | 1    |     |     |      |   | -              |
| İ                                       | Application of ATO View Changes - Decision to grant extension of time to object                       |     |     |      |     |     | 1    | l l  |     |     |      |   | -              |
| 1                                       | Assessment of Litigation Risk - Compliance or Reputational Risk                                       |     |     |      |     |     |      | 1    | 2   | 2   | 1    |   | 2              |
|   | Assessment of Litigation Risk - Litigation Not Cost Effective - no effect on ATO View                 |     |     |      |     |     |      | 1    |     |     |      |   | 1              |
|   | Assessment of Litigation Risk - Weighting or credibility of evidence reassessed                       |     |     |      |     | 2   |      | 3    | 1   |     | 1    |   | 7              |
|   | Change to ATO View - Lead Case  |     |     |      |     |     |      | 1    |     |     |      |   | 1              |
|   | Change to ATO View - Other  |     |     |      |     |     |      | 2    | 1   |     |      |   | 3              |
|   | Change to ATO View - Problems with earlier escalation processes                                       |     |     |      |     |     |      |      | 1   |     |      |   | 1              |
|   | Evidence available changes - Expected facts/evidence not previously requested                         |     | 1   |      |     |     |      |      | 1   |     | 1    |   | 3              |
|   | Evidence available changes - Tpr presented information previously requested                           | 30  | )   |      |     |     |      | 6    | 1   |     |      |   | 37             |
|   | Evidence available changes - Tpr presented unexpected evidence  |     |     |      |     |     |      | 7    | 3   | 3   |      |   | 10             |
|   | Penalty Remission Only  |     |     |      |     |     |      | 3    |     |     |      |   | 3              |
| Conceded-in-Full by Commissioner Tota   | al  | 30  | ) 1 |      |     | 7   | 1    | 34   | 11  | -   | 1 4  |   | 89             |
| Dismissed Prior to Hearing by AAT       | Applicant failed to appear at a directions hearing, hearing or ADR                                    | 3   | 3   |      |     |     |      |      |     |     |      |   | 3              |
|   | Applicant Failed to Comply with Directions  | 8   | 3   |      |     | 5   | 1    | 1 3  | 1   |     |      |   | 18             |
| Dismissed Prior to Hearing by AAT Tota  |   | 11  | L   |      |     | 5   | 1    | 1 3  | 1   |     |      |   | 21             |
| Other agreed outcomes                   | Alternative Assessment Conceded   |     |     |      |     |     |      |      | 10  | )   |      |   | 10             |
|   | Assessment of Litigation Risk - Compliance or Reputational Risk                                       |     |     |      |     | 1   |      |      |     |     |      |   | 1              |
|   | Assessment of Litigation Risk - Litigation Not Cost Effective for some issues - no effect on ATO View |     |     |      |     | 1   |      | 7    | 3   | 3   |      |   | 11             |
|   | Assessment of Litigation Risk - Weighting or credibility of evidence reassessed                       |     |     |      |     |     |      | 4    |     |     |      |   |                |
|   | ATO View Changes for some Issues - All other situations   |     |     |      |     | 1   |      | 1    | 1   |     | 1    |   |                |
| 1                                       | Change to ATO View which affects some issues - Other  |     |     |      |     | 1   |      | 2    |     |     | 1    |   | Δ              |
|   | Evidence available changes and affects some issues - expected facts/evidence not requested            |     |     |      |     | 1   |      | 2    |     |     |      |   | Ξ              |
|   | Evidence available changes and affects some issues - tpr presented information previously requested   |     |     |      |     | 2   |      | 24   | 7   | 7   | 5    |   | 38             |
|   | Evidence available changes and affects some issues - tpr presented unexpected facts                   |     |     |      |     | 1   |      | 5    | 4   | l l |      |   | 10             |
|   | Penalty Remission Only  |     |     |      |     | 3   | 185  | 5 5  | 1   |     | 1    |   | 195            |
| Other agreed outcomes Total             |   |     |     |      |     | 11  | 185  | 50   | 26  | 5   | 8    |   | 280            |
| Withdrawn by Taxpayer                   | Correct legal position clarified  | E   | 5   |      | 1   | 6   | 12   | 2 15 | 3   | 3   | 6    |   | 49             |
|   | Reason not known  | 10  | )   | 1    | 2   | 7   |      | 5    | 2   | 2   |      | 1 | 28             |
|   | Taxpayer did not understand objection result  |     |     |      | 1   |     |      | 5    |     |     |      |   | 6              |
|   | Taxpayer withdrew as the result of a concession/settlement for associated taxpayer/s                  | 3   | 3   |      |     |     |      |      |     |     |      |   | 3              |
|   | Taxpayer withdrew on cost/benefit analysis  | 19  |     |      |     | 9   |      | 3    | 4   | l I | 1 2  |   | 38             |
| Withdrawn by Taxpayer Total             |   | 38  | 3   | 1    | 4   | 22  | 12   | 2 28 | 9   |     | 1 8  | 1 | 124            |
| Grand Total                             |   | 79  | ) 1 | . 1  | 4   | 57  | 199  | 120  | 54  | 1   | 5 23 | 1 | 544            |

|  |   |     |          | 0    | 9            |       | •  |      |       |        |
|--|---|-----|----------|------|--------------|-------|--|------|-------|--------|
| Year                                   | 2010/11   | ٦   |          |      |              |       |  |      |       |        |
| DOUBLE CLICK ON GREY CELL TO DRILL     |   | _   |          |      |              |       |  |      |       |        |
| Count of dtid                          | SOWN TO SOUNCE BATTA  | BSL |          |      |              |       |  |      |       |        |
| ecunt of and                           |   |     | Debt EXC | GST  | LB&I         | MEI   | SME  | SNC  | SPR   | Grand  |
| resolution                             | reason  | All | Debt LAC | dsi  | LIBER        | IVILI | JIVIL  | SINC | Ji IX | Total  |
| Code of Settlement Practice - Other    |   |     | t I      |      | 1            |       |  |      |       | 10(a)  |
| Code of Settlement Practice - Other    | Application of ATO View Changes for some Issues - All other situations                                |     |          |      | 1            | 6     | 4  |      |       | 14     |
|  | Assessment of Litigation Risk - Compliance or Reputational Risk                                       |     |          |      |              |       | , 2  |      |       | 4      |
|  | Assessment of Litigation Risk - Litigation Not Cost Effective for some issues - no effect on ATO View |     |          |      | 4            | 3     | 4  |      |       | 4      |
|  | Assessment of Litigation Risk - Weighting or credibility of evidence reassessed                       |     |          |      | 4            |       |  | 2    |       | 3      |
|  | Evidence available changes and affects some issues - tpr presented information previously requested   |     |          | 2    | 2            | 1     | 9  |      |       | 12     |
|  | Evidence available changes and affects some issues - tpr presented unexpected facts                   |     |          | 3    |              | 8     | 3  |      |       | 1 12   |
|  | Penalty Remission Only  |     |          | 3    | \$           |       |  |      |       | 3      |
| Code of Settlement Practice - Other To |   |     |          | 3 12 | 1 1          | 1 18  | 3 15   | 2    |       | 1 52   |
|  | B Settlement by Widely Based Tax Dispute Panel  | 378 |          |      |              |       |  |      |       | 378    |
| Code of Settlement Practice - Widely B | ased Panel Total  | 378 |          |      |              |       |  |      |       | 378    |
| Conceded-in-Full by Commissioner       | Application of ATO View Changes - All other situations  |     |          | 1    | 1 1          | 1 3   | 1  |      |       | 3 9    |
|  | Application of ATO View Changes - Decision to grant extension of time to object                       |     |          | 1    |              |       |  |      |       | 1      |
|  | Assessment of Litigation Risk - Compliance or Reputational Risk                                       |     |          | 1    |              |       | 2  |      |       | 3      |
|  | Assessment of Litigation Risk - Decision to grant extension of time to object                         |     |          |      |              | 1     |  |      |       | 1      |
|  | Assessment of Litigation Risk - Weighting or credibility of evidence reassessed                       |     |          |      |              | 3     | 3  |      |       | 3      |
|  | Change to ATO View - Problems with earlier escalation processes                                       |     |          | 1    |              | 2     | 2  |      |       | 3      |
|  | Evidence available changes - Expected facts/evidence not previously requested                         |     |          | 2    | 2            | 7     | , 2  |      |       | 11     |
|  | Evidence available changes - Tpr presented information previously requested                           | 16  |          | 2    | ,            | 3     | 3  |      |       | 2 23   |
|  | Evidence available changes - Tpr presented unexpected evidence  |     |          |      |              | 3     | 1  |      |       | 1 5    |
|  | Penalty Remission Only  |     |          | 1    |              | 4     |  |      |       | 5      |
| Conceded-in-Full by Commissioner Tota  |   | 16  |          |      | 1            | 1 26  | 6  |      |       | 6 64   |
| Dismissed Prior to Hearing by AAT      | Applicant failed to appear at a directions hearing, hearing or ADR                                    | 10  |          | 3    | <del>1</del> | 1     | 1  |      |       | 1 6    |
| Distributed Fred till by AAT           | Applicant Failed to Comply with Directions  |     |          |      | -            | 2     | <u> </u>   | _    | _     | 9      |
|  | Lack of jurisdiction/no reviewable decision   |     |          | 1    |              | 1     | <del>/                                    </del> |      |       | 1 2    |
| Dismissed Prior to Hearing by AAT Tota |   |     |          |      | 1            | + -   | + 1  |      | _     | 2 17   |
|  | Assessment of Litigation Risk - Compliance or Reputational Risk                                       |     |          | 3    | 4            | 1     | <del>                                     </del> | -    |       | 2 1/   |
| Other agreed outcomes                  | Assessment of Litigation Risk - Litigation Not Cost Effective for some issues - no effect on ATO View | 1   |          |      | + 1          | +     | -  | _    | _     | 1 12   |
|  |   | 1   |          |      | <u> </u>     | . 5   | <u>'                                    </u>     | 1    |       | 1 12   |
|  | Assessment of Litigation Risk - Weighting or credibility of evidence reassessed                       |     | 1        |      | <del></del>  | 4     | <i>!</i>   | 3    |       | 11     |
|  | ATO View Changes for some Issues - All other situations   |     |          |      | 4            | 1     | . 3  |      | _     | 6      |
|  | ATO View Changes for some Issues - Calculation or system errors                                       |     |          |      | 4            |       | 1  |      |       | 1      |
|  | Change to ATO View - Problems with earlier escalation   |     |          | 1    | 4            |       |  |      |       | 1      |
|  | Change to ATO View which affects some issues - Lead Case  |     |          |      | 1            |       |  |      |       | 1      |
|  | Evidence available changes and affects some issues - tpr presented information previously requested   |     |          | 6    | 5            | 15    | 1  | 4    |       | 1 23   |
|  | Evidence available changes and affects some issues - tpr presented unexpected facts                   |     |          | 1 1  | 4            | 4     | ł .  | 4    |       | 1 7    |
|  | Penalty Remission Only  |     |          | 5    | 4            | 1 7   | 4  |      |       | 16     |
| Other agreed outcomes Total            |   | 1   | 1        | 1 18 | 3 8          | 3 37  | / 7  | 3    |       | 3 79   |
| Withdrawn by Taxpayer                  | Alternative Assessment Conceded   |     |          |      |              | 1     | L  |      |       | 1      |
|  | Correct legal position clarified  |     |          | g    | ) 6          | 9     | )  |      |       | 5 29   |
|  | Reason not known  | 7   |          | 1 8  | 3 1          | 1 12  | 2 2  |      |       | 2 33   |
|  | Taxpayer did not understand objection result  |     |          | 2    | 2            | 3     | 3 1  |      |       | 2 8    |
|  | Taxpayer withdrew as the result of a concession/settlement for associated taxpayer/s                  | 1   |          | 1    |              |       | 1  | . 1  |       | 1 5    |
|  | Taxpayer withdrew on cost/benefit analysis  | 2   |          | 10   |              | 10    | ) 1  |      |       | 2 25   |
|  |   |     |          |      |              |       |  |      |       |        |
| Withdrawn by Taxpayer Total            |   | 10  |          | 1 30 | 1 7          | 7 35  |  | 1    | 1     | 12 101 |

| Year (Multiple Items) |  |
|-----------------------|--|
|-----------------------|--|

|  |  |  |          |        |      | 9      |        | ,   |          |
|--|--|--|----------|--------|------|--------|--------|-----|----------|
|  |  |  |          | A      | Ų    |        |        |     |          |
|  |  |  |          | •      |      |        |        |     |          |
|  |  |  |          |        |      |        |        |     |          |
| Year                                       | (Multiple Items)   |  |          |        |      |        |        |     |          |
|  |  |  |          |        |      |        |        |     |          |
| Count of dtid                              |  | BSL  |          |        |      |        |        |     |          |
| resolution                                 | reason   | ATP  | EXC      | GST LB | &I M | EI SM  | E SNO  | SPR | Grand To |
| Code of Settlement Practice - Other        | Application of ATO View Changes for some Issues - All other situations   |  |          | 1      |      |        |        |     |          |
|  | Assessment of Litigation Risk - Compliance or Reputational Risk  |  |          |        |      |        |        | 2   |          |
|  | Assessment of Litigation Risk - Litigation Not Cost Effective for some issues - no effect on ATO View                                    |  |          | 1      |      |        | 2      | 12  |          |
|  | Assessment of Litigation Risk - Weighting or credibility of evidence reassessed  |  |          | 5      |      | 1      | 2      | 1   | 1        |
|  | Evidence available changes and affects some issues - tpr presented information previously requested                                      |  |          | 1      |      | 3      | 4      |     |          |
|  | Evidence available changes and affects some issues - tpr presented unexpected facts  |  |          | 2      |      |        | 4      |     |          |
| Code of Settlement Practice - Other Total  | Penalty Remission Only   | 1  | _        | 11     |      | 4      | 8      | 15  | 1        |
|  | ed Settlement by Widely Based Tax Dispute Panel  | 6  |          | 11     |      | 4      | 0      | 15  | 1        |
| Code of Settlement Practice - Widely Based |  | 6  |          |        |      |        |        |     |          |
| Conceded-in-Full by Commissioner           | Alternative Assessment Conceded  |  |          |        |      | 1      |        |     |          |
|  | Application of ATO View Changes - All other situations   |  |          | 2      |      | 3      | 5      |     | 1        |
|  | Application of ATO View Changes - Calculation or system errors   |  |          | 1      |      |        |        |     |          |
|  | Application of ATO View Changes - Decision to grant extension of time to object  |  |          |        |      | 1      |        |     |          |
|  | Assessment of Litigation Risk - Litigation Not Cost Effective - no effect on ATO View  |  |          | 1      |      | 1      | 1      |     |          |
|  | Assessment of Litigation Risk - Weighting or credibility of evidence reassessed  |  |          | 2      |      | 8      | 1      |     | 2        |
|  | Change to ATO View - Lead Case   |  |          | 1      |      | 5      |        |     |          |
|  | Change to ATO View - Problems with earlier escalation processes  |  |          | 1      |      |        |        |     | 1        |
|  | Evidence available changes - Expected facts/evidence not previously requested  |  |          | 1      |      | 7      |        |     | 4        |
|  | Evidence available changes - Tpr presented information previously requested  |  |          |        | 1    | 8      | 2      |     | 3        |
|  | Evidence available changes - Tpr presented unexpected evidence   |  |          | 1      |      | 8      |        |     |          |
|  | Penalty Remission Only   |  |          |        |      | 3      | 1      |     |          |
| Conceded-in-Full by Commissioner Total     |  |  |          | 10     | 1    | 45     | 10     |     | 11       |
| Dismissed Prior to Hearing by AAT          | Applicant failed to appear at a directions hearing, hearing or ADR   | 1  |          | 3      |      |        | 4      | 1   |          |
|  | Applicant Failed to Comply with Directions   |  | 1        | 1      |      |        |        |     |          |
|  | Lack of jurisdiction/no reviewable decision  | <del>                                     </del> |          |        |      | 3      |        |     |          |
| Dismissed Prior to Hearing by AAT Total    | T  | 1  | 1        |        |      | 3      | 4      | 1   |          |
| Other agreed outcomes                      | Assessment of Litigation Risk - Compliance or Reputational Risk  |  | 1        |        |      | 2      |        |     |          |
|  | Assessment of Litigation Risk - Litigation Not Cost Effective for some issues - no effect on ATO View                                    |  |          | 2      |      | 3<br>  |        | 2   | 1        |
|  | Assessment of Litigation Risk - Weighting or credibility of evidence reassessed  ATO View Changes for some Issues - All other situations |  |          | 1      |      | 5<br>7 | 2      | 3   | 1        |
|  | Change to ATO View - Problems with earlier escalation  |  |          | 1      |      | 1      | 3<br>1 |     |          |
|  | Evidence available changes and affects some issues - expected facts/evidence not requested   |  |          |        |      | Ω      | 1      |     |          |
|  | Evidence available changes and affects some issues - tpr presented information previously requested                                      |  | 2        | 7      |      | 8      | 2      | 2   | 2        |
|  | Evidence available changes and affects some issues - tpr presented unexpected facts  |  | 2        | ,      |      | 2      | 2      | _   | 2        |
|  | Penalty Remission Only   | 1  | 1        | 2      |      | 15     | 4      |     | -        |
| Other agreed outcomes Total                |  | 1  | 4        | 12     |      | 50     | 12     | 5   | 5        |
| Withdrawn by Taxpayer                      | Correct legal position clarified   | 1  | <u> </u> | 6      |      | 10     | 5      | -   | 11       |
|  | Reason not known   | 1  |          | 2      |      | 6      | 1      |     | 3        |
|  | Taxpayer did not understand objection result   |  |          | 3      |      | 3      | 1      |     | 1        |
|  | Taxpayer withdrew as the result of a concession/settlement for associated taxpayer/s   |  |          | 1      |      | 3      | 1      |     | 2        |
|  | Taxpayer withdrew on cost/benefit analysis   | <u> </u>   |          | 8      | 1    | 8      | 5      | 2   | 7        |
| Withdrawn by Taxpayer Total                |  | 2  |          | 20     | 1    | 30     | 13     | 2   | 24       |
| Grand Total                                |  | 11   | 5        | 57     | 2    | 132    | 47     | 23  | 41       |
|  |  |  |          |        |      |        |        |     |          |

Table 5: Early resolution analysis
\*double click on number to bring up list of cases

| ConcessionDetail           | ConcDetailRcsn                 | ATP | GST          | ITX | L&P | LBI | MEI | SME | SNC | Super | Gr | and Total |
|----------------------------|--------------------------------|-----|--------------|-----|-----|-----|-----|-----|-----|-------|----|-----------|
| Conceded by ATO            | Alternative assessmnt conceded |     |              | 1   |     |     |     |     | 8   |       |    | 9         |
|                            | Earlier decision incorrect     |     |              |     |     |     |     | 4   |     |       | 4  | 8         |
|                            | Evidentiary difficulties       |     |              | 2   |     |     |     |     | 6   | 2     |    | 10        |
|                            | Following outcome in lead case |     |              |     |     |     |     | 1   |     |       | 2  | 3         |
|                            | More evidence provided by txpr | 1   |              | 2   | 1   |     |     | 17  |     |       | 8  | 29        |
|                            | Penalty remission only         |     |              |     |     |     |     | 2   |     |       |    | 2         |
|                            | Procedural issues              |     |              |     |     |     |     | 3   |     |       | 1  | 4         |
|                            | Uncert appl law-complex facts  |     | <b>*</b> • • |     |     |     | 1   | 2   | 2   |       |    | 5         |
| Conceded by ATO Total      |                                | 1   |              | 5   | 11  |     | 1   | 29  | 16  | 2     | 15 | 70        |
| Conceded by taxpayer       | Evidentiary difficulties       |     |              | 1   |     |     |     |     |     |       |    | 1         |
|                            | More evidence provided by txpr |     |              |     |     |     |     | 1   |     |       |    | 1         |
|                            | Penalty remission only         |     |              |     |     |     |     | 2   |     |       |    | 2         |
|                            | Procedural issues              |     |              |     |     |     |     | 2   |     |       |    | 2         |
|                            | Withdrawn by taxpayer          | 3   |              | 7   |     |     | 1   | 28  | 2   | 11    | 9  | 51        |
| Conceded by taxpayer Total |                                | 3   |              | 8   |     |     | 11  | 33  | 2   | 1     | 9  | 57        |
| Settled                    | Alternative assessmnt conceded |     |              |     |     |     |     | 2   | 1   |       |    | 3         |
|                            | Earlier decision incorrect     |     |              | 4   |     | 1   |     |     | 1   |       |    | 6         |
|                            | Evidentiary difficulties       |     |              | 1   |     |     |     | 4   |     |       | 1  | 6         |
|                            | More evidence provided by txpr |     |              | 9   | 1   | 3   | 1   | 27  | 1   |       | 6  | 48        |
|                            | Penalty remission only         | 2   |              | 4   |     | 1   |     | 5   | 1   |       |    | 13        |
|                            | Settlement-widely based panel  | 1   |              |     |     |     |     | 1   |     |       |    | 2         |
|                            | Uncert appl law-complex facts  |     |              |     | 1   |     |     | 2   |     | 1     |    | 4         |
|                            | Withdrawn by taxpayer          | 1   |              |     |     | 1   |     | 4   |     | 1     | 3  | 10        |
| Settled Total              |                                | 4   |              | 18  | 2   | 6   | 1   | 45  | 4   | 2     | 10 | 92        |
| Grand Total                |                                | 8   |              | 31  | 3   | 6   | 3   | 107 | 22  | 5     | 34 | 219       |

## REPORT HEADER PAGE

Report name & Reference:

049 Penalty cases - pivot tables

Report produced by:

Anne Lawson

Key date of report:

13/12/2012

Period reported on:

Financial years:

2008/09 (01/07/2012-30/06/2009)

2009/10 (01/07/2009-30/06/2010)

2010/11 (01/07/2010-30/06/2011)

2011/12 (01/07/2011-30/06/2012)

Incoming FY based on open date

Finalised FY based on decision date

YTD 2012/13 (01/07/2012-30/11/2012)

Data source/s:

MYM analysis report

Legals cube data dump 2012/12/10

Filters applied:

Tax indispute: Primary tax amount = \$0, Primary Penalty <> 0

Notes:

The YTD 2012/13 data is sourced from Siebel. YTD 2012/13 finalised figures have not undergone the annual report QA. The QA is perfomred at the end fo the financial year.

Table 3: Finalised penalty matter by outcome

| decided FY    | decision                                 | number of cases | Sum of Primary penalty | Sum of Finalised Penal |
|---------------|--|-----------------|------------------------|------------------------|
| 08/09         | Conceded or abandoned by Tax Office      | s38             | 233098.49              | 0                      |
|               | Conceded or abandoned by taxpayer        | 13              | 868262.15              | 791392.85              |
|               | Settled                                  | 22              | 54632158.21            | 726211.37              |
|               | Decision: affirmed/all favourable to ATO | 12              | 164767.65              | 152452.77              |
|               | Decision: all favourable to T'payer      | s38             |                        | 54.29                  |
|               | Decision: part favourable to ATO         | s38             | 334193.1               | 312535.4               |
| 08/09 Total   |  | 59              | 56232762.94            | 1982646.68             |
| 09/10         | Conceded or abandoned by Tax Office      | 20              | 8253053.17             | 0                      |
|               | Conceded or abandoned by taxpayer        | 14              | 1813060.63             | 1813060.63             |
|               | Settled                                  | 14              | 1050355.59             | 311833.55              |
|               | Decision: affirmed/all favourable to ATO | s38             | 88224.45               | 88224.45               |
|               | Decision: all favourable to T'payer      | 3               | 597659.42              | 0                      |
|               | Decision: part favourable to ATO         | s38             | 350985.5               | 26086.2                |
| 09/10 Total   |  | 57              | 12153338.76            | 2239204.83             |
| 10/11         | Conceded or abandoned by Tax Office      | 10              | 319006.03              | 3994.9                 |
|               | Conceded or abandoned by taxpayer        | s38             | 3851646.25             | 3851646.25             |
|               | Settled                                  | 16              | 2697623.29             | 2098873.05             |
| ,             | Decision: affirmed/all favourable to ATO | s38             | 3029699.03             | 2961037.23             |
|               | Decision: all favourable to T'payer      | s38             | 12111101120            | 6000000                |
|               | Decision: part favourable to ATO         | s38             | 1561920.85             | 516062.36              |
| 10/11 Total   |  | 42              | 23571056.7             | 15431613.79            |
| 2011/12       | Decision: affirmed/all favourable to ATO | s38             | 961175.5               | 961175.5               |
|               | Decision: all favourable to T'payer      | s38             | 14221.35               | 0                      |
|               | Decision: part favourable to ATO         | s38             | 75000                  | 50000                  |
|               | Pre-decision: ATO conceded               | 16              | 2715765.76             | 0                      |
|               | Pre-decision: dismissed/T'payer concede  | 12              | 5887289.44             | 5887289.44             |
|               | Settled                                  | 17              | 4424504.12             | 391268.44              |
| 2011/12 total |  | 54              | 14077956.17            | 7289733.38             |

#### **REPORT DETAILS AND DATA QUALIFIERS**

Report name: 049 Finalised cases by financial year

Report prepared by:

Anne Lawson LSB

Key date of report:

**Period reported on:** financial year 2009/10 (01/07/2009-30/06/2010)

financial year 2010/11 (01/07/2010-30/06/2011) financial year 2011/12 (01/07/2011-30/06/2012)

Financial year YTD 31 December 12 (01/07/2012-31/12/2012)

Data source/s: Part IVC report, Annual report data, MYM analysis report, Legals cube data dump

Filters applied: Period: 01/07/2009-30/07/2012 (INIYIM data)

Financial year based on decision date template: Part IVC litigation only BSL: OPS, CAS and debt excluded

Period: 01/07/2012-31/12/2012 (siebel data)
Pre-hearing financial year based on date of order
hearing financial year based on date of judgement

BSL: OPS, CAS and debt excluded

sub-type: Part IVC

product: first instance and appeals

All data

Prior to hearing case: conceded by ATO, conceded by taxpayer and settled

Notes: Legal services transitioned to siebel from 1 July 2012 for the reporting of litigation cases

Early Resolution report data sourced from Siebel since 01/07/2012

Table 1: Cases finalised at hearing by financial year

\*double click on number to bring up list of cases

| decided    |      |                 |                     |                        |                      | Sum of Finalised  |
|------------|------|-----------------|---------------------|------------------------|----------------------|-------------------|
| FY         | BSL  | number of cases | Sum of primary tax  | Sum of Primary penalty | Sum of finalised tax | Penalty           |
| 09/10      | ATP  | 28              |                     | \$ 3,894,386 50 \$     | 4,608,497.15         | \$ 2,774,410.80   |
|            | CS&C | s38             | \$ 204,911.98       | \$ 81,964.75           | 71,974.00            | \$ 14,394.00      |
|            | EXC  | s38             | \$ -                | \$ - 9                 | - 1                  | \$ -              |
|            | GST  | 32              | \$ 6,529,111.37     | \$ 1,405,845.13        | 3,085,809.88         | \$ 905,612.48     |
|            | LB&I | 30              | \$ 1,270,145,777 30 | \$ 276,393,189.62      | 210,143,390.18       | \$ 10,658,115.77  |
|            | MEI  | 35              | \$ 9,091,104.12     | \$ 4,709,590.60        | 7,853,152.09         | \$ 3,206,290.07   |
|            | SME  | 25              |                     | \$ 1,069,972 87 \$     | 65,443,481.69        | \$ 151,324 82     |
|            | SNC  | s38             | \$ 1,532,381.52     | \$ 612,952.00          | 1,532,381.52         | \$ 71,103.00      |
|            | SPR  | 17              | \$ 3,869,318.44     | \$ - \$                | 3,810,123.19         | \$ -              |
| 09/10 Tota |      | 171             | \$ 1,362,431,659.01 | \$ 288,167,901.47      | 296,548,809.70       | \$ 17,781,250.94  |
| 10/11      | ATP  | 11              | \$ 19,254,054.76    | \$ 6,851,431.71        | 18,925,519.14        | \$ 5,430,663.90   |
|            | EXC  | s38             | \$ 15,604,621 00    | \$ 2,833,495 00 \$     | 15,604,621.00        | \$ 2,833,495.00   |
|            | GST  | _23_            |                     | \$ 13,029,057.20 \$    | 66,276,907.59        | \$ 12,454,884 00  |
|            | L&P  | s38             | \$ 3,129,882.00     | \$ 4,097,480 00 \$     | 3,129,882.00         | \$ 4,090,261.00   |
|            | LB&I | 23              | \$ 1,180,496,333.68 | \$ 512,767,596.78      | 333,984,822.44       | \$ 326,939,843.08 |
|            | MEI  | 31              | \$ 3,310,936.09     | \$ 553,555.69          | 2,242,192.83         | \$ 239,819.74     |
|            | SME  | 15_             | \$ 16,978,701.17    | \$ 9,017,520.44 \$     | 14,021,534.38        | \$ 7,600,159.50   |
|            | SNC  | s38             | \$ 80,867.52        | \$ 32,347 00 \$        | -                    | \$ -              |
|            | SPR  | 15              | \$ 5,068,900.30     | \$ 252,984.53          | 4,605,188.52         | \$ 171,108 92     |
| 10/11 Tota |      | 124             |                     | \$ 549,435,468.35      | 458,790,667.90       | \$ 359,760,235.14 |
| 11/12      | ATP  | s38             |                     |                        | 4,388,506.23         | \$ 1,961,450.10   |
|            | CS&C | s38             | \$ 2,276,036,630 80 | \$ - 9                 | 2,093,433,166.80     | \$ -              |
|            | EXC  | s3              | \$ 1,076,836.29     | \$ 124,811.14          | 1,201,647.43         | \$ 124,811.14     |
|            | GST  | 33              | \$ 183,438,556.45   | \$ 1,486,751 04 \$     | 115,307,521.73       | \$ 1,413,732.61   |
|            | LB&I | 14              | \$ 1,777,924,739 81 | \$ 91,945,863.88       | 128,565,218.10       | \$ 39,982.50      |
|            | MEI  | 55              | \$ 12,602,191.88    | \$ 2,551,754.49        | 12,364,200.33        | \$ 1,969,321.36   |
|            | SME  | 28              | \$ 22,800,720 92    | \$ 10,924,675.40 \$    | 18,306,057.78        | \$ 5,184,791.15   |
|            | SNC  | s38             | \$ 2,316,745.00     | \$ 2,124,669 00 \$     | -                    | \$ -              |
|            | SPR  | 31              |                     | \$ 246,748.44          | 3,030,869.32         | \$ 52,133.48      |
| 11/12 Tota |      | 179             | \$ 4,281,619,002.20 | \$ 111,366,723.49      | 2,376,597,187.72     | \$ 10,746,222.34  |

Table 2: Cases finalised at prior to hearing by financial year

\*double click on number to bring up list of cases

| decided F  | BSL         | number of cases | Sum of primary tax                      | Sum of Primary penalty                  | Sum of finalised tax | Sum of Finalised Penalty |
|------------|-------------|-----------------|---|---|----------------------|--------------------------|
| 09/10      | ATP         | 296             |   |   |                      | \$ 3,092,329.73          |
|            | CS&C        | s38             | \$ 411,625.48                           | \$ 129,538.17                           | \$ 248,571.98        | \$                       |
|            | EXC         | s38             | \$ 7,627,159.18                         | \$ 6,131.10                             | \$ 7,627,159.18      | 6,131.10                 |
|            | GST         | 64              | \$ 21,397,514.86                        | \$ 14,166,486.43                        | \$ 15,861,891.48     | \$ 4,871,231.44          |
|            | L&P         | s38             | \$ 240,113.00                           | \$ 344,077.00                           | \$ 228,904.00        | \$ 1,562.00              |
|            | LB&I        | 198             | \$ 82,700,267.82                        | \$ 23,169,416.37                        | \$ 50,190,785.30     | \$ 2,806,539.86          |
|            | MEI         | 136             | \$ 22,880,431.42                        | \$ 7,785,513.14                         | \$ 6,939,264 86      | 1,327,400.63             |
|            | OCOM        | 17              | \$ 1,510,042.91                         | 1 \$ 847,969.18                         | \$ 1,774,477 84      | \$ 57,838.61             |
|            | SME         | 85              | \$ 169,478,072.44                       | 4 \$ 74,093,459.23                      | \$ 36,539,967.59     | 7,843,445.27             |
|            | SNC         |                 | \$ 4,098,499.91                         | 1 \$ 657,990.46                         | \$ \$ 3,980,906 8    | \$ 589,280.82            |
|            | SPR         | 29              | \$ 1,423,628.14                         |   |                      | \$ \$ 22,615.21          |
|            | TPALS       | s38             | \$ 137,527.82                           | 9,000.00                                | \$ 137,527.82        | \$ 9,000.00              |
| 09/10 Tota |             | 843             | \$ 430,273,697.80                       | \$ 187,626,578.9                        | \$ 173,947,379.0     | \$ 20,627,374.67         |
| 10/11      | ATP         | 99              | \$ 33,594,181.32                        | 23,778,152.45                           | \$ 13,614,533.8      | \$ 2,496,452.57          |
|            | CS&C        | s38             | \$ 1,077,685.83                         | 3 \$ 431,074.20                         | \$ 821,072.13        | \$ \$ 212,671.90         |
|            | EXC         | s38             | \$ 22,655.50                            | 5,663.87                                | \$ 4,806.90          | \$ 1,201.72              |
|            | GST         | 93              | \$ 70,029,671.86                        | \$ 29,560,201.22                        | \$ 34,970,646.88     | \$ 20,794,217.50         |
|            | L&P         | s38             | \$ 220,000.00                           | , | \$ 335,628.00        | \$ 13,231.00             |
|            | LB&I        | 24              |   |   | , , ,                | , ,                      |
|            | MEI         | 147             |   |   | , ,                  |                          |
|            | ОСОМ        | s38             |   |   | ,                    |                          |
|            | SME         | 54              |   |   |                      |                          |
|            | SNC         | s38             |   | 1,756,362.56                            | \$ 5,827,355 52      | \$ 1,756,362.56          |
|            | SPR         | 32              | 7- 7                                    |   |                      | •                        |
| 10/11 Tota |             | 464             | , ,,,,,                                 |   |                      |                          |
| 11/12      | ATP         | 19              |   |   |                      |                          |
|            | EXC         | s38             |   |   |                      |                          |
|            | GST         | 94              |   |   |                      |                          |
|            | L&P         | s38             |   |   |                      |                          |
|            | LB&I        | 14              | \$ 40,179,492.73                        | \$ 60,530.86                            |                      |                          |
|            | MEI         | 230             |   | \$ 14,850,333.99                        | \$ 23,507,755.50     | \$ 2,387,726.09          |
|            | SME         | 68              | ,                                       |   |                      |                          |
|            | SNC         | 35              | , |   |                      | . , ,                    |
|            | SPR         | <b>7</b> 5      | \$ 9,211,691.07                         | \$ 733,625.09                           | \$ 6,982,405 37      | \$ 305,031.9             |
| 11/12 Tota | Grand Total | 545             | \$ 253,579,070.36                       | \$ 69,676,493.86                        | \$ 182,356,021.9     | \$ 38,902,264.9          |

Table 3: Cases finalised at hearing YTD 31 Decmber 2013

| BSL         | number of case: Sun | n of Primary Tax | Sum of Pria | mry Penalty  | Sun | n of Finalised Tax | Sum | of finalised Penalty |
|-------------|---------------------|------------------|-------------|--------------|-----|--------------------|-----|----------------------|
| MEI         | 27 \$               | 8,792,684.93     | \$          | 3,641,821.25 | \$  | 2,417,623.42       | \$  | 639,222.26           |
| ATP         | <b>s38</b> \$       | 174,079.00       | \$          | 87,262.00    | \$  | 174,079.00         | \$  | 87,262.00            |
| CSC         | s38 \$              | 16,952,634.80    | \$          | <b>(/)</b> - | \$  | 16,952,634.80      | \$  | -                    |
| Excise      | s38 \$              | 37,514.00        | \$          | 9,378.00     | \$  | 14,682.00          | \$  | 3,670.50             |
| GST         | 9 \$                | 34,763,124.00    | \$          | 855,705.55   | \$  | 34,501,956.00      | \$  | 855,705.15           |
| ITX         | <b>s38</b> \$       | 40,000.00        | \$          | -, (         | \$  | 15,330.92          | \$  | -                    |
| LBI         | s38 \$              | 70,270,192.00    | \$          | 4 '          | \$  | 70,270,127.00      | \$  | -                    |
| SME         | s38 \$              |                  | \$          |              | \$  | -                  | \$  | -                    |
| SNC         | s38 \$              | 2,316,745.00     | \$          | 2,124,669.00 | \$  | 2,316,745.00       | \$  | 2,124,669.00         |
| Super       | 15 \$               | 9,776,152.13     | \$          | 160,616.75   | \$  | 9,691,745.53       | \$  | 150,974.95           |
| Grand Total | 64 \$               | 143,123,125.86   | \$          | 6,879,452.55 | \$  | 136,354,923.67     | \$  | 3,861,503.86         |

Table 4: Cases finalised at prior to hearing YTD 31 Decmber 2013

\*double click on number to bring up list of cases

| SecondaryBSL | number of case: S | um of primary tax | Sur | of Primary Penalty | Sun | n of finalised Tax | Sun | n of finalised penalty |
|--------------|-------------------|-------------------|-----|--------------------|-----|--------------------|-----|------------------------|
| ATP          | 8 \$              | 605,059.78        | \$  | 366,007.35         | \$  | 236,391.84         | \$  | 32,870.05              |
| GST          | 31 \$             | 16,671,270.15     | \$  | 797,661.75         | \$  | 15,614,012.44      | \$  | 242,813.45             |
| ITX          | s38 s             | 596,970.18        | \$  | 69,019.52          | \$  | 40,130.00          | \$  | 899.25                 |
| L&P          | s38 -9            | 7,676.80          | \$  | 184,715.35         | -\$ | 39,721.30          | \$  | 109,345.00             |
| LBI          | s38 §             | 4,925,390.65      | \$  | 2,897,611.56       | \$  | 714,458.00         | \$  | -                      |
| MEI          | 107               | 13,633,647.13     | \$  | 5,522,763.09       | \$  | 6,400,233.96       | \$  | 1,316,835.75           |
| SME          | 22 (\$            | 46,305,422.54     | \$  | 13,226,608.80      | \$  | 29,822,610.16      | \$  | 3,209,181.18           |
| SNC          | s38 §             | 1,829,954.00      | \$  | 1,566,941.19       | \$  | 798,489.56         | \$  | 1,177,864.19           |
| Super        | 34 9              | 2,474,759.05      | \$  | 1,299,065.46       | \$  | 2,078,929.61       | \$  | 1,221,787.37           |
| Grand Total  | 219 \$            | 87,034,796.68     | \$  | 25,930,394.07      | \$  | 55,665,534.27      | \$  | 7,311,596.24           |

<sup>\*</sup>double click on number to bring up list of cases

### REPORT HEADER PAGE

Report name & Reference:

049 Penalty cases

Report produced by:

Anne Lawson

Key date of report:∢

13/12/2012

Period reported on

Financial years:

2008/09 (01/07/2012-30/06/2009)

2009/10 (01/07/2009-30/06/2010)

2010/11 (01/07/2010-30/06/2011)

2011/12 (01/07/2011-30/06/2012)

Incoming FY based on open date Finalised FY based on decision date

YTD 2012/13 (01/07/2012-30/11/2012)

Data source/s

MYM analysis report

Legals cube data dume 2012/12/10

Filters applied:

Tax indispute: Primary tax amount = \$0, Primary Penalty <> 0

Notes:

The YTD 2012/13 data is sourced from Siebel.

YTD 2012/13 finalised figures have not undergone the annual report QA.

The QA is perfomred at the end fo the financial year.

Table 1: Incoming penalty matters by venue

|  |                               | Number of | Sum of penalty      |
|--|-------------------------------|-----------|---------------------|
| Incoming FY                            | Venue                         | Penalty   | (\$)                |
| 08/09                                  | AAT                           | 195       |                     |
|  | Federal Court First Instance  | 29        |                     |
|  | Federal Court from AAT        | s38       | μ Ψ ΖΖ,010.00       |
|  | Full Federal Crt              | s38       | \$ 163,989,401.89   |
|  | STCT                          | 23        | \$ 72,254.82        |
| 08/09 Total                            |                               | 262       | \$ 554,706,328.12   |
| 09/10                                  | AAT                           | 172       | \$ 102,173,913.95   |
|  | Federal Court First Instance  | 51        | \$ 1,814,572,483.54 |
|  | Federal Court from AAT        | s38       | \$ 95,437,643.65    |
|  | Federal Magistrates Court     | s38       | \$ 340,750.00       |
|  | Full Federal Crt              | 15        | \$ 24,963,731.59    |
|  | STCT                          | 17        |                     |
| 09/10 Total                            |                               | 263       | \$ 2,051,878,578.00 |
| 10/11                                  | AAT                           | 180       |                     |
| \ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\ | Federal Court First Instance  | 32        |                     |
|  | Federal Court from AAT        | s38       | \$ 7,495,469.50     |
|  | Full Federal Crt              | s38       | \$ 139,075,022.14   |
|  | STCT                          | 13        |                     |
| 10/11 Total                            |                               | 239       |                     |
| 11/12                                  | AAT                           | 200       | . , ,               |
|  | Federal Court First Instance  | 19        | + , - , ,           |
|  | Federal Court from AAT        | s38       | \$ 3,218,085.31     |
| •                                      | Full Federal Crt              | s38       | \$ 2,496,821,547.70 |
|  | STCT                          | 17        |                     |
| 11/12 Total                            |                               | 252       | \$ 3,092,822,755.58 |
| 12/13                                  | Administrative Appeals Tribun | 43        | \$ 13,065,316.95    |
|  | Federal Court of Australia    | s38       | \$ 18,713,554.17    |
|  | Small Taxation Claims Tribuna | s38       |                     |
| YTD 12/13                              |                               | 49        | \$ 31,784,543.02    |

Table 2: Finalised penalty matters by venue

|                 |                                 | Number of | Sum of penalty   |
|-----------------|---------------------------------|-----------|------------------|
| Decided FY      | Venue                           | Penalty   | (\$)             |
| 08/09           | AAT                             | 48        | \$ 56,111,658.65 |
|                 | Federal Court First Instance    | s38       | \$ 25,708.00     |
|                 | Full Federal Crt                | s38       | \$ 85,681.00     |
|                 | STCT                            | 7         | \$ 9,715.29      |
| 08/09 Total     |                                 | 59        | \$ 56,232,762.94 |
| 09/10           | AAT                             | 48        | \$ 11,406,334.79 |
|                 | Federal Court First Instance    | 6         | \$ 699,355.55    |
|                 | Federal Court from AAT          | s38       | \$ 38,405.42     |
|                 | STCT                            | s38       | \$ 9,243.00      |
| 09/10 Total     |                                 | 57        | \$ 12,153,338.76 |
| 10/11           | AAT                             | 37        | \$ 8,227,645.80  |
|                 | Federal Court First Instance    | s38       | \$ 15,342,485.10 |
|                 | STCT                            | s38       | \$ 925.80        |
| 10/11 Total     |                                 | 42        | \$ 23,571,056.70 |
| 11/12           | AAT                             | 49        | \$ 12,199,079.87 |
|                 | Federal Court First Instance    | s38       | \$ 1,835,492.55  |
|                 | Federal Court from AAT          | s38       | \$ 43,383.75     |
| 11/12 Total     |                                 | 54        | \$ 14,077,956.17 |
| 12/13           | Administrative Appeals Tribunal | 20        | \$ 5,153,888.71  |
| -               | Federal Court of Australia      | s38       | \$ 209,253.00    |
|                 | Small Taxation Claims Tribunal  | s38       | \$ 279.25        |
| YTD 12/13 Total |                                 | 22        | \$ 5,363,420.96  |

<sup>\*</sup>YTD 30/11/2012

Table 3: Finalised penalty matter by outcome

|             |  | Number of | Sum of penalty   |
|-------------|--|-----------|------------------|
| decided FY  | decision                                 | Penalty   | (\$)             |
| 08/09       | Conceded or abandoned by Tax Office      | 6         | \$ 233,098.49    |
|             | Conceded or abandoned by taxpayer        | 13        | \$ 868,262.15    |
|             | Settled                                  | 22        | \$ 54,632,158.21 |
|             | Decision: affirmed/all favourable to ATO | 12        | \$ 164,767.65    |
| / X \       | Decision: all favourable to T'payer      | s38       | \$ 283.34        |
|             | Decision: part favourable to ATO         | s38       | \$ 334,193.10    |
| 08/09 Total |  | 59        | \$ 56,232,762.94 |
| 09/10       | Conceded or abandoned by Tax Office      | 20        | \$ 8,253,053.17  |
|             | Conceded or abandoned by taxpayer        | 14        | \$ 1,813,060.63  |
|             | Settled                                  | 14        | \$ 1,050,355.59  |
|             | Decision: affirmed/all favourable to ATO | s38       | \$ 88,224.45     |
|             | Decision: all favourable to T'payer      | s38       | \$ 597,659.42    |
| •           | Decision: part favourable to ATO         | s38       | \$ 350,985.50    |
| 09/10 Total |  | 57        | \$ 12,153,338.76 |
| 10/11       | Conceded or abandoned by Tax Office      | 10        | \$ 319,006.03    |
|             | Conceded or abandoned by taxpayer        | 9         | \$ 3,851,646.25  |
|             | Settled                                  | 16        | \$ 2,697,623.29  |
|             | Decision: affirmed/all favourable to ATO | s38       | \$ 3,029,699.03  |
|             | Decision: all favourable to T'payer      | s38       | \$ 12,111,161.25 |
|             | Decision: part favourable to ATO         | s38       | \$ 1,561,920.85  |
| 10/11 Total |  | 42        | \$ 23,571,056.70 |

| 06/02/2        |   |  |
|----------------|---|--|
| 44/40          | Desisions officers of all forces with the ATO                                 | s38 \$ 961.175.50                            |
| 11/12          | Decision: affirmed/all favourable to ATO  Decision: all favourable to T'payer | s38 \$ 961,175.50<br>s38 \$ 14,221.35        |
|                | Decision: all favourable to 1 payer  Decision: part favourable to ATO         | \$38 \$ 75,000.00                            |
|                | Pre-decision: ATO conceded  | <u> </u>                                     |
|                | Pre-decision: ATO conceded  Pre-decision: dismissed/T'payer conceded          |  |
|                | Settled   | 12 \$ 5,887,289.44<br>17 \$ 4,424,504.12     |
| 11/12 Total    | Jettieu   | 54 \$ 14,077,956.17                          |
| 12/13          | Conceded by ATO   | 7 \$ 3,671,429.75                            |
| 12/13          | Conceded by ATO  Conceded by taxpayer   | s38 \$ 305,613.82                            |
|                | Settled   | Ţ 000,0 1010 <u>—</u>                        |
|                | Favourable to ATO   | 10 \$ 456,509.19<br><b>s38</b> \$ 929,868.20 |
| <u></u>        | reavourable to ATO  | 50 5 929.808.20 l                            |
| YTD12/13 Total | T a vocatable to 7 (1 G   | 22 \$ 5,363,420.96                           |

Australian Government

Australian Taxation Office

## 2011-12 Objections Review

#### Objective

To understand the audit to objection picture and identify a continuous improvement work program that will positively impact on the volume of objections, particularly those allowed in full or part.

To undertake a detailed analysis of sampled audit and objection decisions to determine whether:

- the objections were on the substantive or penalty decisions or both.
- audit and objection decisions were appropriate and defendable, and
- our existing capabilities, practices, procedures and processes could be improved for a positive impact on the community.

#### Process

A sample of 145 objections for Micro-Enterprises and Individuals, Indirect Tax and Small and Medium Enterprises, for the period April to June 2010-11, were reviewed with Small and Medium Enterprises conducting a 100% review of all objections.

The review process involved both staff from Active Compliance and Interpretative Assistance working very closely together to review both the audit and objection processes and decisions.

Key data was collected from the participants to allow analysis and identification of focus areas for improvements. At the conclusion of the review process, two workshops were held with key participants, allowing open discussion of issues, opportunities for improvements and suggested improvement strategies.

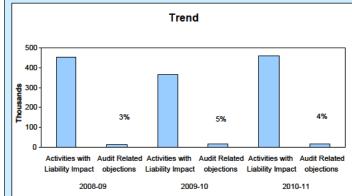
#### **Findings**

- In 2010-11, the ATO made a liability adjustment in 460,000 active compliance activities. With around 24,000 objections, this means that approximately 95% were not disputed.
- Better ongoing communications with taxpayers, both verbally and in writing, would have assisted staff to obtain the right information during the audit phase and would have reduced objection rates and allowed-in-full rates.
- Better audit communications to coherently explain our substantive and penalty decisions may have also minimised objections.
- Of the 145 reviews, it was determined that for 57, there was taxpayer delay in providing information. Increased efforts aimed at improved informal and formal information gathering during audits are required.
- Taxpayers provided new evidence or legal argument at objection stage for 59% (86) of cases.

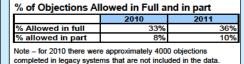
- Constant messaging to taxpayers and tax professionals around providing timely, relevant information during audits to prevent costly disputes, may have had a positive impact on objection numbers.
- In some cases, our reason for decision (both substantive and penalty) as seen on the case file, could have been clearer and more coherent.
- From this sample, objections on the penalty decisions were seen in 22% of cases (or 32 of the 145 reviews) and 35% (51) of objections related to both the substantive and penalty decision.
- Where data was available, 95% of the shortfall penalty amount imposed at audit was disputed at objection. 83% of the penalty amount disputed was upheld at the objection stage: aligned to IQF.
  40% (58) of the 145 objections were allowed in full and 34% (49) were allowed in part. For further analysis of the allowed in full and in part refer to the below table. These numbers are not in line with the population statistics see "context" box.

|  | Allowed in Full | Allowed in part | Disallowed | Other | Total |
|--|-----------------|-----------------|------------|-------|-------|
| High Volume e.g. Refund Integrity, IMS                             | 60%             | 29%             | 7%         | 4%    | 100%  |
| Specific Audits e.g. Entitlement to input tax credits, Division 7A | 32%             | 32%             | 24%        | 11%   | 100%  |
| Complex/Comprehensive Audits e.g Capital gains, omitted income     | 3%              | 47%             | 38%        | 13%   | 100%  |

#### Context – overall trend between active compliance activities with adjustment and objections



- 95-97% of active compliance activities are not disputed.
- The percentage of activities with liability that were objected to, has remained stable at 3% to 5%.
- Bar chart represents the number of active compliance activities with liability impacts compared to the number of audit-related objections
- Activities with liability impact do not represent number of audit initiated amendments but represents the minimum number of potential objections cases.
   Activities may result in several objections.



IN CONFIDENCE Version 3.0

## **S&ME Penalties Review**

Update on Progress
Nov 2012

Presented by
Naomi Robinson
Site Leader/Technical Director
Australian Taxation Office



### **Overview**

- Scope
- S&ME Settlements
- Objection Decisions
- Active Compliance Heartbeat % of Penalties
- IQF Results
- Inspector General of Taxation Review
- Penalty Improvement Activities
- Questions



### Working Group

Naomi Robinson – Technical & Case Leadership Susanna Lombardi; and Mark Stoddard from Interpretative Assistance Mike Nelson from Active Compliance

Mathew Umina will be the SES sponsor for the project.

### Scope

The presentation will need to cover :

- a full end to end story from audit through to objections analysing whether penalties increase or decrease;
- whether there have been any changes since the increased use of 'alternative dispute resolution';
- where there is a settlement, what percentage of cases do we give away penalties
- whether the technical panel is effective;



## S&ME Settlements 2011/2012

| Quarter | No. of settlements | Tax & penalties foregone | Tax and/or interest foregone | Penalties<br>only<br>foregone | No<br>adjustments |
|---------|--------------------|--------------------------|------------------------------|-------------------------------|-------------------|
| Sep-11  | 11                 | 9                        | 2                            | 0                             | 0                 |
| Dec-11  | 8                  | 8                        | 0                            | 0                             | 0                 |
| Mar-12  | 10                 | 6                        | 1                            | 0                             | 3                 |
| Jun-12  | 41                 | 27                       | 12                           | 0                             | 2                 |

- # number of settlements is measured by the number of Settlement Outcome Detail templates loaded under the settlement outcome in the Siebel case.
- The table shows that there were **no settlement cases in which penalties only** were foregone i.e. 0%.
- Also checked settlement cases concluded in the quarter ended 30 September 2012 and as for the previous 4 quarters, there were no settlement cases in which penalties only were foregone.

Source: Andrew Farrugia S&ME Settlements Coordinator



## Objection Decisions Aug 2011 - June 2012

#### Criteria applied:

### Objection cases:

- against an audit
- Where the dispute changed the original penalty amount



- Identified 31 cases
- Reviewed 20 cases,
- The findings are on the next 2 slides



## Objections Completed 16/8/2011 – 30/6/2012 Where the Penalty Amount Changed

| Assmt issue date | Tax amt<br>alwd at obj | Plty amt<br>alwd at obj | Interest<br>amt alwd<br>at obj | Finalisation    | BPA summary   |
|------------------|------------------------|-------------------------|--------------------------------|-----------------|---|
| 4/10/2011        | 73,802                 | 55,349                  | 0                              | Allowed in part | BPA unchanged (75%) shortfall reduced, Includes 6 related cases |
| 7/04/2011        | 2,552                  | 1,276                   | 0                              | Allowed in part | BPA unchanged (50%) shortfall reduced                           |
| 2/12/2010        | 3,569                  | 1,785                   | 0                              | Allowed in part | BPA unchanged (50%) shortfall reduced                           |
| 2/12/2010        | 8,933                  | 4,466                   | 1,686                          | Allowed in part | BPA unchanged (50%) shortfall reduced                           |
| 26/08/2011       | 3,051,672              | 762,919                 | 550,174                        | Disallowed      | BPA unchanged (25%) shortfall reduced, Includes 3 related cases |
| 12/04/2010       | 128,099                | 97,220                  | 0                              | Allowed in part | BPA unchanged (75%) shortfall reduced                           |
| 2/11/2010        | 2,012,280              | 1,006,104               | 604,571                        | Allowed in part | BPA unchanged (50%) shortfall reduced                           |
|                  | C                      |                         |                                | Related cases   |   |

■ 70% cases reviewed BPA unchanged, substantive tax reduced the shortfall amount



|                  | Objectio<br>Whe        | ons Com<br>ere the P    | pleted fenalty A            | 16/8/201<br>Amount | 11 – 30/6/2012<br>Changed   |
|------------------|------------------------|-------------------------|-----------------------------|--------------------|---|
| Assmt issue date | Tax amt<br>alwd at obj | Plty amt<br>alwd at obj | Interest amt<br>alwd at obj | Finalisation       | BPA summary   |
| ?                | 0                      | 179903                  | 72179                       | Allowed in part    | For 2003: case officer remitted penalty (\$179,903) to nil but ATO processing error. Other years: 25% penalty remains.  |
| 17/03/2011       | 0                      | 28524                   | 20                          | Allowed in part    | BPA reduced from 50% to 25% (80% VD reduction retained) - new argument & penalty imposed was not supported by evidence  |
| 12/03/2007       | 1040226                | 260056                  |                             | Allowed in part    | BPA of 50% reduced to 25% as substantiated documents were provided.  NB: in audit - remitted penalties in full as all expenses were disallowed (the imposition of a penalty would provide an unjust result)   |
| 1/12/2001        |                        | 4416381                 | 20087                       | Allowed in part    | Penalty reduced from 50% to 25% but remitted in full (inadvertent, honest and unintended mistake; there would be no liability to primary tax if a rectification order is obtained; exceptional case - penalty will be unjust).  Penalty decision approved by AC (Simon Le Maistre). Evidence-penalty not supported Includes 3 related cases |

Note: The increase in tax assessed or penalty does not appear to meet the criteria for issues to be referred to the Technical Panel.



## Audit Objections Where Only the Penalty was Disputed 10/8/2011 – 30/6/2012

|          | Tax amt alwd at obj | Plty amt alwd at obj | Finalisation      | BPA summary  |
|----------|---------------------|----------------------|-------------------|--|
|          | 0                   | 0                    | Disallowed        |  |
|          | 0                   | 17171                | Allowed           | substantiated evidence; timing adj, penalty harsh              |
|          | 0                   | 50554                | Allowed           | Not a shortfall; UBNT  |
|          | 0                   | 14535                | Allowed           | Inconsistent treatment with similar taxpayers                  |
|          | 0                   | 28524                | Partially allowed | No new evidence; penalty harsh                                 |
|          | 0                   | 11707                | Allowed           | Questionable objection decision                                |
|          | 0                   | 9919                 | Allowed           | Questionable objection decision                                |
|          | \$1,851,863         | 62302                | Allowed           | Shortfall changed - Commissioner's Discretion (Div 7A) applied |
|          | \$552,574           | 87635                | Allowed           | Shortfall changed - Commissioner's Discretion (Div 7A) applied |
| <b>\</b> | 200                 | 0                    | Disallowed        | Invalid - previous objection already determined                |
|          |                     |                      |                   | u * .  |

## 2009-10 Active Compliance Heartbeat Total Liabilities and Penalties

| 2009-10      | Total Liabilities | Penalties | % penalties of Liabilities |
|--------------|-------------------|-----------|----------------------------|
| ATP          | 22                | 4         | 19%                        |
| CAS          | 138               | 1         | 1%                         |
| Indirect Tax | 2,260             | 163       | 7%                         |
| LB&I         | 2,283             | 462       | 20%                        |
| MEI          | 1,301             | 90        | 7%                         |
| SME          | 1,185             | 227       | 19%                        |
| SNC          | 501               | 130       | 26%                        |
| SPR          | 481               | 28        | 6%                         |
| TPALS        | 1,098             | 175       | 16%                        |
| TOTAL        | 9,270             | 1,280     | 14%                        |

## 2010-11 Active Compliance Heartbeat Total Liabilities and Penalties

| 2010-11      | Total Liabilities | Penalties | % penalties of Liabilities |
|--------------|-------------------|-----------|----------------------------|
| ATP          | 47                | 14        | 30%                        |
| CAS          | 105               | 2         | 2%                         |
| Indirect Tax | 2,266             | 205       | 9%                         |
| LB&I         | 1,814             | 209       | 12%                        |
| MEI          | 1,535             | 92        | 6%                         |
| SME          | 1,447             | 276       | 19%                        |
| SNC          | 374               | 98        | 26%                        |
| SPR          | 417               | 28        | 7%                         |
| TPALS        | 3,009             | 372       | 12%                        |
| TOTAL        | 11,014            | 1,296     | 12%                        |

## 2011-12 Active Compliance Heartbeat Total Liabilities and Penalties

| 2011-12      | Total Liabilities | Penalties | % penalties of Liabilities |
|--------------|-------------------|-----------|----------------------------|
| ATP          | 29                | 18        | 60%                        |
| CAS          | 84                | 3         | 3%                         |
| Indirect Tax | 1,997             | 263       | 13%                        |
| LB&I         | 1,957             | 290       | 15%                        |
| MEI          | 2,067             | 140       | 7%                         |
| SME          | 1,631             | 250       | 15%                        |
| SNC          | 416               | 135       | 32%                        |
| SPR          | 665               | 36        | 5%                         |
| TPALS        | 2,749             | 307       | 11%                        |
| TOTAL        | 11,594            | 1,442     | 12%                        |

## YTD September 2012 Active Compliance Heartbeat Total Liabilities and Penalties

| 2012-13      | Total Liabilities | Penalties | % penalties of Liabilities |
|--------------|-------------------|-----------|----------------------------|
| ATP          | 2                 | 0         | 4%                         |
| CAS          | 5                 | 0 +       | 0%                         |
| Indirect Tax | 281               | 52        | 19%                        |
| *LB&I        | 39                | 10        | 26%                        |
| MEI          | 418               | 43        | 10%                        |
| SME          | 603               | 102       | 17%                        |
| SNC          | 114               | 35        | 31%                        |
| SPR          | 153               | 16        | 10%                        |
| TPALS        | 708               | 82        | 12%                        |
| TOTAL        | 2,324             | 340       | 15%                        |

<sup>\*\$120</sup>m has been removed from LB&I Penalties amount due to a business line administrative error, and a further \$20.1m has been removed from the Tax raised amount, as this was reported in 2011-12.





The IQF results for the quality of penalty decisions are generally good.

The most common penalties issues in both Compliance and Interpretative Assistance are:

- having inadequate evidence to support the aspects of the penalty decision, especially the assessment of behaviour, and
- poor reasoning, including poor use of existing evidence to support the penalty decision.



The issue to have arisen more than once in the last 9 months in Active Compliance and 6 months in Interpretative Assistance include:

- Voluntary disclosures mostly not giving reductions when disclosure is invited, or giving reduction when no voluntary disclosure is made (AC)
- Remission no grounds to support giving remission
- Not recording all steps in the penalty decision, or not making all penalty steps required to assess the penalty (AC)
- No evidence to show the audit decision including the penalty report issued to the taxpayer the decision (letter) is not recorded or showing as a draft in Siebel (AC only).

## Review into the ATO's administration of penalties

Peter Coakley has indicated that the Inspector General (IGT) would be reviewing the linkages between penalties and:

- 1. The 2009 review of Settlements (penalties as a bargaining chip)
- 2. The Objections Cube (what % of penalties decisions are reversed)
- BSL L&D plans regarding penalties (links with IQF)
- 4. IQF and CIW results and OFIs around penalties

Peter suggested that the BSLs the IGT will be most interested in would be:

- 1 LB&I
- 2 SNC (particularly Project Wickenby)





The **Penalties review** has the potential to be very wide ranging. It will look at:

- Stakeholder concerns with the sustainability of ATO penalty decisions continue to be raised. In particular, questions have been raised as to whether the relevant ATO processes place sufficient emphasis on appropriate evidentiary bases for penalty decisions to avoid unsustainable penalties being used as 'bargaining chips' in settlement negotiations.
- Furthermore, submissions refer to significant compliance costs in disputing ATO penalty decisions. The ATO's recent publication, *Your case matters*, also indicates an increase in objections to penalties and interest alone.
- In this review, the IGT will seek to determine the underlying causes for unsustainable ATO penalty decisions and whether improvements can be made to the ATO's policies, procedures, training and support tools to achieve better outcomes. The IGT will also aim to examine the fairness of aspects of the penalty regime whilst recognising its role as a deterrent against non-compliance.



| Penalty Improve  | ment Activ                  | ities  |
|--|-----------------------------|--|
| What   | Who                         | Status Report  |
| S&ME now require the use of standard position paper templates to ensure that taxpayers are encouraged to provide a penalty submission, which may address mitigating circumstances, prior to the final decision on penalties. | 101:                        | Now in place   |
| The S&ME Penalties Specialist is now a member of the S&ME technical panel.   | 10,                         | Since mid 2011   |
| Penalty & Interest Workshops providing updates on the latest legislative and procedural changes to be provided to all S&ME IA & AC staff.  | S&ME Technical Director     | Provided in all major S&ME sites -Completed October 2012 |
| S&ME News article included instructions for staff to complete the Facts and Evidence Worksheet for both the Substantive Tax Issue and for Penalties and Interest.  | S&ME AC IQF Quality<br>Team | October 2012 edition                                     |
| S&ME AC IQF Quality Team included discussion to our National IQF Site Leaders Meeting with completing the Facts and Evidence Worksheet for both the Substantive Tax Issue and for Penalties and Interest.                    | S&ME AC IQF Quality<br>Team | August 2012  |

# Penalty Improvement Activities

| What   | Who  | Status Report   |
|--|--|---|
| A review of penalty decisions changed at objections and the reasons why the objection was allowed in part or in full is being undertaken | S&ME Delivery Executive                            | Update & findings mid Nov 2012  |
| Draft 'Facts and evidence worksheet' template for penalties  | S&ME Technical Director                            | Currently being updated to incorporate the comments which were received.                          |
| S&ME Penalty & Interest Decision Reports & Guides being updated to include the latest legislative and procedural changes                 | S&ME Policies & procedures/S&ME Technical Director | In progress   |
| "Compliance Decision Making Training Course" being delivered to all S&ME staff   | S&ME Technical & Case<br>Leadership                | "Train the trainer" training has been delivered, and some sites have received the course already. |

Questions?

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From: Coakley, Peter <Peter.Coakley@ato.gov.au>
Sent: Wednesday, 12 December 2012 4:00 PM

To: O'Connell, Judy; Barba, Ivan; Duncan, Wayne; Dick, Gregory; Burrows, Scott; Parrett,

Ivan; Wheeler, Thomas; Martens, Michelle; Woods, Des; Golenda, Christine;

Stevenson, Jeff

Cc: Reason, Jenny

Subject: ACSC background data - Latest Objections Cube and Settlements Data for your

line's governance discussions. [DLM=FOR-OFFICIAL-USE-ONLY]

Importance: High

AII,

FYI below - some recent data updates for you.

s22

Thanks

Peter Coakley

Assistant Commissioner Active Compliance Capability Improvement Leader Mobile: 0401712424

Brisbane Office: 0731495606

Table 1: Objection Cube year-to-date data to yesterday, for audit sourced objection outcomes

```
Number of audit sourced objections Total tax, penalty and interest Total tax, penalty and interest disputed
                                                                                                                                                                                                                   Total tax, penalty and interest
                                      Total penalty amount in dispute Total penalty amount allowed at objection
allowed Variance
                      $5,718,643
                                                 $3,869,217
                                                                           $62,527 1.6% $950,020
                                                                                                                                    $29,387 3.1%

    1276
    $245,778,106
    $230,401,917
    $53,522,396
    23.2%
    $64,406,452
    $17,246,021

    17
    $450,884,365
    $211,204,660
    $76,543,459
    36.2%
    $13,595,899
    $12,777,892

    4910
    $115,541,325
    $111,485,992
    $22,763,173
    20.4%
    $33,528,172
    $6,766,301

    94
    $210,350,363
    $188,289,388
    $52,116,921
    27.7%
    $50,589,779
    $15,617,822

\mathsf{ITX}
LBI
                                                                                                                                                                                  94.0%
MFI
                                                                                                                                                                                    20.2%
SME
                                                                                                                                                                                    30.9%
SPR 376 $30,606,964 $25,162,711 $5,989,987 23.8% $5,494,028 $1,516,484 27.6%

Other 63 $66,070 $179,579 $510 0.3% $29,863 $0 0.0%

IA Work Owner 6758 $1,058,945,836 $770,593,464 $210,998,973 27.4% $189,890,490 $55,721,268
```

Table 2: Settlement Data by business line to 30 November 2012, including the penalties picture year to date.

| 2012-13 Active Compliance re-   | 2012-13 Active Compliance results by Revenue Product (YTD December 12) |           |          |                   |                 |  |  |  |  |  |  |  |
|---------------------------------|--|-----------|----------|-------------------|-----------------|--|--|--|--|--|--|--|
| Revenue Product                 | Tax  | Penalties | Interest | Revenue protected | Collection<br>s |  |  |  |  |  |  |  |
| Excise (transfers & revenue)    | 15   | 1         | 0        | 0                 | -7              |  |  |  |  |  |  |  |
| GST                             | 820  | 109       | 6        | 1                 | 735             |  |  |  |  |  |  |  |
| Income Tax                      | 2,127  | 341       | 397      | 925               | 1,940           |  |  |  |  |  |  |  |
| PAYG withholding                | 326  | 42        | 20       | 0                 | 307             |  |  |  |  |  |  |  |
| Luxury car tax                  | 6  | 1         | 0        | 0                 | 1               |  |  |  |  |  |  |  |
| Superannuation Guarantee Charge | 180  | 39        | 26       | 0                 | 117             |  |  |  |  |  |  |  |
| Other superannuation            | 0  | 0         | 0        | 0                 | 0               |  |  |  |  |  |  |  |
| Total                           | 3,474  | 533       | 450      | 926               | 3,093           |  |  |  |  |  |  |  |

# 2012-13 Active Compliance results by Market Segment (YTD December 12)

|                |       |           | •        |                      | _               |
|----------------|-------|-----------|----------|----------------------|-----------------|
| Market Segment | Tax   | Penalties | Interest | Revenue<br>protected | Collection<br>s |
| Individual     | 655   | 108       | 227      | 6                    | 465             |
| Micro          | 1,532 | 267       | 99       | 11                   | 1,379           |
| SME            | 784   | 130       | 80       | 134                  | 587             |
| Large          | 435   | 28        | 42       | 775                  | 598             |
| Government     | 38    | 0         | 0        | 0                    | 38              |
| Not-for-Profit | 30    | 1         | 2        | 0                    | 26              |
| Total          | 3,474 | 533       | 450      | 926                  | 3,093           |

# 2011-12 Active Compliance results by Revenue Product

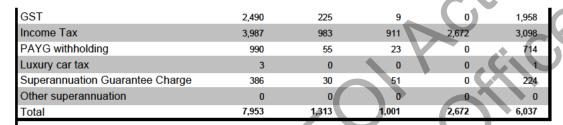
| Revenue Product                 | Тах   | Penalties | Interest | Revenue<br>protected | Collection<br>s |
|---------------------------------|-------|-----------|----------|----------------------|-----------------|
| Excise (transfers & revenue)    | 0     | 10        | 6        | 0                    | -17             |
| GST                             | 2,305 | 347       | 13       | 0                    | 1,985           |
| Income Tax                      | 5,279 | 958       | 894      | 929                  | 3,454           |
| PAYG withholding                | 981   | 76        | 19       | 0                    | 824             |
| Luxury car tax                  | 10    | 7         | 0        | 0                    | 2               |
| Superannuation Guarantee Charge | 365   | 51        | 48       | 0                    | 233             |
| Other superannuation            | 0     | 0         | 0        | 0                    | 0               |
| Total                           | 8,941 | 1,449     | 979      | 929                  | 6,481           |

# 2011-12 Active Compliance results by Market Segment

| Market Segment | Тах   | Penalties | Interest | Revenue protected | Collection<br>s |
|----------------|-------|-----------|----------|-------------------|-----------------|
| Individual     | 1,525 | 193       | 223      | 8                 | 943             |
| Micro          | 3,570 | 717       | 251      | 112               | 2,765           |
| SME            | 1,909 | 234       | 98       | 226               | 1,467           |
| Large          | 1,699 | 290       | 402      | 583               | 1,115           |
| Government     | 87    | 0         | 1        | 0                 | 58              |
| Not-for-Profit | 152   | 16        | 3        | 0                 | 133             |
| Total          | 8,941 | 1,449     | 979      | 929               | 6,481           |

# 2010-11 Active Compliance results by Revenue Product

| Revenue Product              | Tax | Penalties | Interest | Revenue protected | Collection<br>s |
|------------------------------|-----|-----------|----------|-------------------|-----------------|
| Excise (transfers & revenue) | 97  | 19        | 8        | 0                 | 43              |



# 2010-11 Active Compliance results by Market Segment

| Market Segment | Tax   | Penalties | Interest | Revenue protected | Collection<br>s |
|----------------|-------|-----------|----------|-------------------|-----------------|
| Individual     | 920   | 162       | 116      | 24                | 667             |
| Micro          | 3,423 | 702       | 317      | 86                | 2,079           |
| SME            | 1,790 | 205       | 106      | 1,175             | 1,652           |
| Large          | 1,655 | 240       | 447      | 1,386             | 1,492           |
| Government     | 94    | 0/        | 10       | 0                 | 94              |
| Not-for-Profit | 71    | 5         | 4        | 0                 | 55              |
| Total          | 7,953 | 1,314     | 1,001    | 2,672             | 6,037           |

# 2009-10 Active Compliance results by Revenue Product

| Revenue Product                 | Тах   | Penalties | Interest | Revenue<br>protected | Collection<br>s |
|---------------------------------|-------|-----------|----------|----------------------|-----------------|
| Excise (transfers & revenue)    | 49    | 3         | 3        | 0                    | 21              |
| GST                             | 2,192 | 233       | 2        | 0                    | 2,012           |
| Income Tax                      | 3,882 | 904       | 688      | 1,081                | 2,557           |
| PAYG withholding                | 672   | 112       | 39       | 0                    | 511             |
| Luxury car tax                  | 7     | 0         | 0        | 0                    | 8               |
| Superannuation Guarantee Charge | 353   | 28        | 35       | 0                    | 127             |
| Other superannuation            | 0     | 0         | 0        | 0                    | 0               |
| Total                           | 7,155 | 1,280     | 767      | 1,081                | 5,234           |

# 2009-10 Active Compliance results by Market Segment

| Market Segment | Tax   | Penalties | Interest | Revenue protected | Collection<br>s |
|----------------|-------|-----------|----------|-------------------|-----------------|
| Individual     | 705   | 83        | 72       | 23                | 477             |
| Micro          | 2,116 | 580       | 264      | 49                | 1,410           |
| SME            | 1,624 | 142       | 86       | 124               | 1,280           |
| Large          | 2,525 | 474       | 342      | 885               | 1,902           |
| Government     | 124   | 0         | 1        | 0                 | 121             |
| Not-for-Profit | 61    | 1         | 2        | 0                 | 45              |
| Total          | 7,155 | 1,280     | 767      | 1,081             | 5,234           |

|                  |  |                                 |   |  |   |  |   |   |   |   | 8   |
|------------------|--|---------------------------------|---|--|---|--|---|---|---|---|---|
|                  | INB - Personal Taxes<br>MIC - Micro Businesses   | object ons                      | assessment tax  | assessment penalty amount \$0  | Total Org/Amend<br>assessment diterest<br>amount 50           | Total tax amount in dispute  | Total pena ty<br>amount in dispute<br>\$0                           | amount in dispute a   | llowed at a   | mount allowed a   | Total interest<br>amount a lowed<br>at oblection<br>S0    |
| ATOP             | Market Segment INB - Personal Taxes MIC - Micro Businesses Market Segment INB - Personal Taxes   | 6<br>24<br>9<br>33              | 6 \$0<br>4 \$0<br>9 \$0<br>3 \$0  | \$0<br>\$0<br>\$0<br>\$0   | \$0<br>\$0<br>\$0<br>\$0<br>\$129154                          | \$0<br>\$0<br>\$0<br>\$0   | <b>\$0</b>  | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$129076                 | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$3248                                 | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0                              | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$29892                |
| CAS              | MIC - Micro Businesses SME - Small to Medium Enterpr ses Market Segment INB - Personal Taxes MIC - Micro Businesses                    | 10<br>1<br>22<br>3              | 0 \$2422799<br>1 \$932583   | \$25422<br>\$466291<br><b>\$950020</b><br>\$0                        | \$5548<br>\$79881<br><b>\$214583</b><br>\$0<br>\$0            | \$666031<br>\$932583<br>\$2789485<br>\$0<br>\$0                              | \$25422<br>\$466291<br><b>\$950020</b><br>\$0<br>\$0                | \$636<br>\$0<br>\$129712<br>\$0<br>\$0                      | \$0<br>\$0<br><b>\$3248</b><br>\$0<br>\$0                                 | \$0<br>\$0<br><b>\$29387</b><br>\$0<br>\$0                          | \$0<br>\$0<br>\$29892<br>\$0<br>\$0                       |
| CS&C             | Market Segment INB - Personal Taxes MIC - Micro Businesses Market Segment ?  | 4                               | \$0<br>1 \$0<br>2 \$0   | \$0<br>\$0<br>\$0<br>\$0   | \$0<br>\$0<br>\$0<br>\$0                                      | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$9074                                    | \$0<br>\$0<br>\$0<br>\$0<br>\$0                                     | \$0<br>\$0<br>\$0<br>\$0<br>\$0                             | \$0<br>\$0<br>\$0<br><b>\$0</b><br>\$0<br>\$9074                          | \$0<br>\$0<br>\$0<br>\$0<br>\$0                                     | \$0<br>\$0<br>\$0<br>\$0<br>\$0                           |
|                  | GOV - Government INB - Personal Taxes LGE - Large Market MIC - Micro Businesses NFP - Not for Profit SME - Small to Medium Enterprises | 1096<br>9                       | 3 \$1896906<br>2 \$5855394<br>9 \$32391666<br>6 \$110823436<br>9 \$114417<br>6 \$26662375 | \$0<br>\$2871550<br>\$2378043<br>\$50724419<br>\$36026<br>\$11404370 | \$0<br>\$142418<br>\$0<br>\$387790<br>\$0<br>\$107255         | \$1896906<br>\$5458812<br>\$32391666<br>\$102901353<br>\$97932<br>\$22868673 | \$0<br>\$2797579<br>\$2378043<br>\$49798079<br>\$36025<br>\$9363580 | \$0<br>\$4350<br>\$0<br>\$196089<br>\$0<br>\$65231          | \$1896906<br>\$2424966<br>\$3483046<br>\$22163837<br>\$56584<br>\$6179393 | \$0<br>\$1079134<br>\$1779248<br>\$10358670<br>\$35200<br>\$3982054 | \$0<br>\$0<br>\$0<br>\$12689<br>\$0<br>\$65231            |
| L&P              | Market Segment INB - Personal Taxes MIC - Micro Businesses Market Segment LGE - Large Market   | 1278<br>6<br>1<br>7             | 6 \$0<br>1 \$0  | \$0<br>\$0<br><b>\$0</b><br>\$13316055                               | \$637463<br>\$0<br>\$0<br>\$0<br>\$0<br>\$44723670<br>\$0     | \$165624416<br>\$0<br>\$0<br>\$0<br>\$0<br>\$152511967<br>\$373125           | \$64373307<br>\$0<br>\$0<br>\$0<br>\$0<br>\$13316055<br>\$279844    | \$265670<br>\$0<br>\$0<br>\$0<br>\$0<br>\$44723670<br>\$0   | \$36213806<br>\$0<br>\$0<br>\$0<br>\$50<br>\$52127586<br>\$0              | \$17234305<br>\$0<br>\$0<br>\$0<br>\$0<br>\$12777892<br>\$0         | \$77919<br>\$0<br>\$0<br>\$0<br>\$11394982<br>\$0         |
|                  | MIC - Micro Businesses  Market Segment ? INB - Personal Taxes LGE - Large Market MIC - Micro Businesses                                | 17<br>8<br>3798<br>2<br>1074    | 7 \$392564797<br>8 \$0<br>8 \$22217887<br>2 \$0   | \$13595899<br>\$0<br>\$11714754<br>\$0                               | \$0<br>\$44723670<br>\$0<br>\$1334267<br>\$0<br>\$8458312     | \$373125<br><b>\$152885092</b><br>\$0<br>\$20188012<br>\$0<br>\$48186507     | \$279844<br>\$13595899<br>\$0<br>\$11652886<br>\$0<br>\$21697023    | \$0<br>\$44723670<br>\$0<br>\$897574<br>\$0<br>\$7416454    | \$0<br>\$52127586<br>\$0<br>\$5249517<br>\$0<br>\$7942563                 | \$0<br>\$12777892<br>\$0<br>\$2493139<br>\$0<br>\$4235015           | \$0<br>\$11394982<br>\$0<br>\$468128<br>\$0<br>\$2139308  |
|                  | NFP - Not for Profit SME - Small to Medium Enterprises Market Segment ? INB - Personal Taxes   | 1<br>24<br>4907                 | 1 \$0<br>4 \$1995208<br><b>7 \$76640960</b><br>1 \$618329                                 | \$0<br>\$638512<br><b>\$31721882</b><br>\$463746                     | \$0<br>\$337116<br>\$10129695<br>\$0<br>\$7753377             | \$0<br>\$1995208<br><b>\$70369726</b><br>\$618329<br>\$41113024              | \$0<br>\$555814<br>\$33905723<br>\$463746<br>\$7353273              | \$0<br>\$337116<br>\$8651144<br>\$0<br>\$7753377            | \$0<br>\$256449<br><b>\$13448529</b><br>\$618329<br>\$377747              | \$0<br>\$41351<br>\$6769505<br>\$463746<br>\$509892                 | \$0<br>\$0<br>\$2607436<br>\$0<br>\$335599                |
|                  | LGE - Large Market LGE - Large Market MIC - Micro Businesses SME - Small to Medium Enterpr ses Market Segment GOV - Government         | 21<br>43<br>27<br>94            | 2 \$748451<br>3 \$32651627<br>7 \$49274458<br>4 \$124904111                               | \$15195830<br>\$15195830<br>\$21324582<br>\$44337432                 | \$216636<br>\$9300054<br>\$12311418<br>\$29581485             | \$748451<br>\$20991901<br>\$39437803<br>\$102909509                          | \$15161513<br>\$21324582<br>\$44303114                              | \$189929<br>\$9294705<br>\$12311418<br>\$29549429<br>\$0    | \$2840520<br>\$2840520<br>\$20166896<br>\$24003492<br>\$0                 | \$0<br>\$738227<br>\$7619293<br><b>\$9331157</b><br>\$0             | \$8152<br>\$695812<br>\$695872<br>\$7254936<br>\$0        |
| Y                | INB - Personal Taxes LGE - Large Market MIC - Micro Businesses NFP - Not for Profit  | 1<br>83<br>1<br>231<br>8        | 3 \$1889460<br>1 \$0<br>1 \$8775984<br>8 \$101333   | \$70970<br>\$0<br>\$2549501<br>\$27336                               | \$0<br>\$22609<br>\$0<br>\$383875<br>\$921<br>\$548586        | \$0<br>\$1622727<br>\$0<br>\$6402693<br>\$28512<br>\$10747893                | \$0<br>\$69883<br>\$0<br>\$2438446<br>\$27336<br>\$2958363          | \$0<br>\$22609<br>\$0<br>\$317540<br>\$0<br>\$526709        | \$742602<br>\$0<br>\$972411<br>\$23404                                    | \$0<br>\$10682<br>\$0<br>\$716387<br>\$8279<br>\$781136             | \$0<br>\$259<br>\$0<br>\$6511<br>\$0<br>\$16250           |
| TPALS<br>Unknown | SME - Small to Medium Enterprises Market Segment MIC - Micro Businesses Market Segment INB - Personal Taxes                            | 390<br>1<br>1                   | \$23319084<br>1 \$0<br>1 \$0<br>7 \$0   | \$6331888<br>\$0<br>\$0<br>\$0                                       | \$955991<br>\$0<br>\$0<br>\$0                                 | \$18801825<br>\$0<br>\$0   | \$5494028<br>\$0<br>\$0<br>\$0                                      | \$866858<br>\$0<br>\$0<br>\$0                               | \$2712068<br>\$4450484<br>\$0<br>\$0<br>\$0                               | \$1516484<br>\$0<br>\$0<br>\$0                                      | \$23019<br>\$0<br>\$0<br>\$0                              |
| IA Work          | GOV - Government<br>INB - Personal Taxes   | 11<br>12<br>4<br>4020           | \$627403<br>4 \$1896906<br>5 \$72772645   | \$0<br>\$463746<br>\$0<br>\$22468854                                 | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$9381826                  | \$0<br>\$0<br>\$627403<br>\$1896906<br>\$69573445                            | \$0<br>\$0<br>\$463746<br>\$0<br>\$22331928                         | \$0<br>\$0<br>\$0<br>\$0<br>\$8806986                       | \$0<br>\$0<br>\$627403<br>\$1896906<br>\$8798079                          | \$0<br>\$0<br>\$463746<br>\$0<br>\$4122234                          | \$0<br>\$0<br>\$0<br>\$0<br>\$0                           |
|                  | LGE - Large Market MIC - Micro Businesses NFP - Not for Profit SME - Small to Medium Market Segment                                    | 30<br>2475<br>18<br>214<br>6773 | \$207474836<br>\$215750<br>\$91416931   | \$88143632<br>\$63362<br>\$37517836                                  | \$44940306<br>\$18535578<br>\$921<br>\$13384256<br>\$86242887 | \$185652084<br>\$179521610<br>\$126444<br>\$75982160<br>\$513380052          | \$15694098<br>\$89400327<br>\$63362<br>\$34668629<br>\$162622090    | \$44913599<br>\$17225424<br>\$0<br>\$13240473<br>\$84186482 | \$55610632<br>\$33919331<br>\$79988<br>\$29314806<br>\$130247145          | \$14557140<br>\$16048298<br>\$43479<br>\$12423834<br>\$47658731     | \$11403134<br>\$2854319<br>\$0<br>\$6296853<br>\$21388183 |

| <b>♥</b>                        |   | Number of audit<br>sourced | Total Org/Amend<br>assessment tax | Total Org/Amend<br>assessment penalty | Total<br>Org/Amend     | Total tax amount<br>in dispute           | Total penalty<br>amount in | Total interest<br>amount in | Total tax<br>amount allowed | Total penalty<br>amount allowed | Total interest<br>amount allowed |
|---------------------------------|---|----------------------------|-----------------------------------|---------------------------------------|------------------------|--|----------------------------|-----------------------------|-----------------------------|---------------------------------|----------------------------------|
|                                 |   | objections                 | amount                            | amount                                | assessment<br>interest | ·  | d spute                    | dispute                     | at objection                | at objection                    | at objection                     |
| ATOF FPAB FINANCIAL             | INB - Personal Taxes  | 4                          | \$0                               | \$(                                   | amount \$0             | \$0                                      | \$0                        | \$0                         | SC                          | \$0                             | \$0                              |
| POLICY ASSRNCE<br>27673         | MIC - Micro Businesses                                      | 2                          |                                   | \$(                                   |                        | \$0                                      |                            | \$0                         |                             |                                 |                                  |
| ATOP LD DDS                     | Market Segment INB - Personal Taxes                         | 24                         |                                   | \$0                                   |                        | \$0<br>\$0                               |                            | \$0<br>\$0                  | 44.5                        |                                 |                                  |
| DEVELOPMENT PROG                | MIC - Micro Businesses                                      | 9                          |                                   |                                       |                        | \$0                                      |                            | \$0                         |                             |                                 |                                  |
| 33219                           | Market Segment  | 33                         |                                   | \$(                                   |                        | \$0                                      |                            | \$0                         |                             |                                 |                                  |
| ATP TECHNICAL<br>ADVICE 28626   | INB - Personal Taxes<br>MIC - Micro Businesses              | 11                         | \$1198658<br>\$2422799            | \$45830°<br>\$25422                   |                        | \$1190871<br>\$666031                    |                            | \$129076<br>\$636           |                             |                                 | \$29892<br>\$0                   |
|                                 | SME - Small to Medium Enterprises                           | 1                          |                                   | \$46629                               |                        | \$932583                                 |                            | \$0                         |                             |                                 |                                  |
|                                 | Market Segment  | 22                         |                                   | \$950020                              |                        | \$2789485                                |                            | \$129712                    |                             |                                 |                                  |
| CAS BEM ITAS HRR<br>ALB 20200   | INB - Personal Taxes Market Segment                         | 1                          |                                   | \$0                                   |                        | \$0                                      |                            | \$0<br><b>\$0</b>           |                             |                                 |                                  |
| CAS SAA SUPER PRODT             |   | 2                          |                                   | \$(                                   |                        | \$C                                      |                            | \$0                         |                             |                                 |                                  |
| MGT 28768                       | MIC - Micro Businesses                                      | 1                          |                                   | \$0                                   |                        |  |                            | \$0                         |                             |                                 |                                  |
| CSC SUBPLAN LD                  | Market Segment<br>INB - Personal Taxes                      | 3                          |                                   | \$0                                   |                        | \$0                                      | -                          | \$0<br>\$0                  |                             |                                 |                                  |
| BUSINESS PARTNERS               | MIC - Micro Businesses                                      | 2                          |                                   | \$0                                   |                        | SC                                       |                            | \$0                         |                             |                                 |                                  |
| 29113                           | Market Segment  | 3                          |                                   | \$(                                   |                        |  |                            | \$0                         |                             |                                 |                                  |
| ITX IAE ADELAIDE<br>27716       | MIC - Micro Businesses  Market Segment                      | 6                          |                                   | \$31210<br>\$31210                    |                        | \$214386<br>\$214386                     |                            | \$0<br>\$0                  |                             |                                 |                                  |
| ITX IAG LITIGATION              | INB - Personal Taxes  | 3                          |                                   | \$200396                              | - 20                   |  |                            | \$0                         |                             |                                 |                                  |
| SETTLEMENTS CHM<br>00309        | LGE - Large Market  | 3                          |                                   | \$237804                              |                        |  |                            | \$0                         |                             |                                 |                                  |
| 00309                           | MIC - Micro Businesses<br>SME - Small to Medium Enterprises | 11                         |                                   | \$1161415<br>\$829540                 |                        | \$2162668<br>\$1433138                   |                            | \$0<br>\$0                  | 10001111                    |                                 | \$0                              |
|                                 | Market Segment  | 20                         |                                   | \$4569395                             |                        | \$9533421                                |                            | \$0                         |                             |                                 | ***                              |
| ITX IAG OBJECTIONS              | INB - Personal Taxes  | 6                          | \$55106                           | \$2899                                | \$0                    | \$55106                                  | \$2899                     | \$0                         | \$0                         | \$1449                          | \$0                              |
| CAN 25700                       | MIC - Micro Businesses<br>NEP - Not for Profit              | 104                        |                                   | \$233379                              |                        | \$1790367                                |                            | \$1103                      |                             | -                               | \$0                              |
|                                 | NFP - Not for Profit SME - Small to Medium Enterprises      | 1 3                        |                                   | \$15546                               | -                      | \$537129                                 |                            | \$0<br>\$0                  |                             |                                 |                                  |
|                                 | Market Segment  | 114                        | *******                           |                                       |                        | \$2382601                                |                            | \$1103                      |                             |                                 |                                  |
| ITX IAG OBJECTIONS<br>CAN 29712 | INB - Personal Taxes  | 3                          |                                   | \$12789                               | \$0                    | \$3822                                   |                            | \$0                         |                             |                                 |                                  |
| CMN 29712                       | LGE - Large Market<br>MIC - Micro Businesses                | 1<br>59                    |                                   | \$726900                              | \$0                    |  |                            | \$0<br>\$0                  |                             |                                 |                                  |
|                                 | NFP - Not for Profit  | 1                          |                                   |                                       |                        |  | 1 / 10                     | \$0                         |                             |                                 |                                  |
|                                 | SME - Small to Medium Enterprises                           | 2                          |                                   |                                       |                        | $\overline{}$                            |                            | \$0                         |                             |                                 |                                  |
| ITX IAG OBJECTIONS              | Market Segment  | 66                         | _                                 |                                       |                        | \$2556271<br>\$0                         |                            | \$0<br>\$0                  | 4.0000                      |                                 | <b>\$0</b>                       |
| CHM 27404                       | INB - Personal Taxes  |                            | $\overline{}$                     |                                       |                        |  |                            | \$0                         |                             |                                 | \$0                              |
|                                 | MIC - Micro Businesses                                      | 63                         |                                   |                                       |                        |  |                            | \$0                         |                             |                                 | \$0                              |
|                                 | SME - Small to Medium Enterprises  Market Segment           | 76                         | \$3901352<br>\$9898827            | \$863808<br>\$3354018                 | 1 1                    | \$3900623<br>\$8415845                   |                            | \$0<br>\$0                  |                             |                                 | \$0<br>\$0                       |
| ITX IAG OBJECTIONS              | INB - Personal Taxes  | 1                          |                                   | \$3354018                             |                        | \$8415845                                | \$3139182                  | \$0                         |                             |                                 | \$0                              |
| CHM 28627                       | Market Segment  | 1                          |                                   | \$1424                                |                        | \$6091                                   |                            | \$0                         | \$0                         |                                 |                                  |
| ITX IAG OBJECTIONS<br>CHM 31228 | INB - Personal Taxes  | 3                          |                                   | \$(                                   |                        | \$249966                                 |                            | \$0                         |                             |                                 |                                  |
| CHW 31226                       | MIC - Micro Businesses SME - Small to Medium Enterprises    | 5                          | \$274060<br>\$0                   | \$1121                                |                        |  |                            | \$0<br>\$0                  |                             |                                 |                                  |
|                                 | Market Segment  | 9                          |                                   | \$11217                               |                        |  |                            | \$0                         |                             |                                 |                                  |
| ITX IAG OBJECTIONS              | ?   | 1                          |                                   |                                       |                        |  | -                          | \$0                         |                             |                                 |                                  |
| DAN 29711                       | GOV - Government<br>INB - Personal Taxes                    | 1 2                        |                                   | \$72629                               |                        | \$73261                                  |                            | \$0                         |                             |                                 |                                  |
|                                 | LGE - Large Market  | 3                          |                                   | \$1202                                |                        |  |                            | \$0                         |                             |                                 |                                  |
|                                 | MIC - Micro Businesses                                      | 126                        |                                   | \$6111732                             |                        | \$17486211                               |                            | \$12238                     |                             |                                 |                                  |
|                                 | NFP - Not for Profit<br>SME - Small to Medium Enterprises   | 3                          | \$28360<br>\$3449906              | \$497<br>\$1950770                    |                        | \$24002<br>\$3449906                     |                            | \$0                         |                             |                                 | \$0                              |
|                                 | Market Segment  | 148                        |                                   | \$8140107                             |                        | \$42994101                               |                            | \$12238                     |                             |                                 |                                  |
| ITX IAG OBJECTIONS              | INB - Personal Taxes  | 1                          | \$126131                          | \$(                                   | \$0                    | \$126131                                 |                            | \$0                         | \$0                         | \$0                             | \$0                              |
| HUR 33972                       | MIC - Micro Businesses  SME - Small to Medium Enterprises   | 37                         |                                   | \$187205                              |                        | \$985610                                 |                            | \$0                         |                             |                                 |                                  |
|                                 | Market Segment  | 39                         | \$189301<br>\$1286228             | \$85573<br><b>\$272778</b>            |                        | \$1111741                                |                            | \$0<br>\$0                  |                             |                                 |                                  |
| ITX IAG OBJECTIONS              | INB - Personal Taxes  | 4                          | \$0                               | \$0                                   |                        |  |                            | \$0                         |                             |                                 |                                  |
| LAT 33708                       | MIC - Micro Businesses                                      | 147                        |                                   | \$606666                              |                        | \$570388                                 |                            | \$0                         | ******                      |                                 |                                  |
|                                 | NFP - Not for Profit<br>SME - Small to Medium Enterprises   | 19                         |                                   | \$2801<br>\$4891                      |                        | \$56034<br>\$74286                       |                            | \$0                         | 420.00                      |                                 | \$0                              |
|                                 | Market Segment  | 172                        |                                   | \$683600                              |                        |  |                            | \$0                         |                             |                                 |                                  |
| ITX IAG OBJECTIONS              | ?   | 1                          |                                   | \$0                                   |                        | \$9074                                   |                            | \$0                         |                             |                                 |                                  |
| MPO 27402                       | INB - Personal Taxes<br>MIC - Micro Businesses              | 55                         |                                   | \$322278<br>\$1068218                 |                        | \$436483<br>\$2454416                    |                            | \$10500                     |                             |                                 |                                  |
|                                 | SME - Small to Medium Enterprises                           | 8                          |                                   | \$1348465                             |                        | \$2454416                                |                            | \$10500                     |                             |                                 | \$0                              |
|                                 | Market Segment  | 69                         | \$5280687                         | \$2738961                             |                        | \$5043991                                | \$2720039                  | \$10500                     | \$2361475                   | \$1012623                       | \$0                              |
| ITX IAG OBJECTIONS<br>MPO 33971 | INB - Personal Taxes  LGE - Large Market                    | 1                          |                                   | \$3248                                |                        | \$64970<br>\$3150000                     |                            | \$0                         |                             |                                 |                                  |
|                                 | MIC - Micro Businesses                                      | 55                         |                                   | \$19298746                            |                        |  |                            | \$0                         |                             |                                 |                                  |
|                                 | SME - Small to Medium Enterprises                           | 6                          |                                   | \$64265                               |                        |  |                            | \$0                         |                             |                                 |                                  |
| ITX IAG OBJECTIONS              | Market Segment<br>MIC - Micro Businesses                    | 63                         |                                   | \$19973881<br>\$4854                  |                        |  | ######<br>\$44621          | \$0<br>\$13832              |                             |                                 |                                  |
| NEW 28328                       | Market Segment  | 4                          |                                   | \$48541                               |                        | \$15678<br><b>\$15678</b>                |                            | \$13832                     |                             |                                 |                                  |
| ITX IAG OBJECTIONS              | INB - Personal Taxes  | 4                          | \$650407                          | \$31714                               | 1 \$0                  | \$634494                                 | \$317141                   | \$0                         |                             |                                 |                                  |
| NOR 33037                       | MIC - Micro Businesses                                      | 78                         |                                   | \$2444488                             |                        | \$5778499                                |                            | \$3529                      |                             |                                 |                                  |
|                                 | NFP - Not for Profit<br>SME - Small to Medium Enterprises   | 1 5                        |                                   | \$404398                              |                        | \$6816<br>\$235723                       |                            | \$0                         |                             |                                 |                                  |
|                                 | Market Segment  | 88                         |                                   |                                       |                        | \$6655532                                |                            | \$3529                      |                             |                                 |                                  |
| ITX IAG OBJECTIONS<br>PAR 13452 | INB - Personal Taxes  | 6                          | \$1618391                         | \$823442                              |                        | \$1610668                                |                            | \$0                         |                             |                                 |                                  |
| I AIT 13432                     | MIC - Micro Businesses<br>SME - Small to Medium Enterprises | 76                         |                                   | \$4329541<br>\$631248                 |                        | \$4421387<br>\$1078800                   |                            | \$0                         |                             |                                 |                                  |
|                                 | Market Segment  | 89                         |                                   | \$5784237                             |                        | \$7110855                                |                            | \$0                         |                             |                                 |                                  |
| ITX IAG OBJECTIONS              | INB - Personal Taxes  | 1                          | \$351839                          | \$175920                              | \$8252                 | \$351839                                 | \$175920                   | \$0                         | \$0                         | \$0                             | \$0                              |
| RUN 33973                       | MIC - Micro Businesses                                      | 49                         |                                   | \$2297438                             |                        | \$4113057                                |                            | \$45736                     |                             |                                 |                                  |
|                                 | SME - Small to Medium Enterprises  Market Segment           | 58                         |                                   | \$1507263<br><b>\$398062</b> 0        |                        | \$3251904<br><b>\$771680</b> 0           |                            | \$65231<br><b>\$110967</b>  |                             |                                 |                                  |
| ITX IAG OBJECTIONS              | GOV - Government  | 2                          | \$1896906                         | \$0                                   | \$0                    | \$1896906                                | \$0                        | \$0                         | \$1896906                   | \$0                             | \$0                              |
| SYD 27820                       | INB - Personal Taxes  | 12                         |                                   | \$57518                               |                        | \$1095308                                |                            | \$0                         |                             |                                 |                                  |
|                                 | LGE - Large Market<br>MIC - Micro Businesses                | 102                        |                                   | \$1399938                             |                        | \$1499239<br>\$2425702                   |                            | \$14307                     |                             |                                 |                                  |
|                                 |   | 102                        |                                   | ¥1377730                              | ¥10230                 | V2-92-37-02                              |                            |                             |                             |                                 | 90040                            |
|                                 | SME - Small to Medium Enterprises                           | 2                          | \$146618                          | \$0                                   | \$0                    | \$146618                                 | \$0                        | \$0                         | \$146618                    | \$0                             | \$0                              |
| ITX IAG OBJECTIONS              |   | 2<br>119<br>5              | \$7162221                         | \$1975126                             | \$143848               | \$146618<br><b>\$7063773</b><br>\$558157 | \$1961504                  | \$14307<br>\$14350          | \$3357969                   | \$722147                        | \$5548                           |

| TOW 28276  | MIC - Micro Businesses  | 119                                   | \$17132652  | \$8315980                                     | \$188519   | \$14034702                      | \$9653616                       | \$94843                   | \$3499548                              | \$1760011                              | \$0                                    |
|--|---|---------------------------------------|---|---|--|---------------------------------|---------------------------------|---------------------------|--|--|--|
|  | NFP - Not for Profit  | 1                                     | \$12127   | \$3032  | \$0  | \$0                             | \$3032                          | \$0                       | \$0                                    | \$3032                                 | \$0                                    |
|  | SME - Small to Medium Enterprises   | 12                                    |   | \$3076191                                     |  | \$5227244                       |                                 | \$0                       |  | \$1074691                              |  |
| LP LAW PRACTICE  | Market Segment  | 137                                   |   | \$11691753<br>\$0                             |  | \$19820103<br>\$0               | ######                          | <b>\$99193</b>            |  | \$2916285<br>\$0                       | \$0<br>\$0                             |
| MANAGEMENT 00243   | INB - Personal Taxes<br>MIC - Micro Businesses  | 6                                     |   | \$0   |  | \$0                             |                                 | \$0                       | \$0<br>\$0                             | \$0                                    | _                                      |
|  | Market Segment  | 7                                     | \$0   | \$0   | \$0  | \$0                             | \$0                             | \$0                       | \$0                                    | \$0                                    | \$0                                    |
| LBI DM BXH   | LGE - Large Market  | 6                                     | \$192074865   | \$12777892                                    | \$44723670   | \$115098365                     | \$12777892                      | \$44723670                | \$50920590                             | \$12777892                             | \$11394982                             |
| OBJECTION TM1 33529  |   | 6                                     |   | \$12777892                                    |  | \$115098365                     |                                 | \$44723670                | \$50920590                             | \$12777892                             | \$11394982                             |
| LBI DM SYD<br>OBJECTION 34403  | LGE - Large Market  | 1                                     |   | \$538163                                      |  | \$5368405                       |                                 | \$0                       |  | \$0                                    |  |
| OBJECTION 34403  | MIC - Micro Businesses  Market Segment  | 1 2                                   |   | \$279844<br><b>\$818007</b>                   |  | \$373125<br><b>\$5741530</b>    |                                 | \$0<br>\$0                |  | \$0<br><b>\$0</b>                      |  |
| LBI OPS BXH TM05   | LGE - Large Market  | 9                                     |   | \$616007                                      |  | \$32045196                      |                                 | \$0                       | \$1206996                              | \$0                                    |  |
| 30354  | Market Segment  | 9                                     |   | \$0   |  | \$32045196                      |                                 | \$0                       |  | \$0                                    |  |
|  | INB - Personal Taxes  | 3                                     | \$0   | \$0   | \$0  | \$0                             | \$0                             | \$0                       | \$0                                    | \$0                                    | SO.                                    |
| AND ASSISTANCE   | Market Segment  | 3                                     |   | \$0   |  | \$0                             |                                 |                           |  | \$0                                    |  |
| MEI CSA INBOUND<br>CONTACT CEN COMPLX  | MIC - Micro Businesses  | 1                                     |   | \$0   |  | \$0                             |                                 | \$0                       | \$0                                    | \$0                                    | \$0                                    |
| MEI CSA INBOUND  | INB - Personal Taxes  | 19<br>19                              |   | \$0<br>\$0                                    |  | . \$0                           |                                 | <b>\$0</b>                | \$0<br>\$0                             | \$0<br>\$0                             | \$0<br>\$0                             |
|  | MIC - Micro Businesses  | 7                                     |   | \$0   |  | \$0                             |                                 |                           |  | \$0                                    | \$0                                    |
| 28480  | Market Segment  | 26                                    |   | \$0   |  | \$0                             |                                 | \$0                       | \$0                                    | \$0                                    | \$0                                    |
| MEI CSA INBOUND  | INB - Personal Taxes  | 10                                    | \$0   | \$0   | \$0  | \$0                             | \$0                             | \$0                       | \$0                                    | \$0                                    | \$0                                    |
| CONTACT CEN MEL T6<br>29581  |   | 3                                     |   | \$0   |  | \$0                             |                                 | \$0                       |  | \$0                                    |  |
|  | Market Segment  | 13                                    |   | \$0   |  | \$0                             |                                 | \$0                       |  | \$0                                    | \$0                                    |
| MEI DMCS CA MEL<br>33033   | INB - Personal Taxes Market Segment   | 2                                     |   | \$0<br>\$0                                    |  | \$0<br>\$0                      |                                 | \$0<br>\$0                | \$0<br>\$0                             |  |  |
| MEI DMCS CA UMG  | INB - Personal Taxes  | 12                                    |   | \$0   | _  | \$0                             |                                 | \$0                       |  | \$0                                    | \$0                                    |
| TEAM 1 35220   | MIC - Micro Businesses  | 4                                     |   | sc  |  | \$0                             |                                 | \$0                       |  | \$0                                    | \$0                                    |
|  | Market Segment  | 16                                    |   | \$0   |  | \$0                             | -                               | \$0                       |  | \$0                                    |  |
| MEI DMCS CA UMG  | INB - Personal Taxes  | 34                                    |   | \$0   |  | \$0                             |                                 | \$0                       | \$0                                    | \$0                                    |  |
| TEAM 2 35221   | MIC - Micro Businesses  | 2                                     |   | \$0   | -  | \$0                             |                                 |                           | \$0                                    | \$0                                    | \$0                                    |
| MELEO DVII O OTAT  | Market Segment  | 36                                    |   | \$0   | -  | <b>\$0</b>                      |                                 | <b>\$0</b>                | <b>\$0</b>                             | <b>\$0</b>                             | <b>\$0</b>                             |
| MEI EO BXH 2 31616   | INB - Personal Taxes Market Segment   | 3                                     |   | \$0   |  | \$0<br><b>\$0</b>               | _                               | \$0<br>\$0                | \$0<br>\$0                             | \$0<br>\$0                             | \$0<br>\$0                             |
| MEI EO DAN 27607   | INB - Personal Taxes  | 1                                     |   | \$0   |  | \$0                             |                                 | \$0                       |  | \$0                                    |  |
|  | Market Segment  | 1                                     |   | \$0   |  | \$0                             |                                 | \$0                       |  | \$0                                    |  |
| MEI GLPI NEW   | INB - Personal Taxes  | 2                                     | \$0   | \$0   | \$0  | \$0                             | \$0                             | \$0                       | \$0                                    | \$0                                    | \$0                                    |
| MEASURES 16925   | MIC - Micro Businesses  | 4                                     |   |   |  | \$0                             |                                 | \$0                       | \$0                                    | \$0                                    | \$0                                    |
|  | Market Segment  | 6                                     | -   | \$0   |  | \$0                             |                                 | \$0                       |  | \$0                                    |  |
| MEI IA TECH ADV<br>TECH LEADERSHP ALB  | INB - Personal Taxes MIC - Micro Businesses   | 1                                     | -   | \$0<br>\$0                                    |  | \$0                             |                                 | \$0<br>\$0                | \$0<br>\$0                             | \$0<br>\$0                             | \$0<br>\$0                             |
| 34264  | Market Segment  | 2                                     |   |   |  | \$0<br>\$0                      |                                 | \$0                       |  | \$0                                    |  |
| MEI IA TECH ADV  | INB - Personal Taxes  | . 2                                   |   | \$0   |  | \$0                             |                                 | \$0                       | \$0                                    | \$0                                    | \$0                                    |
| TECH LEADERSHP NOR   |   | . 2                                   |   | \$0   |  | \$0                             |                                 | \$0                       | \$0                                    | \$0                                    | \$0                                    |
| MEI IA TECH ADV  | INB - Personal Taxes  | 3                                     |   | \$0   |  | \$0                             |                                 | \$0                       | \$0                                    | \$0                                    | \$0                                    |
| TECH LEADERSHP TOW   |   | 3                                     |   | \$0   |  | \$0                             |                                 | \$0                       | \$0                                    | \$0                                    | \$0                                    |
| MEI IA TECH ADVICE<br>30974  | INB - Personal Taxes  | 28                                    |   | \$0   |  | \$0                             |                                 | \$0                       | \$0                                    | \$0                                    | \$0                                    |
| 30774  | MIC - Micro Businesses SME - Small to Medium Enterprises  |                                       | \$0<br>\$0  | \$0   |  | \$0<br>\$0                      |                                 | \$0<br>\$0                |  | \$0<br>\$0                             |  |
|  | Market Segment  | 35                                    |   | so  |  | \$0                             |                                 | \$0                       |  | \$0                                    | \$0                                    |
| MEI IA TECH ADVICE   | INB - Personal Taxes  | 3                                     |   | \$C   |  | \$0                             |                                 | \$0                       | \$0                                    | \$0                                    |  |
| AND GUIDANCE 15149   | MIC - Micro Businesses  | 2                                     | \$0   | sc  | \$0  | \$0                             | \$0                             | \$0                       | \$0                                    | \$0                                    | \$0                                    |
|  | Market Segment  | 5                                     |   | \$0   |  | \$0                             |                                 | \$0                       | \$0                                    | \$0                                    | \$0                                    |
| MEI IA TECH ADVICE<br>AND GUIDNCE ALB  | INB - Personal Taxes  | 12                                    |   | \$143314                                      |  | \$563365                        |                                 | \$84094                   |  | \$9303                                 | \$6563                                 |
| 30956  | MIC - Micro Businesses  Market Segment  | 16                                    |   | \$143314                                      |  | \$117707<br><b>\$681072</b>     |                                 | \$0<br>\$84094            |  | \$0<br>\$9303                          | \$0<br>\$6563                          |
| MEI IA TECH ADVICE   | INB - Personal Taxes  | 20                                    |   | \$143314                                      |  | \$00.1072                       |                                 | \$04074                   | \$4510                                 | \$9303                                 | \$6363                                 |
| AND GUIDNCE HOB  | MIC - Micro Businesses  | 6                                     |   | \$0   |  | \$197349                        |                                 | \$49861                   | \$197349                               | \$0                                    | \$49861                                |
| 30958  | Market Segment  | 26                                    | \$197710  | \$0   | \$49861  | \$197349                        | \$0                             | \$49861                   | \$197349                               | \$0                                    | \$49861                                |
| MEI IA TECH ADVICE   | INB - Personal Taxes  | 250                                   | _   | \$87289                                       |  | \$403189                        |                                 | \$44260                   | \$217293                               | \$44085                                | \$19048                                |
| AND GUIDNCE HOB<br>34817   | MIC - Micro Businesses  | 88                                    |   | \$12974                                       |  | \$246074                        |                                 | \$49528                   |  | \$4927                                 | \$31212                                |
| 5.017  | SME - Small to Medium Enterprises  Market Segment   | 340                                   | - 40  | \$100264                                      |  | \$649263                        |                                 | \$0<br><b>\$93788</b>     |  | \$0<br>\$49013                         | \$0<br>\$50261                         |
| MEI IA TECH ADVICE   | INB - Personal Taxes  | 24                                    |   | \$7012  |  | \$80476                         |                                 | \$3550                    | \$53299                                | \$8997                                 | \$1277                                 |
| AND GUIDNCE HOB  | MIC - Micro Businesses  | 7                                     |   | \$12243                                       |  | \$189660                        |                                 | \$10083                   |  | \$8354                                 | \$0                                    |
| 35127  | Market Segment  | 31                                    | \$346454  | \$19255                                       |  | \$270137                        |                                 | \$13633                   | \$201718                               | \$17351                                | \$1277                                 |
| MEI IA TECH ADVICE   | INB - Personal Taxes  | 6                                     |   | \$220096                                      |  | \$2840440                       |                                 | \$384981                  | \$2840440                              | \$220096                               | \$384981                               |
| AND GUIDNCE TOW<br>30951   | MIC - Micro Businesses  | 4                                     |   | \$127154                                      |  | \$2040510                       |                                 | \$184440                  |  | \$126177                               | \$184440                               |
|  | Market Segment  | 10                                    |   | \$347250<br>\$92470                           |  | \$4880950<br>\$262615           |                                 | \$569421<br>\$0           | \$4880950<br>\$28311                   | \$346273<br>\$10394                    | \$569421<br>\$500                      |
| AND GUIDNCE TOW  | INB - Personal Taxes MIC - Micro Businesses   | 25                                    |   | \$92470                                       |  | \$262615<br>\$8820              |                                 |                           |  | \$10394<br>\$0                         |  |
| 30952  | Market Segment  | 30                                    |   | \$92470                                       |  | \$271435                        |                                 | \$0                       |  | \$10394                                | \$500                                  |
| MEI IA TECH ADVICE   | 2   | 1                                     | \$0   | \$0   | \$0  | \$0                             | \$0                             | \$0                       | \$0                                    | \$0                                    | \$0                                    |
| OBJ BXH 30961  | INB - Personal Taxes  | 363                                   |   |   |  | \$0                             |                                 | \$0                       |  | \$0                                    |  |
|  | MIC - Micro Businesses  | 219                                   |   |   |  | \$0                             |                                 | \$10155                   |  | \$0                                    |  |
|  | SME - Small to Medium Enterprises  Market Segment   | 590                                   | \$287982<br>\$287982  | \$47778<br><b>\$4777</b> 8                    |  | \$287982<br><b>\$287982</b>     |                                 | \$10155<br><b>\$10155</b> |  | \$31612<br><b>\$31612</b>              |  |
| MEI IA TECH ADVICE   | INB - Personal Taxes  | 2                                     |   | \$47778                                       |  | \$287982<br>\$0                 |                                 | \$10155<br>\$0            |  | \$31612<br>\$0                         | \$0<br>\$0                             |
| OBJ BXH TEAM 2 34525   | MIC - Micro Businesses  | 7                                     |   |   |  | \$0                             |                                 | \$0                       |  |  |  |
|  | Market Segment  | 9                                     |   | \$0   | \$0  | \$0                             |                                 | \$0                       | \$0                                    | \$0                                    |  |
| MEI IA TECH ADVICE<br>OBJ FIREO PAR 34454  | INB - Personal Taxes  | 27                                    |   |   |  | \$0                             |                                 | \$0                       |  | \$0                                    |  |
| OLD FIREQ PAR 34454  | MIC - Micro Businesses  Market Segment  | 31                                    |   | \$0<br>\$0                                    |  | \$0<br>\$0                      |                                 | \$0<br>\$0                |  | \$0<br>\$0                             | \$0<br>\$0                             |
| ME) IA TECH ADVICE   | ?   | 31                                    |   | \$0   |  | <b>\$0</b>                      |                                 | \$0<br>\$0                |  | <b>\$0</b>                             |  |
| OBJ INV TEAM 1 34965   | INB - Personal Taxes  | 2                                     |   | \$0   |  | \$0                             |                                 | \$0                       |  | \$0                                    |  |
|  | Market Segment  | 3                                     |   | \$0   |  | \$0                             |                                 | \$0                       |  | \$0                                    |  |
| MEI IA TECH ADVICE   | INB - Personal Taxes  | 2                                     |   | \$39344                                       |  | \$67835                         |                                 | \$0                       |  | \$0                                    |  |
| CIRT INV TEAM 2 34983  | MIC - Micro Businesses  | 3                                     |   |   |  | \$5180631                       |                                 | \$533339                  | -\$28073                               | \$0                                    |  |
| 000 1144 127411 2 04700  | Market Segment  | 5                                     |   | \$923862<br>\$0                               |  | \$5248466<br>\$0                |                                 | \$533339<br>\$0           | -\$28073<br>\$0                        | <b>\$0</b>                             |  |
|  |   |                                       |   | \$0   |  | \$0<br>\$0                      | -                               | \$0<br>\$0                |  | \$0<br>\$0                             |  |
| MEI IA TECH ADVICE   | INB - Personal Taxes  Market Segment  | 1                                     |   |   |  | \$0                             |                                 | \$0<br>\$0                |  | \$0                                    | \$0                                    |
|  | INB - Personal Taxes Market Segment ?   | 1 2                                   |   | \$0   |  |                                 |                                 |                           |  |  |  |
| MEI IA TECH ADVICE<br>OBJ INV UNALL 35050  |   |                                       | \$0   | \$0   |  | \$0                             | \$0                             | \$0                       | \$0                                    | \$0                                    | \$0                                    |
| MEI IA TECH ADVICE<br>OBJ INV UNALL 35050<br>MEI IA TECH ADVICE                  | Market Segment ?  | 2                                     | \$0<br>\$0  |   | \$0  |                                 |                                 | \$0<br>\$0                | \$0<br>\$0                             | \$0<br>\$0                             | \$0<br>\$0                             |
| MEI IA TECH ADVICE<br>OBJ INV UNALL 35050<br>MEI IA TECH ADVICE                  | Market Segment ? INB - Personal Taxes LGE - Large Market MIC - Micro Businesses   | 2<br>380<br>1<br>145                  | \$0<br>\$0<br>\$0<br>\$0  | \$0<br>\$0<br>\$0                             | \$0<br>\$0<br>\$0                                    | \$0<br>\$0<br>\$0               | \$0<br>\$0                      | \$0<br>\$0                | \$0<br>\$0                             | \$0<br>\$0                             | \$0<br>\$0                             |
| MEI IA TECH ADVICE<br>OBJ INV UNALL 35050<br>MEI IA TECH ADVICE                  | Market Segment ? INB - Personal Taxes LGE - Large Market MIC - Micro Businesses NFP - Not for Profit                                    | 2<br>380<br>1<br>145                  | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0  | \$0<br>\$0<br>\$0                             | \$0<br>\$0<br>\$0<br>\$0                             | \$0<br>\$0<br>\$0<br>\$0        | \$0<br>\$0<br>\$0               | \$0<br>\$0<br>\$0         | \$0<br>\$0<br>\$0                      | \$0<br>\$0<br>\$0                      | \$0<br>\$0<br>\$0                      |
| MEI IA TECH ADVICE<br>OBJ INV UNALL 35050<br>MEI IA TECH ADVICE                  | Market Segment  ? INB - Personal Taxes LGE - Large Market MIC - Micro Businesses NFP - Not for Profit SME - Small to Medium Enterprises | 2<br>380<br>1<br>145<br>1             | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0                                   | \$0<br>\$0<br>\$0<br>\$0                      | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0               | \$0<br>\$0<br>\$0<br>\$0        | \$0<br>\$0<br>\$0<br>\$0        | \$0<br>\$0<br>\$0         | \$0<br>\$0<br>\$0                      | \$0<br>\$0<br>\$0                      | \$0<br>\$0<br>\$0<br>\$0               |
| MEI IA TECH ADVICE<br>OBJ INV UNALL 35050<br>MEI IA TECH ADVICE<br>OBJ MEL 30960 | Market Segment ? INB - Personal Taxes LGE - Large Market MIC - Micro Businesses NFP - Not for Profit                                    | 2<br>380<br>1<br>145<br>1<br>2<br>531 | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$ | \$0<br>\$0<br>\$0<br>\$0<br>\$0               | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0        | \$0<br>\$0<br>\$0<br>\$0<br>\$0 | \$0<br>\$0<br>\$0<br>\$0<br>\$0 | \$0<br>\$0<br>\$0<br>\$0  | \$0<br>\$0<br>\$0<br>\$0<br>\$0        | \$0<br>\$0<br>\$0<br>\$0               | \$0<br>\$0<br>\$0<br>\$0<br>\$0        |
| MEI IA TECH ADVICE<br>OBJ INV UNALL 35050<br>MEI IA TECH ADVICE                  | Market Segment  ? INB - Personal Taxes LGE - Large Market MIC - Micro Businesses NFP - Not for Profit SME - Small to Medium Enterprises | 2<br>380<br>1<br>145<br>1             | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0                            | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0 | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0 | \$0<br>\$0<br>\$0<br>\$0        | \$0<br>\$0<br>\$0<br>\$0<br>\$0 | \$0<br>\$0<br>\$0         | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0 | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0 | \$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0 |

|  | MIC - Micro Businesses                                      | 65         | \$1574074                     | \$55144                       | \$24113                   | \$1229816     | \$43087                | \$18840                     | \$21000                     | \$5250               | \$229                  |
|--|---|------------|-------------------------------|-------------------------------|---------------------------|---------------|------------------------|-----------------------------|-----------------------------|----------------------|------------------------|
|  | SME - Small to Medium Enterprises                           | 3<br>315   |                               |                               | \$71419<br><b>\$95532</b> |               |                        | \$71419<br><b>\$90259</b>   | \$130000<br><b>\$151000</b> |                      |                        |
| MEI IA TECH ADVICE                       | Market Segment<br>INB - Personal Taxes                      | 325        |                               |                               | \$1531                    |               | \$4846                 | \$1531                      | \$13566                     |                      |                        |
| OBJ NEW 30955                            | MIC - Micro Businesses                                      | 79         |                               | \$482629                      | \$525154                  |               | \$2839707              | \$14196                     | \$1348099                   | \$2830678            |                        |
| MEI IA TECH ADVICE                       | Market Segment  | 404        | \$11271783<br>\$0             | \$487476<br>\$0               | \$526685<br>\$0           |               | \$2844553<br>\$0       | <b>\$15727</b><br>\$0       | <b>\$1361665</b>            |                      | \$2869                 |
| OBJ NEW 31654                            | INB - Personal Taxes  | 427        |                               |                               | \$0                       |               | \$2595                 | \$0                         | \$1566                      | \$2595               |                        |
|  | MIC - Micro Businesses                                      | 61         | \$369714                      |                               | \$42261                   |               |                        | \$0                         | \$0                         |                      |                        |
|  | SME - Small to Medium Enterprises  Market Segment           | 490        | \$0<br>\$381043               | \$0<br>\$121138               | \$42261                   | -             |                        | \$0<br>\$0                  |                             |                      |                        |
|  | INB - Personal Taxes  | 6          | \$0                           | \$0                           | \$0                       | \$0           | \$0                    | \$0                         | $\overline{}$               | \$0                  |                        |
| OBJ NSW 34675                            | MIC - Micro Businesses Market Segment                       | 7          | \$0<br><b>\$0</b>             |                               | \$0<br>\$0                |               |                        | \$0<br>\$0                  | \$0<br>\$0                  | \$0<br>\$0           |                        |
| MEI IA TECH ADVICE                       | ?   | 1          | \$0                           |                               | \$0                       |               |                        | \$0                         | \$0                         |                      |                        |
| OBJ PAR 30964                            | INB - Personal Taxes  | 141        | \$2521035                     |                               | \$64952                   |               |                        |                             |                             |                      |                        |
|  | MIC - Micro Businesses  Market Segment                      | 28<br>170  | \$145550<br><b>\$2666585</b>  | \$96850<br>\$511012           | \$10065<br><b>\$75017</b> |               |                        | \$130952                    | \$44900<br>\$296644         | \$1939<br>\$136818   |                        |
| MEI IA TECH ADVICE                       | INB - Personal Taxes  | 339        | \$43526                       | \$7077                        | \$73017                   |               | \$7077                 | \$130732                    | \$9090                      | \$2273               | _                      |
| OBJ PAR 30965                            | MIC - Micro Businesses                                      | 61         | \$222327                      | \$64775                       | \$3811                    | _             | \$60677                | \$3811                      | \$270302                    |                      | \$2                    |
|  | SME - Small to Medium Enterprises  Market Segment           | 402        |                               | \$0<br>\$71852                | \$3811                    |               | \$67754                | \$0<br>\$3811               | \$0<br>\$279392             |                      | \$20                   |
| MEI IA TECH ADVICE                       | INB - Personal Taxes  | 430        |                               |                               | \$2798                    |               |                        | \$2798                      | \$0                         |                      |                        |
| OBJ PAR 34616                            | MIC - Micro Businesses                                      | 80         | -\$7192                       | \$0                           | \$0                       | \$41131       | \$0                    | \$0                         | \$41131                     | \$0                  |                        |
| MEI IA TECH ADVICE                       | Market Segment INR - Personal Taxes                         | 510<br>176 | \$70726<br>\$109473           |                               | \$2 <b>798</b><br>\$8755  |               | <b>\$1743</b>          | \$2798<br>\$8755            | \$41131<br>\$109473         |                      |                        |
| OBJ PER 30963                            | INB - Personal Taxes<br>MIC - Micro Businesses              | 176        |                               |                               | \$8755<br>\$2898          |               |                        | \$8755<br>\$2898            | \$109473<br>\$7216          |                      |                        |
|  | Market Segment  | 214        | \$526159                      | \$6981                        | \$11653                   | \$587292      | \$6981                 | \$11653                     | \$116689                    | \$3608               |                        |
| MEI IA TECH ADVICE<br>OBJ PROF 34500     | INB - Personal Taxes Market Segment                         | 3          | \$0<br><b>\$0</b>             | \$0<br>\$0                    | \$0<br>\$0                |               |                        | \$0<br>\$0                  | \$0<br>\$0                  | \$0                  |                        |
| MEI IA TECH ADVICE                       | INB - Personal Taxes  | 119        | \$0<br>\$12955                |                               | \$0<br>\$2171             |               |                        |                             | \$0<br>\$5186               |                      |                        |
| OBJ UMG 30953                            | MIC - Micro Businesses                                      | 37         | \$37214                       |                               | \$8436                    |               | \$2898                 | \$4497                      | \$5979                      | \$1495               | \$2                    |
|  | Market Segment  | 156        | \$50169                       |                               | \$10607                   |               |                        | \$4497                      | \$11165                     |                      | \$24                   |
| MEI IA TECH ADVICE<br>OBJ UMG 30954      | INB - Personal Taxes<br>LGE - Large Market                  | 182        | \$732<br>\$0                  |                               | \$0                       |               |                        | \$0<br>\$0                  | \$0<br>\$0                  |                      |                        |
|  | MIC - Micro Businesses                                      | 31         |                               |                               | \$0                       |               |                        | \$0                         | \$0                         |                      |                        |
|  | SME - Small to Medium Enterprises                           | 1          | \$0                           |                               | \$0                       |               | \$0                    | \$0                         | \$0                         |                      |                        |
| MEI IA TECH ADVICE                       | Market Segment  | 215<br>68  | \$732                         |                               | \$0<br>\$0                |               |                        | <b>\$0</b>                  | <b>\$0</b>                  |                      |                        |
| OBJ VIC 15146                            | INB - Personal Taxes<br>MIC - Micro Businesses              | 13         | \$0<br>\$0                    |                               | \$0                       | $\overline{}$ | \$0                    | \$0                         | \$0                         |                      |                        |
|  | Market Segment  | 81         |                               |                               | \$0                       |               | \$0                    | \$0                         | \$0                         |                      |                        |
|  | INB - Personal Taxes  | 6          | \$0                           |                               | \$0                       |               | \$0                    | \$0                         | \$0                         |                      |                        |
| OBJ VIC FIREQ 34339                      | MIC - Micro Businesses<br>SME - Small to Medium Enterprises | 9          | \$42420<br>\$0                | \$36561<br>\$0                | \$0                       |               | \$36561<br>\$0         | \$0<br>\$0                  | \$27474<br>\$0              |                      |                        |
|  | Market Segment  | 16         |                               |                               | \$0                       |               | \$36561                | \$0                         | \$27474                     | \$25351              |                        |
| MEI IA TECH ADVICE<br>OBJ VIC MISC 31821 | INB - Personal Taxes  | 64         |                               | \$288733                      | \$0                       |               | \$288733               | \$0                         | \$0                         |                      |                        |
| OBJ VIC MISC 31821                       | MIC - Micro Businesses  Market Segment                      | 16<br>80   | \$0<br>\$321851               |                               | \$0<br>\$0                |               |                        | \$0<br><b>\$0</b>           | \$0<br>\$0                  |                      |                        |
| MEI IA TECH                              | MIC - Micro Businesses                                      | 1          | \$184716                      |                               | \$13606                   |               |                        | \$13606                     | \$0                         |                      |                        |
|  | Market Segment  | 1          | \$184716                      |                               | \$13606                   |               | \$0                    | \$13606                     | \$0                         |                      |                        |
| MEI IA TECH<br>DIRECTION TRIAGE          | MIC - Micro Businesses<br>SME - Small to Medium Enterprises | 3          |                               |                               | \$326442<br>\$213636      |               | \$161446<br>\$273786   | \$326442<br>\$213636        | \$0<br>\$0                  |                      |                        |
| 33382                                    | Market Segment  | 4          |                               |                               | \$540078                  |               |                        | \$540078                    | \$0                         |                      |                        |
| MEI IA TECH<br>DIRECTIONS                | INB - Personal Taxes  | 12         |                               | \$5617558                     | \$587855                  |               |                        | \$93627                     | \$24852                     | \$22366              |                        |
| OBJECTIONS 33750                         | MIC - Micro Businesses Market Segment                       | 9          | \$12123118<br>\$18655665      |                               | \$724550<br>\$1312405     |               | \$9570235<br>#######   | \$703426<br><b>\$797053</b> | \$827444<br>\$852296        | \$578748<br>\$601114 | \$74<br>\$ <b>74</b> 2 |
| MEI IA WICKENBY                          | INB - Personal Taxes  | 11         |                               | \$4779064                     | \$143026                  |               |                        | \$143026                    | \$1690187                   | \$2034026            | \$11                   |
| OBJECTIONS 29393                         | MIC - Micro Businesses                                      | 19         | \$13965690                    |                               | \$5806166                 |               | \$7686828              | \$5501488                   | \$2794005                   | \$541471             | \$1504                 |
|  | SME - Small to Medium Enterprises  Market Segment           | 33         | \$283287<br><b>\$20523024</b> | \$234250<br><b>\$12700142</b> | \$41906<br>\$5991098      |               | \$234250<br>#######    | \$41906<br>\$5686420        | \$0<br>\$4484192            | \$0<br>\$2575497     | \$15168                |
| MEI IWIE NEW TM5                         | INB - Personal Taxes  | 1          | \$0                           | \$12700142                    | \$3771070                 |               |                        | \$000420                    | \$0                         |                      | \$15100                |
| 34296                                    | Market Segment  | 1          | \$0                           | \$0                           | \$0                       | \$0           | \$0                    | \$0                         | \$0                         | \$0                  |                        |
| MEI MAC NOR TM2<br>27589                 | INB - Personal Taxes  Market Segment                        | U!         | \$0<br>\$0                    |                               | \$0                       |               |                        | \$0<br>\$0                  | \$0<br>\$0                  |                      |                        |
| MEI TECHNICAL                            | Market Segment INB - Personal Taxes                         | 5          | <b>\$0</b>                    |                               | <b>\$0</b>                |               | <b>\$0</b>             | <b>\$0</b>                  | <b>\$0</b>                  |                      |                        |
| CLEARANCES 32437                         | Market Segment  | 5          | \$0                           | \$0                           | \$0                       | \$0           | \$0                    | \$0                         | \$0                         | \$0                  |                        |
| MEI TECHNICAL<br>ENGAGEMENT 32481        | MIC - Micro Businesses  Market Segment                      | 1          | \$0<br><b>\$0</b>             |                               | \$0<br>\$0                |               |                        | \$0<br><b>\$0</b>           | \$0<br><b>\$0</b>           |                      |                        |
| SME SD IA NR ALB                         | INB - Personal Taxes  | 1          |                               |                               | \$16710                   |               |                        | \$16710                     | \$0                         |                      |                        |
| 01878                                    | MIC - Micro Businesses                                      | 3          | \$152880                      | \$114659                      | \$26343                   | \$152880      | \$114659               | \$26343                     | \$143790                    | \$148750             | \$26                   |
|  | SME - Small to Medium Enterprises                           | 1          |                               |                               | \$264                     |               | \$120020               | \$264                       | \$143700                    |                      |                        |
| SME SD IA NR HIGH                        | Market Segment INB - Personal Taxes                         | 5<br>2     |                               |                               | \$43318<br>\$1898040      |               |                        | \$43318<br>\$1898040        | <b>\$143790</b><br>\$0      |                      |                        |
| WLTH INDVDLS 33402                       | Market Segment  | 2          | \$18158816                    | \$4645576                     | \$1898040                 | \$18158816    | \$4645576              | \$1898040                   | \$0                         | \$0                  |                        |
| SME SD IA NR HWI<br>SYD 33404            | INB - Personal Taxes  | 4          |                               |                               | \$426091                  |               |                        | \$426091                    | \$0                         |                      |                        |
| 31D 33404                                | MIC - Micro Businesses<br>SME - Small to Medium Enterprises | 2          |                               |                               | \$185450<br>\$1141057     |               |                        | \$185450<br>\$1141057       | \$159527<br>\$0             | \$39881<br>\$0       | \$53                   |
|  | Market Segment  | 7          |                               |                               | \$1752598                 |               | \$4138206              | \$1752598                   | \$159527                    |                      |                        |
| SME SD IA NR PAR                         | INB - Personal Taxes  | 6          |                               |                               | \$0                       |               |                        | \$0                         | \$0                         |                      |                        |
| 26901                                    | MIC - Micro Businesses<br>SME - Small to Medium Enterprises | 6          | \$987026<br>\$44210           |                               | \$372731<br>\$0           |               |                        | \$372731<br>\$0             | \$46470<br>\$14426          |                      |                        |
|  | Market Segment  | 13         |                               |                               | \$372731                  |               |                        | \$372731                    | \$60897                     |                      |                        |
| SME SD IA NR PAR                         | MIC - Micro Businesses                                      | 2          | \$63573                       |                               | \$13328                   |               |                        | \$13328                     | \$0                         |                      |                        |
| 28505                                    | SME - Small to Medium Enterprises                           | 2          |                               |                               | \$966                     |               |                        | \$966                       | \$315910                    |                      |                        |
| SME SD IA NR SYD                         | Market Segment<br>MIC - Micro Businesses                    | 1          | \$410341<br>\$10738953        |                               | \$14294<br>\$0            |               |                        | <b>\$14294</b><br>\$0       | \$315910<br>\$87032         |                      |                        |
| 22778                                    | SME - Small to Medium Enterprises                           | 1          | \$358142                      |                               | \$67166                   |               |                        | \$67166                     | \$336884                    |                      |                        |
|  | Market Segment  | 2          | \$11097095                    | \$179071                      | \$67166                   | \$445174      | \$179071               | \$67166                     | \$423916                    | \$168442             |                        |
| SME SD IA QR QLD<br>33967                | MIC - Micro Businesses                                      | 1          |                               |                               | \$0                       |               | \$0                    | \$0                         | \$0                         |                      |                        |
| 53707                                    | SME - Small to Medium Enterprises  Market Segment           | 1 2        |                               |                               | \$0<br><b>\$0</b>         |               |                        | \$0<br><b>\$0</b>           | \$0<br>\$0                  |                      |                        |
| SME SD IA QR UMG                         | ?   | 1          |                               | \$463746                      | \$0                       | \$618329      |                        | \$0                         | \$618329                    | \$463746             |                        |
| 02560                                    | INB - Personal Taxes  | 3          |                               | \$697565                      | \$6784                    |               | \$697565               | \$6784                      | \$377747                    |                      |                        |
|  | MIC - Micro Businesses<br>SME - Small to Medium Enterprises | 10<br>5    |                               | \$128508<br>\$10888672        | \$544986<br>\$4120975     |               | \$128508<br>\$10888672 | \$539638<br>\$4120975       | \$1928347<br>\$1078277      |                      | \$539<br>\$173         |
|  | Market Segment  | 19         |                               |                               | \$4672745                 |               | \$10888672<br>#######  | \$4667397                   | \$4002700                   |                      |                        |
| SME SD IA SR ADE                         | INB - Personal Taxes  | 4          | \$4068600                     | \$1016639                     | \$1144576                 | \$4068600     | \$1016639              | \$1144576                   | \$0                         | \$0                  |                        |
| 02694                                    | MIC - Micro Businesses<br>SME - Small to Medium Enterprises | 9          | \$16331546<br>\$2512039       |                               | \$8033759<br>\$95181      |               |                        | \$8033759<br>\$95181        | \$0<br>\$114974             |                      |                        |
|  |   |            |                               |                               |                           |               |                        |                             |                             |                      |                        |

|                                   |   |            |                   |                                     |                               |                                   |                  |                              |                                     |                                    | $\bigcirc$                  |
|-----------------------------------|---|------------|-------------------|-------------------------------------|-------------------------------|-----------------------------------|------------------|------------------------------|-------------------------------------|------------------------------------|-----------------------------|
|                                   |   |            |                   |                                     |                               |                                   |                  |                              |                                     |                                    | 26                          |
|                                   |   |            |                   |                                     |                               |                                   |                  |                              |                                     |                                    | $O^{v}$                     |
|                                   |   |            |                   |                                     |                               |                                   |                  |                              |                                     |                                    |                             |
|                                   |   |            |                   |                                     |                               |                                   |                  |                              |                                     |                                    | ,                           |
|                                   |   |            |                   |                                     |                               |                                   |                  |                              |                                     |                                    |                             |
|                                   |   |            |                   |                                     |                               |                                   |                  |                              |                                     | Ť                                  |                             |
|                                   |   |            |                   |                                     |                               |                                   |                  |                              |                                     |                                    |                             |
|                                   |   |            |                   |                                     |                               |                                   |                  |                              |                                     |                                    | 7.                          |
|                                   |   |            |                   |                                     |                               |                                   |                  |                              |                                     |                                    |                             |
|                                   |   |            |                   |                                     |                               |                                   | X                |                              |                                     |                                    |                             |
|                                   |   |            |                   |                                     |                               |                                   | V                |                              | CX                                  |                                    |                             |
|                                   |   |            |                   |                                     |                               |                                   |                  |                              |                                     |                                    |                             |
| SME SD IA SR BXH<br>01975         | MIC - Micro Businesses Market Segment   | 1          | \$69491           | \$17372<br><b>\$17372</b>           | \$27561<br><b>\$27561</b>     | \$69491<br><b>\$69491</b>         | \$17372          | \$27561<br><b>\$27561</b>    | \$69491<br><b>\$69491</b>           | \$17372<br><b>\$17372</b>          | \$27561<br><b>\$27561</b>   |
| SME SD IA SR GEE<br>28931         | LGE - Large Market<br>MIC - Micro Businesses                                  | 7          | \$680054          | \$0<br>\$800579                     | \$216636<br>\$95896           | \$634870                          | \$800579         | \$189929<br>\$95896          | \$0<br>\$405864                     | \$0<br>\$395519                    | \$8152<br>\$35377           |
|                                   | SME - Small to Medium Enterprises  Market Segment                             | 13         | \$2506633         | \$88638<br>\$889216                 | \$592247                      | \$982003<br><b>\$2365324</b>      | \$889216         | \$279715<br>\$565540         | \$982003<br><b>\$1387867</b>        | \$79121<br><b>\$474640</b>         | \$279715<br><b>\$323244</b> |
| SME SD IA SR NOR<br>03070         | INB - Personal Taxes MIC - Micro Businesses                                   | 1          |                   | \$0<br>\$8068246                    | \$4261176                     | \$0                               | \$8068246        | \$4261176<br>\$0             | \$0<br>\$0                          | \$0<br>\$0                         | \$325902<br>\$0             |
| CME CD IAC CC1                    | SME - Small to Medium Enterprises  Market Segment                             | 6          | \$32609219        | \$14354911                          | \$5241352<br><b>\$9502528</b> | \$32609219                        | #######          | \$5241352<br>\$9502528       | \$16472728<br>\$16472728            | \$6286665<br>\$6286665             | \$5241352<br>\$5567254      |
| SME SD IAC SC1<br>SOUTH CAS 30254 | SME - Small to Medium Enterprises  Market Segment                             | 4          | \$1849644         | \$0                                 | \$1364741<br><b>\$1364741</b> | \$1849644                         | \$0              | \$1364741<br>\$1364741       | \$851693<br>\$851693                | \$212923<br><b>\$212923</b>        | \$457000<br><b>\$457000</b> |
| SPR TL IA ADVICE BRI<br>19394     | GOV - Government INB - Personal Taxes   | 1          | \$0<br>\$0        | \$0                                 | \$0<br>\$0                    |                                   | \$0              | \$0<br>\$0                   | \$0<br>\$0                          | \$0<br>\$0                         | \$0<br>\$0                  |
|                                   | LGE - Large Market MIC - Micro Businesses NFP - Not for Profit                | 58<br>3    |                   | \$360298                            | \$0<br>\$5532<br>\$0          | \$828862                          | \$314818         | \$0<br>\$4805<br>\$0         | \$0<br>\$173457<br>\$23404          | \$0<br>\$155055<br>\$3510          | \$0<br>\$0<br>\$0           |
|                                   | SME - Small to Medium Enterprises   | 11<br>75   | \$1429549         | \$248707                            | \$7783                        | \$1343997                         | \$243746         | \$3104<br>\$7909             | \$18300<br>\$215161                 | \$10481<br>\$169047                | \$0<br>\$0                  |
| PR TL IA ADVICE HOB               | Market Segment  INB - Personal Taxes  MIC - Micro Businesses                  | 18         | \$203181          | \$33519                             | \$3769                        | \$2198637<br>\$184099<br>\$422160 | \$33519          | \$3769<br>\$3769             | \$215161<br>\$12596<br>\$85425      | \$7492<br>\$107                    | \$0<br>\$0<br>\$450         |
|                                   | Market Segment INB - Personal Taxes   | 29         |                   | \$37514<br>\$4400                   |                               | \$606259<br>\$58644               | \$37514          | \$3769<br>\$0                | \$98021<br>\$9                      | \$7599<br>\$0                      | \$450<br>\$450              |
| 9160                              | MIC - Micro Businesses SME - Small to Medium Enterprises                      | 15         | \$479410          | \$155265                            | \$1219<br>\$15194             |                                   | \$155265         | \$1219<br>\$0                | \$79453<br>\$52464                  | \$14210<br>\$79208                 | \$1219<br>\$0               |
| PR TI IA ADVICE HOB               | Market Segment INB - Personal Taxes   | 22         | \$858072          | \$436232                            | \$16413<br>\$0                | \$529965<br>\$0                   | \$436231         | \$1219<br>\$0                | \$131917<br>\$0                     | \$93418<br>\$0                     | \$1219<br>\$0               |
| 9466                              | MIC - Micro Businesses<br>SME - Small to Medium Enterprises                   | 4          | \$78212           |                                     | \$14275<br>\$0                | \$33032                           | \$14789          | \$0<br>\$0                   | \$7738<br>\$8106                    | \$1935<br>\$1606                   | \$0<br>\$0                  |
| PR TL IA ADVICE HOB               | Market Segment  | 16<br>13   | \$210982          | \$32912<br>\$2200                   | <b>\$14275</b><br>\$0         | \$163979                          | \$32912          | <b>\$0</b>                   | \$15844<br>\$74008                  | <b>\$3541</b><br>\$0               | <b>\$0</b>                  |
| 3465                              | MIC - Micro Businesses<br>NFP - Not for Profit                                | 16         |                   |                                     | \$7304<br>\$921               | \$750702<br>\$0                   | \$441757         | \$0<br>\$0                   | \$238347<br>\$0                     | \$317653<br>\$4600                 | \$0<br>\$0                  |
|                                   | SME - Small to Medium Enterprises  Market Segment                             | 38         | \$1568018         | \$305885                            | \$36502<br><b>\$44727</b>     | \$1122398<br><b>\$2282608</b>     | \$293479         | \$34498<br><b>\$34498</b>    | \$550734<br>\$863089                | \$235261<br><b>\$557513</b>        | \$16249<br><b>\$16249</b>   |
| PR TL IA ADVICE HOB<br>3687       | INB - Personal Taxes<br>MIC - Micro Businesses                                | 7          | \$95587<br>\$2367 | \$29764<br>\$592                    | \$3730<br>\$370               |                                   | \$29764<br>\$592 | \$3730<br>\$370              | \$10540<br>\$0                      | \$2635<br>\$0                      | \$259<br>\$0                |
|                                   | Market Segment MIC - Micro Businesses   | 8          |                   |                                     | <b>\$4100</b><br>\$42895      | \$224900                          | \$56772          | <b>\$4100</b><br>\$42417     | <b>\$10540</b><br>\$12797           | <b>\$2635</b><br>\$53902           | <b>\$259</b><br>\$2199      |
| 23639<br>SPR TL IA ADVICE UMG     |   | 1          | \$0               | \$0                                 | <b>\$42895</b><br>\$0         |                                   | \$0              | <b>\$42417</b><br>\$0        | <b>\$12797</b><br>\$0               | <b>\$53902</b><br>\$0              | <b>\$2199</b><br>\$0        |
| 29161                             | MIC - Micro Businesses NFP - Not for Profit                                   | 5          | \$0               | \$0                                 | \$0<br>\$0                    | \$0                               | \$0              | \$0<br>\$0                   | \$0<br>\$0                          | \$0<br>\$0                         | \$0<br>\$0                  |
| DE TIL IA ARIVETTI                | SME - Small to Medium Enterprises  Market Segment                             | 5<br>12    | \$1458355         | \$169350<br><b>\$229340</b>         | \$0<br><b>\$0</b>             | \$1077106                         | \$154968         | \$0<br>\$0                   | \$142199<br><b>\$142199</b>         | \$55453<br><b>\$55453</b>          | \$0<br>\$0                  |
| 9164                              | MIC - Micro Businesses SME - Small to Medium Enterprises                      | 1          | \$457202          | \$8394<br>\$50693                   | \$0<br>\$0                    | \$457202                          | \$50693          | \$0<br>\$0                   | \$207<br>\$123388                   | \$4246<br>\$18508                  | \$0<br>\$0                  |
| PR TL IA ADVICE UMG<br>9165       |   | 29         | \$1150008         | \$1087                              | \$0<br>\$15110                | \$907169                          | \$0              | \$0<br>\$15110               | \$123595<br>\$645458                | \$22754<br>\$555                   | \$0<br>\$0                  |
| 7105                              | MIC - Micro Businesses NFP - Not for Profit SME - Small to Medium Enterprises | 94         | \$2733            | \$520038<br>\$337                   | \$4007<br>\$0                 |                                   | \$337            | \$4007<br>\$0                | \$306085<br>\$0                     | \$168505<br>\$169                  | \$2577<br>\$0               |
| SPR TL IA ADVICE UMG              | Market Segment  | 25<br>151  | \$7169666         | \$745406<br><b>\$1266867</b><br>\$0 | \$0<br><b>\$19117</b><br>\$0  | \$5144224                         | \$743992         | \$0<br><b>\$19117</b><br>\$0 | \$524979<br><b>\$1476523</b><br>\$0 | \$292524<br><b>\$461753</b><br>\$0 | \$0<br><b>\$2577</b><br>\$0 |
| 19166                             | MIC - Micro Businesses SME - Small to Medium Enterprises                      | 18         | \$1610828         | \$908984                            | \$306725<br>\$489107          |                                   | \$908097         | \$264721<br>\$489107         | \$68901<br>\$453371                 | \$775<br>\$4243                    | \$67<br>\$1                 |
| PR TL IA STO OLD                  | Market Segment SME - Small to Medium Enterprises                              | 28         |                   | \$2620084<br>\$158252               | \$795831<br>\$0               | \$4473092                         | \$2619197        | \$753828<br>\$0              | \$522272<br>\$838525                | \$5018<br>\$83852                  | \$68<br>\$0                 |
| 3686<br>PALS ACDC NEW             | Market Segment MIC - Micro Businesses   | 1          | \$1582518         | \$158252                            | <b>\$0</b>                    | \$1582518                         | \$0              | \$0<br>\$0                   | \$838525<br>\$0                     | \$83852<br>\$0                     | \$0<br>\$0                  |
| 6382<br>Blank )                   | Market Segment INB - Personal Taxes   | 1<br>7     | \$0               | \$0                                 | <b>\$0</b>                    | \$0                               | \$0              | \$0<br>\$0                   | <b>\$0</b>                          | <b>\$0</b>                         | <b>\$0</b>                  |
|                                   | MIC - Micro Businesses  Market Segment  | 4          | \$0               | \$0                                 | \$0<br><b>\$0</b>             | \$0                               | \$0              | \$0<br>\$0                   | \$0<br>\$0                          | \$0<br><b>\$0</b>                  | \$0<br>\$0                  |
| Total Total                       | ?<br>GOV - Government   | 12         | \$627403          | \$463746                            | \$0<br>\$0                    | \$627403                          | \$463746         | \$0<br>\$0                   | \$627403<br>\$1896906               | \$463746<br>\$0                    | \$0<br>\$0                  |
|                                   | INB - Personal Taxes<br>LGE - Large Market                                    | 4020<br>30 | \$72772645        |                                     | \$9381826                     |                                   | ######           | \$8806986<br>\$44913599      | \$8798079<br>\$55610632             | \$4122234<br>\$14557140            | \$833878<br>\$11403134      |
|                                   | MIC - Micro Businesses<br>NFP - Not for Profit                                | 2475<br>18 | \$215750          | \$88143632<br>\$63362               | \$18535578<br>\$921           | \$179521610<br>\$126444           | \$63362          | \$17225424<br>\$0            | \$33919331<br>\$79988               | \$16048298<br>\$43479              | \$2854319<br>\$0            |
|                                   | SME - Small to Medium<br>Enterprises  | 214        | \$91416931        | \$37517836                          | \$13384256                    | \$75982160                        | ######           | \$13240473                   | \$29314806                          | \$12423834                         | \$6296853                   |
|                                   | Market Segment  | 6773       | \$799736259       | \$164351528                         | \$86242887                    | \$513380052                       | #######          | \$84186482                   | \$130247145                         | \$47658731                         | \$21388183                  |

From: Coakley, Peter < x@xxx

Sent: Tuesday, 27 November 2012 11:00 AM

To: Stevenson, Jeff; O'Connell, Judy; Holt, Peter; Strong, Michael; Parrett, Ivan; Dick,

Gregory; Cheetham, Paul; Burrows, Scott; Barford, Wayne

Cc: Hicks, Jenny

Subject: Data for your/our governance around penalties. [SEC=UNCLASSIFIED]

**Attachments:** Penalties imposed 3 years.ppt

Hello all,

As usual, this is information which should assist and inform your governance processes at a business line level.

Just to give you an update on our penalty trends, settlement trends including penalty reductions and data from the objections cube.

I've got three pictures for you.

1. attached here is the trend from 1 July 2010 to the end of October around penalties imposed as a percentage of liabilities raised by business line:

<< Penalties imposed 3 years.ppt>>

2. the end of October YTD picture of settlements (following on from the data tabled again last month) including reductions in penalties. This has been sourced from Law and Practice again:

| BSL Total number Total ATO p     | osition Total set | tled amount To    | tal variand | e % variance             | Pre settle          | ment            |   |
|----------------------------------|-------------------|-------------------|-------------|--------------------------|---------------------|-----------------|---|
| penalties Settled penalties      | Variance % var    | riance on penalti | es % penal  | ty variance vs <u>to</u> | <u>otal</u> varianc | e amount which  |   |
| includes all settlement componen | nts               |                   |             |                          |                     |                 |   |
| ATP 17 \$ 7,37                   | 6,520.31 \$       | 3,765,997.03      | \$          | 3,610,523.28 4           | 19% \$              | 763,942.78 \$   |   |
| 119,193.29 \$ 644,749.49         | 84% 0.68%         |                   |             |                          |                     |                 |   |
| ITX 11 \$ 11,958                 | 3,146.72 \$       | 6,128,453.81      | \$          | 5,829,692.91 4           | 9% \$               | 2,579,771.95 \$ |   |
| 691,795.50 \$ 1,887,976.45       | 73% 1.99%         |                   |             |                          |                     |                 |   |
| L&P 7 \$ 8,389                   | 9,503.01 \$       | 4,456,081.65      | \$          | 3,933,421.36 4           | 7% \$               | 2,207,055.03 \$ |   |
| 361,037.08 \$ 1,846,017.95       | 84% 1.95%         |                   |             |                          |                     |                 |   |
| LBI 6 \$ 406,987                 | ,165.17 \$        | 389,564,720.83    | \$          | 17,422,444.34            | 4% \$               | 413,670.00 \$   |   |
| 317,998.00 \$ 95,672.00          | 23% 0.10%         |                   |             |                          |                     |                 |   |
| MEI 9 \$ 3,543                   | 3,561.12 \$       | 1,256,081.11      | \$          | 2,287,480.01 6           | 5% \$               | 373,577.27 \$   |   |
| 155,893.68 \$ 217,683.59 5       | 58% 0.23%         |                   |             |                          |                     |                 |   |
| SME 29 \$ 106,19                 | 92,690.92 \$      | 56,850,204.31     | . \$        | 49,342,486.63            | 1 46% \$            | 5,430,394.65    |   |
| \$ 168,077.61 \$ 5,262,317       | .04 97% 5.55%     |                   |             |                          |                     |                 |   |
| SNC 26 \$ 28,35                  | 3,252.56 \$       | 15,974,328.66     | \$          | 12,378,923.90            | 44% \$              | 2,125,147.70    | ŝ |
| 1,462,277.43 \$ 662,870.2        | 27 31% 0.70%      |                   |             |                          |                     |                 |   |
| SUPER 5 \$ 30                    | 04,290.63 \$      | 224,891.91        | \$          | 79,398.72                | 26% \$              | 50,151.72       |   |
| \$ - \$ 50,151.                  | .72 0% 0.05%      |                   |             |                          |                     |                 |   |

3. data sourced from the objections cube:

#### This is what it looked like as at 14 November 2012:.

Number of audit sourced objections Total tax, penalty and interest Total tax, penalty and interest disputed Total tax, penalty and interest % variance \$0 \$0 L&P 0% \$0 \$362,938,873 \$199,496,035 \$79,837,688 \$83,333,922 \$76,543,459 21% \$12,777,892 100% 4037 MFI \$17,839,776 22% \$25,934,748 \$5,525,810 21% \$153,816,037 \$141,358,039 SME \$50 441 645 33% \$38 608 074 \$14 885 179 39% 69 \$24,982,344 \$20,926,674 \$5,180,882 21% \$4,677,908 SPR 304 \$1,212,344 26% \$149,206 \$0 0% \$0 \$0 0% IA Work Owner 5616 \$880,497,099 \$730,646,909 \$199,466,832 23% \$138,848,308 \$50,116,047 36%

#### Filtered by:

- ATO action default assessment
- ATO action post issue, and
- ATO action pre-issue audit

These numbers do not include ME&I work management financials.

As usual, Second Commissioner Compliance has been briefed on these trends.

#### **Peter Coakley**

Active Compliance Capability Improvement Leader
Assistant Commissioner | Compliance Support and Capability
Australian Taxation Office

Phone: 07 3149 5606 | Mobile: 0401712424

ATO | Working for all Australians

From: Coakley, Peter <xxxxx.xxxxxx@xxx.xxxxxxx

Sent: Friday, 25 January 2013 3:10 PM

To: Lee, Charlie

Cc: Pengilley, David; ATO External Scrutineers Gateway; Lucchese, Jason; Urbach,

Richard

Subject: Email 24 - Follow up information request - Penalty review [DLM=FOR-OFFICIAL-

USE-ONLY]

**Attachments:** case ids - 10 dec 12.xls

#### Hello Charlie,

The above spreadsheet is in response to:

#### Re: IGT-PEN-TOR3-REQ7

In this email, there is also a table 1 "Objection Cube year-to-date to yesterday". From this table we understand that 6,758 cases were objected to (across all the market segments). Please provide the Siebel case or activity ID, or any other identifying information that would enable IGT staff to easily access the relevant documents on ATO systems (e.g. name, TFN, etc.) to understand the reasons for variance from initial decisions.

#### I hope that's OK.

### Regards

#### **Peter Coakley**

Assistant Commissioner
Active Compliance Capability Improvement Leader

Mobile: 0401712424 Brisbane Office: 0731495606

From: Lee, Charlie [mailto:Charlie.Lxx@xxx.xxx.au]

**Sent:** Thursday, 17 January 2013 14:11 **To:** Coakley, Peter; Nicholson, Tracey

Cc: Pengilley, David; Lucchese, Jason; ATO External Scrutineers Gateway; McLoughlin, Andrew; Dam, Duy

Subject: Follow up information request - Penalty review [SEC=UNCLASSIFIED]

## Peter

Thank you for the information you have already provided us. This has been very helpful in increasing our general understanding of the ATO's administration of the penalty regime and will no doubt prove to be useful in our review.

We are making our way through this information and, as we do so, we will ask you for clarifying information on a progressive basis. As a result of the information provided, particularly email 11 where you attached an email titled "ACSC background data – Latest Objections Cube and Settlements Data for your line's governance discussions" we would like follow up with a couple of extra requests.

\* \* \* \*

## IGT-PEN-GEN-REQ2.1

Please provide statistics, broken up by BSL, preferably in an excel spreadsheet which outline the following information gathered since 1 July 2008 to present so that we can understand the progress of a penalty decision from the initial decision at audit through to finality (i.e. after the extinguishment of appeal rights – e.g. taxpayer accepts amendment, or settlement, etc.). We envisage that such information could be presented under the following headings:

1

|            | Number    | Total   |         | Number of   | Number of   | Total    | Total   | Total       | Number of   | Nun  |
|------------|-----------|---------|---------|-------------|-------------|----------|---------|-------------|-------------|------|
|            | of audits |         | Type of | penalty     | penalties   |          | penalty | penalty     | penalty     | pe   |
| <b>BSL</b> | where     | penalty | penalty | cases       | remitted or | penalty  | amount  | amount      | cases       | dec  |
|            | penalty   | amount  | levied  | applied for | reduced in  | amount   | in      | allowed at_ | applied for | allo |
|            | levied    | levied  |         | remission   | assessment  | involved | dispute | assessment  | objection   | obj  |

#### **IGT Commentary**

Similar to our reasons for IGT-PEN-GEN-REQ2, from this request, we are seeking to understand the level and trends of different penalties being imposed, remitted, disputed, objected and settled in relation to penalty decisions across different market segments from 1 July 2008 to present. Based on the information you have already provided to us, we understand that this information may not be available from the one data repository (e.g. Siebel, Integrated Core Processing system, the Objections Cube, Settlements Register, etc). Accordingly, we would be happy to discuss with an ATO officer knowledgeable with these systems to assist them in compiling the necessary information for our review.

If there are any difficulties in being able to compile this data, the reliability of the data, we would like to understand these difficulties (if any). We would also prefer to have data that can be reconciled with numbers in the annual report (e.g. on page 68 of the 2011-12 annual report, it states "we undertook 6,918,304 active compliance activities, raising \$8.9 billion in tax liabilities and \$2.4 billion in penalties and interest liabilities.")

#### **IGT-PEN-TOR3-REQ7**

In email 11 where you attached an email titled "ACSC background data – Latest Objections Cube and Settlements Data for your line's governance discussions," within this further email, there is a table 2 "Settlement Data by business line to 30 November 2012". From this table we understand that 192 cases applied for settlement (across all the market segments). Please provide the Siebel case or activity ID, or any other identifying information that would enable IGT staff to easily access the relevant documents on ATO systems (e.g. name, TFN, etc.) to understand the reasons for variance from initial decisions.

In this email, there is also a table 1 "Objection Cube year-to-date to yesterday". From this table we understand that 6,758 cases were objected to (across all the market segments). Please provide the Siebel case or activity ID, or any other identifying information that would enable IGT staff to easily access the relevant documents on ATO systems (e.g. name, TFN, etc.) to understand the reasons for variance from initial decisions.

#### **IGT Commentary**

Submissions have raised concerns that a significant proportion of initial penalty decisions are reduced or remitted on internal and external review and providing us with a number of reasons for this occurring. We would like to understand the reasons for decisions being reduced or remitted by reviewing those decisions that have either been objected to or when a settlement was reached. We would appreciate information you believe can help us in understanding the reasons for initial penalty decisions being reduced or remitted on review, objection or settlement.

\* \* \* \*

To ensure that our request above does not result in any unnecessary work being undertaken by the ATO (or ourselves), we would appreciate a quick telephone call for the relevant ATO officers, who will be tasked in collating the above material. This is so that we have a common understanding on what information is available and what could best assist us in developing our thinking on the relevant issues. I imagine that such a call would take no longer that 30 minutes.

If you have any questions, please feel free to contact myself or David.

Regards Charlie

Charlie Lee Adviser Office of the Inspector-General of Taxation Level 19, 50 Bridge Street, Sydney 2000 Phone: (02) 8239 2117 Email: <a href="mailto:charlie.lee@igt.gov.au">charlie.lee@igt.gov.au</a>

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From: Coakley, Peter <xxxxx.xxxxxx@xxx.xxxxxxx Sent: Tuesday, 29 January 2013 10:04 AM

To: Lee, Charlie

Cc: Pengilley, David; ATO External Scrutineers Gateway; Lucchese, Jason; Urbach,

Richard

Subject: Email 25: IGT Request - Penalties Review - The Cube data [DLM=FOR-OFFICIAL-

**USE-ONLY**]

**Attachments:** case ids - 10 dec 12 with penalties v2.xls

Charlie,

Does this help?

Peter

#### **Peter Coakley**

Assistant Commissioner Active Compliance Capability Improvement Leader

Mobile: 0401712424 Brisbane Office: 0731495606

From: Jones, Kevin

Sent: Tuesday, 29 January 2013 07:35 To: Coakley, Peter; Scanlan, Vicki Cc: Voegt, Sean; Trenear, Cathrine

Subject: RE: IGT Request - Penalties Review - The Cube data [DLM=FOR-OFFICIAL-USE-ONLY]

## Hi Peter

## Here is the updated spreadsheet

<case ids - 10 dec 12 with penalties v2.xls>>

There are no financial or penalty details available through the current reporting platform for Siebel Work Management (those ID's are all numeric and look like 1-0123456789)

Regards

Kevin

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\*

transmission together with any attachments.

From: Coakley, Peter <xxxxx.xxxxxx@xxx.xxx au>
Sent: Wednesday, 30 January 2013 7:05 AM

To: Lee, Charlie

Cc: Pengilley, David; ATO External Scrutineers Gateway; Lucchese, Jason; Urbach,

Richard; Jones, Kevin

**Subject:** Email 26 - IGT Review of Penalties [DLM=FOR-OFFICIAL-USE-ONLY]

**Attachments:** Data for IGoT BSL Team and case level ID.xls

#### Charlie.

As discussed between you and Kevin Jones yesterday.

#### **Peter Coakley**

Assistant Commissioner Active Compliance Capability Improvement Leader

Mobile: 0401712424 Brisbane Office: 0731495606

From: Jones, Kevin

Sent: Tuesday, 29 January 2013 15:41

To: Coakley, Peter

Cc: Trenear, Cathrine; Scanlan, Vicki; Voegt, Sean

Subject: Updated data for IGoT [DLM=FOR-OFFICIAL-USE-ONLY]

#### Hi Peter

Charlie rang this morning and we discussed the data request. I have now provided an updated spreadsheet that I indicated would go through you first

## <<Data for IGoT BSL Team and case level ID.xls>>

When Charlie and I spoke, I told him that based on his request; there are a number of limitations with the data and the reports that come from the cube. He understood these but asked for a list of them when the data came through:

- 1. The reported data has been assured as being an accurate reflection on what is recorded in Siebel. However, there has been no validation on the data being manually recorded in Siebel.
- 2. Most of the ATOs objection work is done by one business line Micro Enterprises and Individuals. Most of Micro Enterprises and Individuals work is routine, simple and for efficiency reasons, completed in Work Management. There are no financial details recorded for this work and Charlie will see lots of zeros in columns where the work item ID is all numeric and looks like 1-1234567890
- 3. This is a relatively immature reporting regime. That is, it has effectively been in place since 1 July 2012 and there are known data quality issues, particularly with some of the earlier completed cases. The quality of the data is improving but IGoT have been provided with information from day 1, meaning that they may come across data input errors.
- 4. I could not provide the business line for the individual work item IDs as the technical build of the cube prevents it. The information is rolled up hierarchically ie individual case to team to business line to ATO. That is you cannot show any two of those measures at the same time.
- 5. The information comes from a live case management system. While the information comes from closed cases, there have been instances where cases have been reopened and data details changed, particularly where errors have been identified. The reports would not reconcile back to the original snapshot based on the expanded data request as it presents a point in time snapshot. That is, the reports may be subject to change as the results are not locked down but change when case details are changed.

Originally provided (summary)

Number of audit sourced objections Total tax, penalty and interest Total tax, penalty and interest disputed Total tax, penalty and interest allowed Variance Total penalty amount in dispute Total penalty amount allowed at objection Variance

6758 \$1,058,945,836 \$770,593,464 \$210,998,973 27.40% \$189,890,490 \$55,721,268 29.30%

To now

Number of audit sourced objections Total tax, penalty and interest Total tax, penalty and interest disputed Total tax, penalty and interest allowed Variance Total penalty amount in dispute Total penalty amount allowed at objection Variance \$1,050,330,674 \$760,188,624 \$199,294,059 \$26.20% \$162,622,090 \$47,658,731 \$29.31%

Charlie indicated they were more interested in the decisions, not so much individual case reported results.

Regards,

Kevin

\*

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\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

From: Coakley, Peter <xxxxx.xxxxxxx@xxx.xxx.xx>
Sent: Friday, 22 February 2013 1:28 PM

**To:** Lee, Charlie

**Cc:** Pengilley, David; Horton, Bernice; Urbach, Richard

Subject: Email 27 CEM related papers as requested - Objection Review and Learning &

Development [DLM=FOR-OFFICIAL-USE-ONLY]

Attachments: Objections Review Sept Update draftv1.ppt; Agenda 28 February FINAL.doc;

Agenda Item 7 - Objections Review.doc; CEMMinutes28Feb2012FINAL.doc; 2711 - CEM - Agenda 8.1 - Attachment A L&D Focus areas.ppt; 2711 - CEM - Agenda 8.2 - AttachmentB\_CEM\_LDTrainingByFocusAreaBSL\_xls; 2711 - CEM - Agenda 8.3 - AttachmentC\_DCoursesUnderDevelopment.xls; 2711 - CEM - Agenda 8.4 - AttachmentD\_CEM\_LDCapabilityDevelopment.ppt; Nov CEM Agenda\_Final.doc;

271112\_CEM minutes Final.doc

#### Hello Charlie,

#### As requested.

In additional, of course, Bruce Quigley, as whe will tell you, has been seeing frequent updates on the settlement numbers (for penalty reductions) and objection numbers for penalties allowed in full or part, as circulated yo Actiive Compliance Steering Committee members.

His oversight, interest and support has resulted in the work program around revised practice statements, information tools

#### **Peter Coakley**

Assistant Commissioner Active Compliance Capability Improvement Leader Mobile: 0401712424 Brisbane Office: 0731495606

- 1. Update to improvement initiatives following the Objection Review Project.
- <<Objections Review Sept Update draftv1.ppt>>
- 2. Copy of CEM minutes 28 February, 2012.

<<Agenda 28 February FINAL.doc>> <<Agenda Item 7 - Objections Review.doc>> <<CEMMinutes28Feb2012FINAL.doc>>

3. Copies of Agendas and Minutes to CEM meetings post 28 February, 2012, where penalties are discussed.

<<2711 - CEM - Agenda 8.1 - Attachment A L&D Focus areas.ppt>> <<2711 - CEM - Agenda 8.2 - AttachmentB\_CEM\_LDTrainingByFocusAreaBSL.xls>> <<2711 - CEM - Agenda 8.3 - AttachmentC\_DCoursesUnderDevelopment.xls>> <<2711 - CEM - Agenda 8.4 - AttachmentD\_CEM\_LDCapabilityDevelopment.ppt>> <<Nov CEM Agenda\_Final.doc>> <<271112\_CEM minutes Final.doc>>

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\*

From: Coakley, Peter <xxxxx.xxxxxx@xxx.xxx au>

Sent:Tuesday, 5 March 2013 7:48 AMTo:Lee, Charlie; Pengilley, David

Cc: Horton, Bernice; Urbach, Richard; Hicks, Jenny; Salmi, Felicity

Subject: Email 29: IGT Penalties Review - data requested at discussion on 21 February 2013

[DLM=FOR-OFFICIAL-USE-ONLY]

Attachments: objection outcomes v2.xls; Settlement data July 2009 to 31Dec 2012 xls; 049

finalised cases 01 July 09 - 30 December 12.zip; 049 ERR information.zip

Hello David and Charlie,

Thanks for yesterday. It's always worthwhile getting the industry's views on how we're performing and their perceptions.

Attached is most of the information requested at the discussion on 21 February 2013. We haven't included the information on reconciling penalties, primary tax and interest to the annual report and will provide it as soon as we can.

#### Objections:

Objections outcomes v2 is an update of data previously provided. It includes BSL, outcome and reason. It has been updated for the period 1 Jul 12 to 31 Dec 13; the previous data was to 8 December 2012.

On the second and third tabs are the Siebel Case and Work Management objection outcome templates.

When reading the data please note:

- 1. The reported data has been assured as being an accurate reflection on what is recorded in Siebel. However, there has been no validation on the data being manually recorded in Siebel.
- Most of the ATOs objection work is done by one business line Micro Enterprises and Individuals. Most of Micro
  Enterprises and Individuals work is routine, simple and, for efficiency reasons, completed in Work Management.
  There are no financial details recorded for this work. These can be identified from the column which show zeros
  and the work item ID is all numeric, for example 1-1234567890
- 3. This is a relatively immature reporting regime. That is, it has effectively been in place since 1 July 2012 and there are known data quality issues, particularly with some of the earlier completed cases. The quality of the data is improving but you have been provided with information from day.
- We could not provide the business line for the individual work item IDs as the technical build of the cube prevents it. The information is rolled up hierarchically, that is individual case to team to business line to ATO. That is you cannot show any two of those measures at the same time. (Updated to now include BSL)
   The information comes from a live case management system. While the information comes from closed cases,
- 5. The information comes from a live case management system. While the information comes from closed cases, there have been instances where cases have been reopened and data details changed, particularly where errors have been identified. The reports would not reconcile back to the original snapshot based on the expanded data request as it presents a point in time snapshot. That is, the reports may be subject to change as the results are not locked down but change when case details are changed

#### **Settlements**

Settlement data July 2009 to 31Dec 2012 .xls includes data for each financial year or part year. Each tab includes two sets of reports. The report at the top of the spreadsheet lists all settlements and the report at report at the end lists settlements that have both penalty and primary tax variances.

Tab 1 of the document also includes worksheet on heading definitions for the Settlements Outcome report and report obtained from the Settlement Register.

## Litigation

049 - finalised cases 01 July 09 - 30 December 12 (xls in zip file) provides a further breakdown to include primary tax, penalty allowed, disputed penalty, etc.

This file is constructed with pivot tables. To expand the information, double click on the cell and another tab with open in the spreadsheet with all the data.

The data does not specifically indicate why the penalties have been reduced; we do not have a reason code to indicate why the penalty has been reduced. These changes may not be as a 'direct result' but as part of the negotiation process. The data can indicate that a penalty and/or the total in dispute have been reduced. As explained at the phone hook up, additional information regarding the reasons would have to be obtained from the litigation officer in charge of the matter.

Attached is 049 ERR information.xls which includes statistics and data for the cases from the Early Resolution Reports (ERR).

To expand the information, open the tab for the financial year and double click on the cell with the number for the outcome you wish to review. It will open a page with the summary data for the cases.

The information for the 2009-10, 2010-11, and 2011-12 financial years is generated from the ERR e-form. ERR information from 1 July 2012 to 30 December 2012 has been generated using data captured in Siebel outcome templates.

The ERR form only relates to the matter that was subject to litigation. It doesn't make any reference to earlier litigation matters.

This is a link to the ERR process. http://intranet/content.asp?doc=/content/00/00211217.htm&m=48225

This link relates to the completing the e-form but we are now generating the data from the information in Case Management Litigation templates in Siebel. We expect to generate this information entirely from the Siebel data from 1 July 2013. These documents will be amended to reflect the changed process in the future.

If you would like assistance with the spreadsheets please contact Felicity Salmi.

## Regards

#### **Peter Coakley**

Active Compliance Capability Improvement Leader
Assistant Commissioner | Compliance Support and Capability
Australian Taxation Office

Phone: 07 3149 5606 | Mobile: 0401712424

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From: Lee, Charlie [mailto:Charlie.L@wau] Sent: Thursday, 21 February 2013 08:53

**To:** Horton, Bernice **Cc:** Pengilley, David

Subject: RE: IGT Penalties Review - ATO attendees [SEC=UNCLASSIFIED]

### Bernice

We appreciate you co-ordinating the phone hook-up yesterday as it was very helpful in furthering our understanding. Following from the call, I thought it might be useful to document in this email, all the action items that were discussed.

#### All participants

To provide data consistently from 1 July 2009 to present (e.g. 31 December 2012 or a similar YTD) (where possible).

Jenny Hicks - Compliance Support & Capability (CS&C), Active Compliance Governance (Active Compliance)

 Jenny to provide information on the primary tax, penalty and interest by business line that collectively reconcile with disclosures in the annual report.

Kevin Jones - CS&C - Interpretative Assistance Capability Unit (Objections)

- Kevin to provide the templates that are used to record objection information in Siebel case and work
  management.
- Kevin to expand the data fields in the Objection cube report to include information on the causes / reasons for objection decisions.

Therese Singh - Law & Practice - Corporate Practice and Policy (Settlement)

- Therese to provide settlements data from 1 July 2009 to present.
- Therese to differentiate those cases where penalties are changed as a direct result of changes to the primary tax against cases where penalties was the main factor.

Felicity Salmi - Law & Practice, Legal Services Branch (Litigation)

- Felicity to provide a further breakdown of the information already provided to include the primary tax, the penalty allowed, the penalty disputed, etc.
- Felicity to differentiate those cases where penalties are changed as a direct result of changes to the primary tax against cases where penalties was the main factor.
- Felicity to provide intranet links to the Early Resolution Reports (ERR) and advise whether any information in the ERR that could tell us the reasons why an earlier penalty decision was varied.

Please let us know if you think we have missed any actions items not listed above. If there are any other information that you believe may be useful for us in developing a clearer understanding of the level and reasons for changes in penalty decisions, that would be most appreciated.

As always, if there is any concern or confusion over what we've requested please call me at first instance to discuss.

Regards Charlie

Charlie Lee Adviser

Office of the Inspector-General of Taxation Level 19, 50 Bridge Street, Sydney 2000

Phone: (02) 8239 2117 Email: charlie.lee@igt.gov.au

From: Horton, Bernice

**Sent:** Tuesday, 19 February 2013 13:52 **To:** 'David.Pengilley@igt.gov.au'

To: 'David.Pengilley@igt.gov.au'
Cc: 'Charlie.lee@igt.gov.au'
Subject: IGT Penalties Review - ATO attendees [SEC=UNCLASSIFIED]

Hello David,

There will be a change in the attendees on Wednesday to explore statistics. Felicity Salmi will be attending in place of Anne Lawson. The attendees are now:

Jenny Hicks - Compliance Support & Capability (CS&C), Active Compliance Governance Therese Singh - Law & Practice - Corporate Practice and Policy (Settlement) Felicity Salmi - Law & Practice, Legal Services Branch (Litigation) Gill Arredondo - CS&C - Compliance Enterprise Reporting Team Kevin Jones - CS&C - Interpretative Assistance Capability Unit (objections) Bernice Horton - CS&C - Compliance Penalties and Interest Team.

Regards,

#### **Bernice Horton**

Executive Director | Compliance Support and Capability Compliance Penalties and Interest Team

Phone: 07 314 95624 | Mobile: 0423 023 579 | Facsimile: 07 314 95642

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From: Coakley, Peter <xxxxx.xxxxxx@xxx.xxx.xx>
Sent: Tuesday, 22 January 2013 7:07 AM

To: Lee, Charlie

Cc: Pengilley, David; ATO External Scrutineers Gateway; Lucchese, Jason; Urbach,

Richard

Subject: FW: Follow up information request - Penalty review [DLM=FOR-OFFICIAL-USE-

ONLY]

**Attachments:** YTD Nov 2012 xls

Hi Charlie,

Email 23.

Regarding one of your additional requests highlighted in red below. I attach above a spreadsheet with the relevant information.

Regards.

Peter

#### **Peter Coakley**

Assistant Commissioner Active Compliance Capability Improvement Leader Mobile: 0401712424

Brisbane Office: 0731495606

From: Lee, Charlie [mailto:Charlie.Lxx@xxx.xxx.au]

**Sent:** Thursday, 17 January 2013 14:11 **To:** Coakley, Peter; Nicholson, Tracey

Cc: Pengilley, David; Lucchese, Jason; ATO External Scrutineers Gateway; McLoughlin, Andrew; Dam, Duy

**Subject:** Follow up information request - Penalty review [SEC=UNCLASSIFIED]

Peter

Thank you for the information you have already provided us. This has been very helpful in increasing our general understanding of the ATO's administration of the penalty regime and will no doubt prove to be useful in our review.

We are making our way through this information and, as we do so, we will ask you for clarifying information on a progressive basis. As a result of the information provided, particularly email 11 where you attached an email titled "ACSC background data — Latest Objections Cube and Settlements Data for your line's governance discussions" we would like follow up with a couple of extra requests.

\* \* \* \*

## IGT-PEN-GEN-REQ2.1

Please provide statistics, broken up by BSL, preferably in an excel spreadsheet which outline the following information gathered since 1 July 2008 to present so that we can understand the progress of a penalty decision from the initial decision at audit through to finality (i.e. after the extinguishment of appeal rights – e.g. taxpayer accepts amendment, or settlement, etc.). We envisage that such information could be presented under the following headings:

|     | Number    | Total            |         | Number of   | Number of   | Total              | <b>Total</b> | Total      | Number of   | Nun  |
|-----|-----------|------------------|---------|-------------|-------------|--------------------|--------------|------------|-------------|------|
|     | of audits | penalty          | Type of | penalty     | penalties   | penalty            | penalty      | penalty    | penalty     | pe   |
| BSL | where     |                  | penalty | cases       | remitted or | • •                | amount       | amount     | cases       | dec  |
|     | penalty   | amount<br>levied | levied  | applied for | reduced in  | amount<br>involved | in           | allowed at | applied for | allo |
|     | levied    | ievieu           |         | remission   | assessment  | mvoiveu            | dispute      | assessment | objection   | obj  |

#### **IGT Commentary**

Similar to our reasons for IGT-PEN-GEN-REQ2, from this request, we are seeking to understand the level and trends of different penalties being imposed, remitted, disputed, objected and settled in relation to penalty decisions across different market segments from 1 July 2008 to present. Based on the information you have already provided to us, we understand that this information may not be available from the one data repository (e.g. Siebel, Integrated Core Processing system, the Objections Cube, Settlements Register, etc). Accordingly, we would be happy to discuss with an ATO officer knowledgeable with these systems to assist them in compiling the necessary information for our review.

If there are any difficulties in being able to compile this data, the reliability of the data, we would like to understand these difficulties (if any). We would also prefer to have data that can be reconciled with numbers in the annual report (e.g. on page 68 of the 2011-12 annual report, it states "we undertook 6,918,304 active compliance activities, raising \$8.9 billion in tax liabilities and \$2.4 billion in penalties and interest liabilities.")

#### **IGT-PEN-TOR3-REQ7**

In email 11 where you attached an email titled "ACSC background data – Latest Objections Cube and Settlements Data for your line's governance discussions," within this further email, there is a table 2 "Settlement Data by business line to 30 November 2012". From this table we understand that 192 cases applied for settlement (across all the market segments). Please provide the Siebel case or activity ID, or any other identifying information that would enable IGT staff to easily access the relevant documents on ATO systems (e.g. name, TFN, etc.) to understand the reasons for variance from initial decisions.

In this email, there is also a table 1 "Objection Cube year-to-date to yesterday". From this table we understand that 6,758 cases were objected to (across all the market segments). Please provide the Siebel case or activity ID, or any other identifying information that would enable IGT staff to easily access the relevant documents on ATO systems (e.g. name, TFN, etc.) to understand the reasons for variance from initial decisions.

#### **IGT Commentary**

Submissions have raised concerns that a significant proportion of initial penalty decisions are reduced or remitted on internal and external review and providing us with a number of reasons for this occurring. We would like to understand the reasons for decisions being reduced or remitted by reviewing those decisions that have either been objected to or when a settlement was reached. We would appreciate information you believe can help us in understanding the reasons for initial penalty decisions being reduced or remitted on review, objection or settlement.

\* \* \* \*

To ensure that our request above does not result in any unnecessary work being undertaken by the ATO (or ourselves), we would appreciate a quick telephone call for the relevant ATO officers, who will be tasked in collating the above material. This is so that we have a common understanding on what information is available and what could best assist us in developing our thinking on the relevant issues. I imagine that such a call would take no longer that 30 minutes.

If you have any questions, please feel free to contact myself or David.

Regards Charlie

Charlie Lee Adviser Office of the Inspector-General of Taxation Level 19, 50 Bridge Street, Sydney 2000 Phone: (02) 8239 2117 Email: <a href="mailto:charlie.lee@igt.gov.au">charlie.lee@igt.gov.au</a>

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From: Reason, Jenny <Jenny.Reason@ato.gov.au> on behalf of Hicks, Jenny

< **X**(0) XXX

Sent: Thursday, 28 March 2013 5:47 PM

To: Lee, Charlie

Cc:Hicks, Jenny; Coakley, Peter; Horton, Bernice; Willey, JulieSubject:FW: IGoT Request 15 documentation [SEC=UNCLASSIFIED]

Attachments: IGT: Information request - SME end to end review of penalties [DLM=For-Official-

Use-Only] [SEC=UNCLASSIFIED]

Importance: High

#### Good Afternoon Charlie,

Please find attached the information sent from S&ME to fulfil - Request 15. S&ME end to end review of penalties referred to in CPIF minutes in November.

<<IGT: Information request - SME end to end review of penalties [DLM=For-Official-Use-Only] [SEC=UNCLASSIFIED]>>

Thanks.

#### Jenny Reason

Personal Assistant to Jenny Hicks A/g Assistant Commissioner I Active Compliance Improvement & Capability Leader, Compliance Support & Capability

Phone: 07 3149 5608 I Facsimile: 07 3149 5642

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From: Reason, Jenny <Jenny.Reason@ato.gov.au> on behalf of Coakley, Peter

< **X**(0) **XX** 

Sent: Tuesday, 30 April 2013 7:04 AM

To: Lee, Charlie

Cc:Coakley, Peter; Horton, Bernice; Salmi, FelicitySubject:FW: IGT - penalty review [SEC=UNCLASSIFIED]Attachments:049 Final numbers in pivot tables amended.zip

#### Good Morning Charlie,

On behalf of Peter, please find attached the litigation spreadsheet with the additional column that you requested in your phone call to Felicity Salmi on Monday, 29th April, 2013.

Thanks,

#### Jenny Reason

Personal Assistant to Peter Coakley, Assistant Commissioner I Active Compliance Improvement & Capability Leader, Compliance Support & Capability

Phone: 07 3149 5608 I Facsimile: 07 3149 5642

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\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

From: Coakley, Peter <xxxxx.xxxxxx@xxx.xxx.xx>

**Sent:** Friday, 10 May 2013 7:10 AM

To: Lee, Charlie

Cc: Pengilley, David; Sutcliffe, Sharon; Horton, Bernice; ATO External Scrutineers

Gateway; Lucchese, Jason

**Subject:** FW: IGT Penalties Review - Objections data [SEC=UNCLASSIFIED]

Importance: High

Hello Charlie,

Sharon Sutcliffe has provided some answers to your questions.

Please see below.

I hope these answers clarify your issues.

Kind regards

#### **Peter Coakley**

Active Compliance Capability Improvement Leader Compliance Support and Capability Australian Taxation Office

Phone: 07 314 95606 | Mobile: 0401712424

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From: Sutcliffe, Sharon

Sent: Monday, 6 May 2013 17:30

To: Coakley, Peter

Cc: Jones, Kevin; Horton, Bernice

Subject: RE: IGT Penalties Review - Objections data [SEC=UNCLASSIFIED]

Importance: High

Hi Peter,

In response to Charlies questions in the email history

Question 1: "In disputes where both the primary tax and the penalty are involved, do these reasons and outcomes relate to the penalty, the primary tax or both?"

Where both primary tax and penalty are involved the reasons and outcome can relate to both the primary tax and the penalty. Understanding also that depending on the substantive issue it can have a flow on penalty impact.

Question 2: Can we clarifying the content of the table

I have drawn and expanded on the examples from the intranet site link as these cover some of the primary examples http://intranet/content.asp?doc=/content/00/00182951.htm&m=46931

### For example where the reason for the decision is:

- Audit further information received, and this has resulted in some part of the audit being reversed.
   This means that the taxpayer was willing and able to provide information but for some reason did not do so during the audit. This may be because we did not provide enough time, or because the taxpayer did not realise the importance of providing the information on time. To prevent these kinds of objections we need to develop better ways of engaging with the taxpayer, so that the information is provided during the audit. This is one of the highest reasons for objection decisions
- No new argument or evidence from taxpayer. These objections are lodged by two kinds of taxpayers
  - unsophisticated taxpayers who simply complain about the audit result because they did not understand it - we need to identify why the taxpayer did not understand the audit result and improve our communication
  - taxpayers with weak cases who knowingly lodge poor quality objections with a view to delaying the collection process, or associated reason - we need to develop strategies to reduce the motivation of these taxpayers to object.
- ATO application of law to fact changed, the mitigation strategy will depend on whether
  - there was an emerging or arguable issue the issue may have benefited from escalation during the audit. For example to discuss the ATO View, recently announced changes to law etc
  - the decision made at audit is later considered not to be the optimal decision we need to address any identified gaps in skilling, procedures or systems. This could also include not understanding the law, not seeking all the relevant information or supporting evidence

Please let me know if you require additional information or wish to further clarify the examples I have provided

## Regards

Sharon Sutcliffe
Interpretative Assistance Capability Unit
Compliance Support & Capability

Ph: 03 927 59733 Mobile: 0428 645 836

From: Lee, Charlie [mailto:Charlie.L@wau]

Sent: Monday, 6 May 2013 16:19

To: Coakley, Peter

Cc: Horton, Bernice; Jones, Kevin; Pengilley, David

Subject: RE: IGT Penalties Review - Objections data [SEC=UNCLASSIFIED]

#### Peter

To help me better understand what the reasons for decisions mean (such as ATO application of law to fact changed), could you help me clarify the content of the below table.

### For example:

Does "there is an emerging or arguable issue" mean that a different application of law was made because of a change of view due to the issue being arguable (this may be more appropriate for primary tax objections than penalty only objections)?

Does "we did not make the optimal decision at audit" the result of not understanding the law, not documenting the evidence, not collecting all the evidence, etc?

If you wouldn't mind considering my second question in the email below, that would be greatly appreciated. "In disputes where both the primary tax and the penalty are involved, do these reasons and outcomes relate to the penalty, the primary tax or both?"

Please feel free to contact me with any questions.

Regards Charlie

From: Reason, Jenny [mailto:Jenny.Reason@ato.gov.au] On Behalf Of Coakley, Peter

Sent: Monday, 6 May 2013 4:04 PM

To: Lee, Charlie

Cc: Coakley, Peter; Horton, Bernice; Jones, Kevin

Subject: FW: IGT Penalties Review - Objections data [SEC=UNCLASSIFIED]

Good Afternoon Charlie,

The link below contains the detail from the intranet on the descriptions you asked about.

http://intranet/content.asp?doc=/content/00/00182951.htm

| Reason for decision                          | Objection result                         | What is the underlying cause of the objection | Mitigation st   | rategies   |
|--|--|---|---|--|
| New argument or evidence from taxpayer       | Disallowed                               | There is an emerging or arguable              | Ensure taxpayer unders<br>the issue. These objecti<br>strategic litigation    |  |
| ATO application of law to fact changed       | Allowed, partial, or settled             | issue   | Review treatment of tec<br>consider whether furthe<br>have been warranted     |  |
| ATO application of law to fact changed       | Allowed, partial or settled              | We did not make the optimal                   | Improve capability and sidetect errors  | systems/IQF to   |
| ATO fact, analysis or calculation adjustment |  | decision at audit                             |   |  |
| Audit further information not requested      |  |   |   |  |
| Unforseen facts or evidence provided         | Allowed, partial, or settled             | We could have related to the                  | Manage taxpayer behavinformation earlier                                      | viour to obtain  |
| Audit further information received           | Allowed, partial, or settled, Disallowed | taxpayer better                               |   |  |
| No new argument or evidence from taxpayer    | Disallowed                               |   | Explain law and audit process more fully improve engagement with the taxpayer | Design strategies<br>to reduce<br>motivation for<br>taxpayer to object |

Please note Peter, Kevin and Bernice will be in meetings on Tuesday and Wednesday, so they may not be able to respond quickly if you have any other requests about this matter.

Thanks,

Jenny Reason

Personal Assistant to Peter Coakley, Assistant Commissioner I Active Compliance Improvement & Capability Leader, Compliance Support & Capability

Phone: 07 3149 5608 I Facsimile: 07 3149 5642

### ATO / Working for all Australians

From: Lee, Charlie [mailto:Charlie.L@wau

**Sent:** Monday, 6 May 2013 10:09 **To:** Horton, Bernice; Jones, Kevin

Cc: Pengilley, David; Coakley, Peter; Trenear, Cathrine

Subject: RE: IGT Penalties Review - Objections data [SEC=UNCLASSIFIED]

#### Kevin / Bernice

Below is a pivot table on the reasons and outcomes of cases from the Objections Cube data. The statistics relate to penalty only cases in Siebel Case Management.

Would you be able to provide me with further information re the meaning of those reasons (i.e. ATO app of law to fact changed – was this because of the law, the facts, the evidence that caused the application of law to fact being changed?).

Further, in disputes where both the primary tax and the penalty are involved, do these reasons and outcomes relate to the penalty, the primary tax or both?

Thanks in advance.

Regards Charlie

| Reasions and outcomies         | ATOP | ATP | CS&C | пх  | LBI | MEI | SME | SPR | Total | % of Total |
|--------------------------------|------|-----|------|-----|-----|-----|-----|-----|-------|------------|
| ATO app of law to fact changed | •    |     |      | 26  | - 1 | 3   | 3   | 5   | 38    | 9.34%      |
| Allowed in full                |      |     |      | 10  | - 1 |     | 2   | 1   | 14    | 3.44%      |
| Allowed in part                |      |     |      | 15  |     | 1   | 1   | 3   | 20    | 4.91%      |
| Cmsr discretion exercised      |      |     |      |     |     | 2   |     |     | 2     | 0.49%      |
| Omer discretion part exercised |      |     |      | 1   |     |     |     | 1   | 2     | 0.49%      |
| ATO fact/analysis/calcadj      |      | 1   | 1 1  | 28  |     | 1   | 3   | 6   | 40    | 9.83%      |
| Allowed in full                |      |     | - 1  | 13  |     |     | 2   | 3   | 19    | 4.67%      |
| Allowed in part                |      | 1   | ı    | 14  |     | 1   | 1   | 3   | 20    | 4.91%      |
| Withdrawn - taxpayer           |      |     |      | 1   |     |     |     |     | 1     | 0.25%      |
| Audit further info not request |      |     |      |     |     |     |     | 2   | 2     | 0.49%      |
| Allowed in full                |      |     |      |     |     |     |     | 1   | 1     | 0.25%      |
| Allowed in part                |      |     |      |     |     |     |     | - 1 | 1     | 0.25%      |
| Audit further info received    |      |     |      | 21  |     | 15  |     | 9   | 45    | 11.06%     |
| Allowed in full                |      |     |      | 11  |     | 4   |     | 1   | 16    | 3.93%      |
| Allowed in part                |      |     |      | 8   |     | 11  |     | 6   | 25    | 6.14%      |
| Disallow ed                    |      |     |      | 2   |     |     |     | 2   | 4     | 0.98%      |
| Client - other                 |      |     |      | 5   |     | 5   | 4   | 20  | 34    | 8.35%      |
| Allowed in full                |      |     |      | 3   |     | 1   | 3   | 10  | 17    | 4.18%      |
| Allowed in part                |      |     |      |     |     | 2   |     | 6   | 8     | 1.97%      |
| Omsr discretion exercised      |      |     |      |     |     |     | A   |     | 1     | 0.25%      |
| Disallow ed                    |      |     |      | 2   |     | 2   |     | 3   | 7     | 1.72%      |
| Invalid                        |      |     |      |     |     | 4   |     | 1   | 1     | 0.25%      |
| Disallow - new argue/evi       |      | 4   | ı    | 19  |     | 10  | 2   | 10  | 45    | 11.06%     |
| Disalbw ed                     |      | 4   | 4    | 19  |     | 10  |     | 10  | 43    | 10.57%     |
| Withdrawn - settled            |      |     |      |     |     |     | 2   |     | 2     | 0.49%      |
| Disallow - no new argue/evi    | 1    | 4   | L    | 49  |     | 12  |     | 31  | 104   | 25.55%     |
| Disallow ed                    | 1    | 4   | 1    | 49  |     | 12  | 7   | 31  | 104   | 25.55%     |
| Not required                   |      | 1   | ı    | 14  | V   | 2   | 1   | 36  | 54    | 13.27%     |
| Unlknow n                      |      |     |      |     |     |     |     | 1   | 1     | 0.25%      |
| Allowed in full                |      |     |      |     |     | 1   |     | 1   | 2     | 0.49%      |
| Allowed in part                |      |     |      |     |     |     |     |     | 1     | 0.25%      |
| Disallow ed                    |      |     | 4    |     |     |     |     | 3   | 3     | 0.74%      |
| Invalid                        |      |     |      | 8   |     | 1   | 1   | 20  | 30    | 7.37%      |
| Withdrawn - taxpayer           |      | 1   |      | 6   |     |     |     | 10  | 17    | 4.18%      |
| Unforseen facts or evidence    |      |     | r    | 10  |     | 3   | 2   | 30  | 45    | 11.06%     |
| Allowed in full                |      |     |      | 8   |     | 7   | 1   | 7   | 16    | 3.93%      |
| Allowed in part                |      |     |      | 2   |     | 3   | 1   | 23  | 29    | 7.13%      |
| Grand Total                    | 1    | 10  | ) 1  | 172 | 1   | 51  | 22  | 149 | 407   | 100.00%    |
|                                |      |     |      |     |     |     |     |     |       |            |

From: Horton, Bernice [mailto:Bernice.Horton@ato.gov.au]

**Sent:** Monday, 15 April 2013 3:36 PM

To: Lee, Charlie

**Cc:** Pengilley, David; Coakley, Peter; Trenear, Cathrine; Jones, Kevin **Subject:** IGT Penalties Review - Objections data [SEC=UNCLASSIFIED]

Hi Charlie,

Please find the expanded and updated objections data that you requested in your discussion with Kevin Jones on Friday 5 April 2013.

As previously advised the reported data has been assured as being an accurate reflection of what is recorded in Siebel. However there has been no validation of the data.

Regards,

#### **Bernice Horton**

Executive Director | Compliance Support and Capability

Australian Taxation Office

Phone: 07 314 95624 | Mobile: 0423 023 579 | Facsimile: 07 314 95642

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From: Coakley, Peter <xxxxx.xxxxxx@xxx.xxx.xx>

**Sent:** Tuesday, 30 April 2013 12:13 PM

To: Lee, Charlie

Cc: Pengilley, David; ATO External Scrutineers Gateway; Lucchese, Jason; Horton,

Bernice; Salmi, Felicity; Reason, Jenny

**Subject:** IGT - penalty review [DLM=FOR-OFFICIAL-USE-ONLY]

**Attachments:** 049 Final numbers in pivot tables amended.zip

Hi Charlie,

Here is the additional information in the litigation pivot tables as discussed with Felicity Salmi today.

Please note: There may be instances where two or more appeals on multiple penalties are dealt with together in the Courts. Only one outcome can be recorded in the pivot table where there are different outcomes for the different appeals.

Regards

# **Peter Coakley**

Active Compliance Capability Improvement Leader
Assistant Commissioner | Compliance Support and Capability
Australian Taxation Office

Phone: 07 3149 5606 | Mobile: 0401712424

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# Active Compliance: Rates of Penalties Imposed



| 2012-13<br>Year to Date October 2012            | TOTAL   | ATP | ITX    | LB&I  | ME&I    | S&ME  | SNC | SPR    | TPALS   |
|---|---------|-----|--------|-------|---------|-------|-----|--------|---------|
| Penalties raised \$m                            | 403     | 0.1 | 73     | 28    | 50      | 104   | 41  | 19     | 88      |
| Tax Liabilities raised \$m                      | 2,561   | 2   | 384    | 260   | 445     | 460   | 91  | 171    | 750     |
| Total Liabilities raised \$m                    | 3,185   | 2   | 457    | 333   | 531     | 653   | 172 | 199    | 838     |
| Ratio of Penalties to Total Liabilities         | 13%     | 6%  | 16%    | 8%    | 9%      | 16%   | 24% | 10%    | 11%     |
| Number of activities with a<br>Liability impact | 273,785 | 58  | 4,102  | 18    | 129,494 | 509   | 60  | 3,959  | 135,393 |
| 2011-12   | TOTAL   | ATP | ITX    | LB&I  | ME&I    | S&ME  | SNC | SPR    | TPALS   |
| Penalties raised \$m                            | 1,442   | 18  | 263    | 290   | 140     | 250   | 135 | 36     | 307     |
| Tax Liabilities raised \$m                      | 9,173   | 10  | 1,723  | 1,264 | 1,760   | 1,115 | 193 | 585    | 2,441   |
| Total Liabilities raised \$m                    | 11,594  | 29  | 1,997  | 1,957 | 2,067   | 1,631 | 416 | 665    | 2,749   |
| Ratio of Penalties to Total Liabilities         | 12%     | 60% | 13%    | 15%   | 7%      | 15%   | 32% | 5%     | 11%     |
| Number of activities with a<br>Liability impact | 906,475 | 200 | 18,016 | 68    | 559,661 | 748   | 309 | 11,252 | 311,546 |
|   |         |     |        |       |         |       |     |        |         |
| 2010-11   | TOTAL   | АТР | ITX    | LB&I  | ME&I    | S&ME  | SNC | SPR    | TPALS   |
| Penalties raised \$m                            | 1,296   | 14  | 205    | 209   | 92      | 276   | 98  | 28     | 372     |
| Tax Liabilities raised \$m                      | 8,725   | 24  | 2,053  | 1,182 | 1,346   | 865   | 175 | 341    | 2,635   |
| Total Liabilities raised \$m                    | 11,014  | 47  | 2,266  | 1,814 | 1,535   | 1,447 | 374 | 417    | 3,009   |
| Ratio of Penalties to Total Liabilities         | 12%     | 30% | 9%     | 12%   | 6%      | 19%   | 26% | 7%     | 12%     |
| Number of activities with a Liability impact    | 973,085 | 274 | 13,499 | 613   | 426,967 | 680   | 338 | 13,008 | 512,533 |

NOTE: Penalties raised include those for False or misleading statements, Failure to lodge and Promoter penalties

Results for Client Account Services are included in the totals Interest is included in Total Liabilities Results are from Active Compliance Heartbeat reports 2010-11 results include auto correspondence work by TPALS

From: Horton, Bernice < x@ xxe

Sent: Friday, 15 February 2013 1:57 PM

To: Lee, Charlie; Dam, Duy
Cc: Hicks, Jenny; Arredondo, Gill

Subject: IGT Penalties - Some information on Systems [SEC=UNCLASSIFIED]

Attachments: IGT - Compliance Penalties reporting environment.doc

Charlie,

Please find a summary of the systems used for Penalties data.

<<IGT - Compliance Penalties reporting environment.doc>>

Regards,

#### **Bernice Horton**

Executive Director | Compliance Support and Capability Australian Taxation Office

Phone: 07 314 95624 | Mobile: 0423 023 579 | Facsimile: 07 314 95642

ATO | Working for all Australians

\*

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\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

From: Reason, Jenny < Jenny.Reason@ato.gov.au > on behalf of Coakley, Peter

< XX(0) XXX

Sent: Wednesday, 10 April 2013 10:09 AM

**To:** Lee, Charlie

Cc: Coakley, Peter; Willey, Julie

**Subject:** FW: IGT Penalties Review - Litigation figures [SEC=UNCLASSIFIED]

**Attachments:** 049 Final numbers in pivot tables.zip

Good Morning Charlie,

Attached please find a pivot table of the original figures on litigation matters which include penalty

You asked Felicity Salmi to send the data on Friday 5 April 2013

Thanks,

Jenny Reason

Personal Assistant to Peter Coakley, Assistant Commissioner I Active Compliance Improvement & Capability Leader, Compliance Support & Capability

Phone: 07 3149 5608 I Facsimile: 07 3149 5642

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\*

From: Coakley, Peter <xxxxx.xxxxxx@xxx.xxx.xx>
Sent: Monday, 14 January 2013 12:08 PM

To: Lee, Charlie

Cc:Pengilley, David; ATO External Scrutineers Gateway; Lucchese, JasonSubject:IGT review into the ATO's administration of penalties - Email 12

[SEC=UNCLASSIFIED]

**Attachments:** 049 Penalty matters only.xls; 2011-12 Objections Review v5 for CS&L Exec 1 June

2012.ppt; Objection Review Draft Report [SEC=IN-CONFIDENCE]

Hi Charlie,

# Re: TOR 1 - IGT-PEN-GEN-REQ2.

I hope this information is useful for you in response to this request:

<<049 Penalty matters only.xls>>

# Re: TOR 1-IGT-PEN-GEN-REO3

In particular, I refer you to the Objection Review which referred to penalty matters.

This was provided in email 11:

<<2011-12 Objections Review v5 for CS&L Exec 1 June 2012.ppt>>

As part of last year's ADR review we provided this information to your office:

# <<Objection Review Draft Report [SEC=IN-CONFIDENCE]>>

In addition of course, we undertake routine reviews around the quality of penalty decisions, as you know, with the aim of continually monitoring quality and improving where necessary. See item 7 in email 11.

# Regards

# **Peter Coakley**

Assistant Commissioner Active Compliance Capability Improvement Leader Mobile: 0401712424 Brisbane Office: 0731495606

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Office, telephone 13 2869 and delete all copies of this

From: Coakley, Peter <xxxxx.xxxxxx@xxx.xxx au>
Sent: Thursday, 20 December 2012 3:55 PM

**To:** Pengilley, David; Lee, Charlie

Cc:Lucchese, Jason; ATO External Scrutineers Gateway; Urbach, RichardSubject:IGT-PEN-TOR3-REQ6 - Email 5 [DLM=FOR-OFFICIAL-USE-ONLY]

**Attachments:** 20121121\_BPA\_BerniceHorton zip

<<20121121 BPA BerniceHorton.zip>>

David & Charlie,

#### **Email 5**

# As requested

#### **Peter Coakley**

Assistant Commissioner Active Compliance Capability Improvement Leader Mobile: 0401712424 Brisbane Office: 0731495606

\*

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From: Coakley, Peter < x@ xxx

**Sent:** Wednesday, 14 November 2012 7:25 AM

**To:** AC Steering Committee

**Subject:** Objection Outcomes YTD 2012-13 [DLM=FOR-OFFICIAL-USE-ONLY]

# All,

Maybe some of you have seen this picture around the whole-of-Compliance-level, year-to-date picture of what has been allowed on objection in 2012-13. These are just the audit-related objection outcomes.

As always, the quality of the original decision is our focus, with ongoing focus and ATO Executive scrutiny on the quality of our audit penalty decisions.

FYI

# **Peter Coakley**

Active Compliance Capability Improvement Leader
Assistant Commissioner | Compliance Support and Capability
Australian Taxation Office

Phone: 07 3149 5606 | Mobile: 0401712424

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|          | Amount<br>Assessed | Disputed Amount | Allowed Amount | Assessed<br>Disputed | Assessed Allowed | Disputed Allowed |
|----------|--------------------|-----------------|----------------|----------------------|------------------|------------------|
| Tax      | \$608,900,860      | \$463,195,330   | \$124,192,505  | 76%                  | 20%              | 27%              |
| Penalty  | \$126,724,730      | \$125,569,840   | \$49,887,189   | 99%                  | 39%              | 40%              |
| Interest | \$76,116,952       | \$74,815,587    | \$24,756,514   | 98%                  | 33%              | 33%              |
| Total    | \$811,742,542      | \$663,580,757   | \$198,836,209  | 82%                  | 24%              | 30%              |
|          |                    |                 |                | \(\)                 |                  |                  |

| PAPER  | COMPLIANCE | 28 AUGUST 2012 | For Official Use Only |
|--------|------------|----------------|-----------------------|
| FORMAT | AUDIENCE   | DATE           | CLASSIFICATION        |



FILE REF: [FILE NO.]

# Penalty Statistics 2011-12

Some statistics on administrative penalties for Active Compliance.



For Official Use Only



For further information or questions, call ext 95624

# PENALTY STATISTICS

# **ACTIVE COMPLIANCE PENALTIES**

Active Compliance administers a broad range of penalties. Compliance administers most penalties imposed by the ATO. It does not administer director penalty.

This paper provides some information on penalties imposed by Active Compliance.

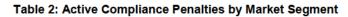
# Net amounts of penalties imposed by Active Compliance

Below are the net imposition figures for penalties in Active Compliance for the last three financial years.

Table 1: Active Compliance Penalties by Business Line

| BSL          | 2011-12       | 2010-11       | 2009-10       |
|--------------|---------------|---------------|---------------|
| ATP          | 17,688,203    | 14,032,123    | 4,194,823     |
| CAS          | 2,651,938     | 1,650,640     | 991,919       |
| OTHER        | 0             | 0             | 0             |
| Indirect Tax | 263,058,344   | 205,438,564   | 162,548,195   |
| LB&I         | 290,296,122   | 209,019,854   | 462,110,368   |
| MEI          | 140,493,006   | 92,367,408    | 90,138,044    |
| ОСТС         | 0             | 0             | 104,670       |
| SME          | 250,165,970   | 275,633,661   | 227,209,380   |
| SNC          | 134,857,049   | 97,998,808    | 130,293,786   |
| SPR          | 36,434,900    | 27,910,160    | 27,693,595    |
| TPALS        | 306,527,065   | 372,422,753   | 175,144,530   |
| TOTAL        | 1,442,172,597 | 1,296,473,970 | 1,280,429,310 |

<sup>&</sup>lt;sup>1</sup> Failure to lodge on time (FTL) penalty is imposed by Compliance but remission is managed in Operations. FTL penalty amounts are included in this report.



| Table 2: Active Comբ | oliance Penalties by M | arket Segment | PC'S          | 50 |
|----------------------|------------------------|---------------|---------------|----|
| Market Segment       | 2011-12                | 2010-11       | 2009-10       |    |
| Large                | 290,021,596            | 235,939,706   | 474,213,536   |    |
| SME                  | 234,236,062            | 204,921,503   | 141,569,028   |    |
| Micro                | 709,433,149            | 694,110,927   | 579,712,137   |    |
| Government           | 78,974                 | 27,844        | 51,029        |    |
| Not-for-Profit       | 15,587,766             | 4,843,527     | 1,255,440     |    |
| Individual           | 192,815,049            | 156,630,464   | 83,628,139    |    |
| Total                | 1,442,172,597          | 1,296,473,970 | 1,280,429,310 |    |

Table 3: Active Compliance Penalties by Revenue Product

| Revenue Product | 2011-12       | 2010-11       | 2009-10       |
|-----------------|---------------|---------------|---------------|
| Excise Revenue  | 7,677,221     | 3,003,807     | 128,151       |
| Excise Transfer | 2,078,315     | 16,352,787    | 1,852,853     |
| GST             | 338,561,094   | 223,777,923   | 233,003,752   |
| PAYG (W)        | 75,673,161    | 55,165,494    | 112,404,207   |
| Income Tax      | 958,591,220   | 966,666,287   | 902,601,573   |
| SPR Other       | 0             | 0             | 0             |
| SPR Guarantee   | 50,982,634    | 29,864,049    | 28,074,137    |
| LCT/Sales Tax   | 7,255,546     | 135,726       | 449,907       |
| Admin Penalties | 35,200        | 13,200        | 4,400         |
| Other Penalties | 1,318,206     | 1,494,697     | 1,910,330     |
| Total Rev Prod  | 1,442,172,597 | 1,296,473,970 | 1,280,429,310 |



The data below is from the Corporate Penalty System (CPS) for indirect taxes and pay as you go withholding (PAYG W) amounts for the major penalties. Penalties from director penalty notices are not included.

Table 4: Penalty data for indirect taxes and PAYG W from CPS from 1 July 2011 to 30 April 2012

|   |                  | Remission<br>amount (3) | Net Amount      | Cases |
|---|------------------|-------------------------|-----------------|-------|
| Fail to Register or Cancel Registration Penalty     | \$15,400.00      | \$0.00                  | \$15,400.00     | 7     |
| Failure to provide a document                       | \$21,400,052.90  | \$400,918.68            | \$20,999,134.22 | 1182  |
| Miscellaneous Penalty                               | \$215,600.00     | \$67,650.00             | \$147,950.00    | 98    |
| False or misleading statement penalty               | Λ.α              |                         |                 |       |
| <ul> <li>Failure to take reasonable care</li> </ul> | \$17,289,271.73  | \$2,702,583.53          | \$14,586,688.20 | 7573  |
| <ul> <li>Recklessness</li> </ul>                    | \$104,473,680.75 | \$43,363,019.39         | \$61,110,661.36 | 7992  |
| <ul> <li>Intentional disregard</li> </ul>           | \$75,959,674.50  | \$84,464.00             | \$75,875,210.50 | 4337  |

# Notes:

- (1) These figures vary slightly from the financial statement figures for the same period but the variances are low and are probably be the result of the reports being called on different days.
- (2) Where an amount is cancelled or remitted in full the imposition figure is reduced. Therefore this amount does not include Active Compliance cases where the penalty was remitted in full at imposition. It does not reflect cases and amounts where at objection or litigation the penalty was set aside or remitted in full. Such remissions and cancellations reduce the amount imposed and remitted relevant to the cases.
- (3) This figure will include remission that occurs at objection or litigation unless the amount is remitted in full.

The data from this report for two penalties differed from the financial statement data. The financial statement data for 2011-12 to end of April 2012 is below.

Table 5: Penalty data from financial statements from 1 July 2011 to 30 April 2012

|                                  | _                 | Remission<br>amount | Net Amount        |
|----------------------------------|-------------------|---------------------|-------------------|
| Failure to lodge on time penalty | \$ 294,304,874.59 | \$ 85,167,065.00    | \$ 209,137,809.59 |
| Failure to withhold penalty      | \$ 27,803,084.80  | \$ 9,150,279.83     | \$ 18,652,804.97  |

# Penalties in Integrated core processing (ICP)

Although more detailed penalty data can be obtained from Siebel case management system, reporting on penalty outcomes in Siebel work management is not possible. However, some data can be obtained from ICP.

The following data is for imposition of penalties in ICP and the imposition figures are not changed because of subsequent action. The figures do not show the amounts remitted at the time of imposition. Additionally, a small number of the penalties that were cancelled by Active Compliance will not be reflected in the numbers.<sup>2</sup>

Table 6: Penalty imposition figures for ICP from 1 July 2011 to 30 April 2012

| Penalty type  | lm | pose           |         |
|---|----|----------------|---------|
|   | Ar | nount          | Count   |
| Penalty for failure to lodge on time -large   | \$ | 200,115.00     | 95      |
| Penalty for failure to lodge on time - medium   | \$ | 4,244,920.00   | 3,995   |
| Penalty for failure to lodge on time - small  | \$ | 74,768,165.05  | 134,317 |
| Penalty for failure to provide a document as required (284-75(3))   | \$ | 107,451,050.55 | 2,790   |
| False or misleading statement penalty   |    |                |         |
| Penalty for false or misleading statement   | \$ | 18,828,832.65  | 137     |
| <ul> <li>Shortfall penalty relating to a failure to take reasonable care (2)</li> </ul>   | \$ | 170,609,159.50 | 42,896  |
| Shortfall penalty relating to recklessness  | \$ | 86,278,181.75  | 3,835   |
| Shortfall penalty relating to an intentional disregard of a taxation law  | \$ | 129,630,143.05 | 886     |
| Shortfall penalty relating to a position that is not reasonably arguable  | \$ | 68,135,938.80  | 235     |
| Scheme shortfall penalties  |    |                |         |
| <ul> <li>Shortfall penalty relating to a scheme shortfall</li> <li>Shortfall penalty where a reasonably arguable scheme adjustment</li> </ul> | \$ | 83,685,259.85  | 73      |
| provision does not apply  Shortfall penalty where a reasonably arguable scheme transfer   | \$ | 965,687.15     | 3       |
| pricing adjustment does not apply   | \$ | 6,376.15       | 5       |
| Penalty for failure to give a compulsory release authority  | \$ | 244,200.00     | 111     |
| Penalty for failure to give a statement of a released excess contributions liability  | \$ | 550.00         | 1       |
| Penalty for failure to release excess contributions   | \$ | 6,600.00       | 3       |

<sup>&</sup>lt;sup>2</sup> Three penalties totalling \$2.126 billion were incorrectly imposed for failure to take reasonable care. These amounts have been identified and removed from the figures.

Attached is a spreadsheet of all transactions on the ICP system relating to penalties. It includes reduction in penalty via cancellation and remission which will include audit and post-audit decisions.



From: Hicks, Jenny <Jenny.Hicks@ato.gov.au>
Sent: Thursday, 4 April 2013 9:01 AM

To: Lee, Charlie Cc: Coakley, Peter

Subject: RE: IGT request - penalties data from Annual report [SEC=UNCLASSIFIED]

**Attachments:** Annual report data for IGOT.xls

#### Hello Charlie

The spreadsheet attached contains the Annual Report information for 2009-10 to 2011-12. The information is generally published with penalties and interest liabilities combined. They have been split and shown separately.

# 2012-13 data is year to date December 2012.

I will have year to date March information available next week which I can forward

The estimated cash is for all liabilities; tax, penalties and interest. This is not available as a split and includes cash from both current year cases and cases finalised in previous years.

If you have any questions please contact me.

# Regards

# Jenny Hicks

Executive Director | Active Compliance Governance Active Compliance Capability Australian Taxation Office

Phone: 02 621 61644 | Mobile: 0488 285 998 | Facsimile: 02 621 61937

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From: Coakley, Peter

Sent: Wednesday, 3 April 2013 15:39

To: Hicks, Jenny Cc: 'Lee, Charlie'

Subject: FW: IGT request - penalties data from Annual report [SEC=UNCLASSIFIED]

# Hello Jenny,

Could you please respond to Charlie.

# Thanks

# **Peter Coakley**

Active Compliance Capability Improvement Leader
Assistant Commissioner | Compliance Support and Capability
Australian Taxation Office

Phone: 07 3149 5606 | Mobile: 0401712424

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From: Lee, Charlie [mailto:Charlie.L@wau

Sent: Wednesday, 3 April 2013 14:05

To: Coakley, Peter

Subject: RE: IGT request - penalties data from Annual report [SEC=UNCLASSIFIED]

Peter

Do you have results for the 2011-12 year and a year to date?

Regards Charlie

From: Coakley, Peter [mailto:Peter.Coakley@ato.gov.au]

Sent: Wednesday, 3 April 2013 2:01 PM

To: Lee, Charlie

Subject: FW: IGT request - penalties data from Annual report [SEC=UNCLASSIFIED]

Hello Charlie,

Did you get this one?

Regards

# **Peter Coakley**

Active Compliance Capability Improvement Leader Assistant Commissioner | Compliance Support and Capability Australian Taxation Office

Phone: 07 3149 5606 | Mobile: 0401712424

ATO | Working for all Australians

From: Hicks, Jenny

Sent:

Thursday, 28 March 2013 14:34
Reason, Jenny
Coakley, Peter; Berry, Craig J; Maginness, Murray
Light Trade of the Coakley of th

Jenny

The IGT requested a split of the penalties and interest figures from the Annual Report.

This has been prepared for both tables previously published in the Annual Report, market segment and revenue product view, for the three years 2009-10 through to 2011-12.

<<Annual report data for IGOT.xls>>

The figures have been assured by Revenue Analysis Branch.

Could you include this information with the next response to the IGT.

Thank you.

Jenny Hicks

Acting Assistant Commissioner Active Compliance Capability Improvement Leader Australian Taxation Office

Phone: 02 621 61644 | Mobile: 0488 285 998

\*

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| Daniello, toma   | Impose Cancellation (1) |         |                   | Remission (1) |                   | Cancel remission | tancel remission  |                  | Cancel adjustment |               |       |
|--|-------------------------|---------|-------------------|---------------|-------------------|------------------|-------------------|------------------|-------------------|---------------|-------|
| Penalty type   |                         |         |                   |               |                   |                  |                   | Adjustment       | 0                 |               |       |
| Described on Colors to Indian and Constitution   | Amount                  | Count   |                   | Count         | Amount            | Count            | Amount Count      | Amount           | Count             | Amount        | Count |
| Penalty for failure to lodge on time - large   | \$ 200,115.00           | 95      | -\$ 4,840.00      | 3             | -\$ 16,500.00     | /                | \$ 1,100.00       | -\$ 25.00        |                   | 1             |       |
| Penalty for failure to lodge on time - medium  | \$ 4,244,920.00         | 3,995   |                   | 72            | \$ 634,275.00     | 599              | \$ 3,300.00       | \$ 1,210.00      |                   | 2             |       |
| Penalty for failure to lodge on time - small   | \$ 74,768,165.05        | 134,317 | -\$ 1,807,909.45  | 1,886         | \$ 30,278,441.00  | 54,422           |                   | -\$ 6,811.70     | 2                 | 2             |       |
|  |                         |         |                   |               |                   |                  |                   |                  |                   |               |       |
| Penalty for failure to provide a document as required (284-75(3))  | \$ 107,451,050.55       | 2,790   | -\$ 2,366,142.40  | 65            | \$ 33,062,348.68  | 562              |                   | -\$ 5,568,604.27 | 3                 | 3             |       |
|  |                         |         |                   | _             |                   |                  |                   |                  |                   |               |       |
| False or misleading statement penalty  |                         |         |                   |               |                   |                  |                   |                  |                   |               |       |
| Penalty for false or misleading statement  | \$ 18,828,832.65        | 137     |                   | 18            |                   | 52               |                   |                  |                   |               |       |
| Shortfall penalty relating to a failure to take reasonable care (2)  | \$ 170,609,159.50       | 42,899  |                   | 732           |                   | 13,317           |                   | -\$ 61,212.69    |                   | \$ 2,720.65   | 3     |
| Shortfall penalty relating to recklessness   | \$ 86,278,181.75        | 3,835   | -\$ 9,743,591.60  | 189           | \$ 33,990,884.06  | 1,161            | \$ 786,760.65 23  | -\$ 1,159,414.63 | 1:                | 2             |       |
| Shortfall penalty relating to an intentional disregard of a taxation law   | \$ 129,630,143.05       | 886     | -\$ 14,771,319.40 | 70            | \$ 34,287,507.70  | 335              | \$ 68,811.70      | -\$ 1,404,157.90 | 2                 | 0             |       |
|  |                         |         |                   |               |                   |                  |                   |                  |                   |               |       |
| Shortfall penalty relating to a position that is not reasonably arguable   | \$ 68,135,938.80        | 235     | -\$ 193,862.15    | 10            | -\$ 8.600.750.03  | 69               |                   |                  |                   |               |       |
|  |                         |         |                   | -             |                   |                  |                   |                  |                   |               |       |
| Scheme shortfall penalties   |                         |         |                   |               |                   |                  |                   |                  |                   |               |       |
| Shortfall penalty relating to a scheme shortfall   | \$ 83,685,259.85        | 73      | -\$ 5.246.784.30  | 3             | -\$ 2.516.682.26  | 34               |                   |                  |                   |               |       |
| Shortfall penalty where a reasonably arguable scheme adjustment provision does   |                         | 3       |                   | -             | -\$ 10.319.724.99 |                  | \$ 15.990.00      | 1                |                   |               |       |
| Shortfall penalty where a reasonably arguable scheme transfer pricing adjustment   |                         |         | -\$ 79.950.00     |               | -\$ 833.12        | 3                | Ψ 10,000.00       |                  |                   |               |       |
| Shortiali perialty where a reasonably arguable scrience translet pricing adjustment  | υ,570.15                |         | \$-               |               | -                 | 3                |                   |                  |                   |               |       |
| Penalty for failure to give a compulsory release authority   | \$ 244,200.00           | 111     | -\$ 2.200.00      | 4             | -\$ 40.700.00     | 36               |                   | -\$ 1.540.00     |                   |               |       |
| relially for failure to give a compulsory release authority  | \$ 244,200.00           | 1111    | -\$ 2,200.00      | '             | -\$ 40,700.00     | 30               |                   | -φ 1,540.00      |                   | '             |       |
| Describe for failure to give a statement of a released suggestantifications liebility  | \$ 550.00               |         |                   |               |                   |                  |                   |                  |                   |               |       |
| Penalty for failure to give a statement of a released excess contributions liability   | 550.00                  |         |                   |               |                   |                  |                   |                  |                   |               |       |
| Described of the standard of t | 0.000.00                |         | 4 400 00          |               |                   |                  |                   |                  |                   |               |       |
| Penalty for failure to release excess contributions  | \$ 6,600.00             | 3       | -\$ 4,400.00      | 2             |                   |                  |                   |                  |                   | 1             |       |
|  |                         |         |                   |               |                   |                  |                   |                  |                   | 1             |       |
|  |                         |         |                   |               |                   |                  |                   |                  |                   | 1             |       |
| Totals:  | \$ 745,055,179.50       | 189,385 | -\$ 43,458,452.50 | 3,053         | \$ 264,574,073.22 | 70,613           | \$ 1,060,718.85 5 | -\$ 8,202,976.19 | 18                | 1 \$ 2,720.65 | 3     |
|  | Γ                       |         |                   |               |                   |                  |                   |                  |                   |               |       |

Notes:
(1) Remission and all cancellations will include Active Complaince, objection and litigation outcomes.
(2) Three peanalties totalling \$2.126 billion were incorrectly imposed for false or misleading statement penalty.
They were remitted or cancelled on the day of imposition and have been removed from the above figures.

|       |        |                    |                   |                   |            |                  |                 |                  | 3             |                               |
|-------|--------|--------------------|-------------------|-------------------|------------|------------------|-----------------|------------------|---------------|-------------------------------|
| BSL   | Total  | Total ATO position |                   | Total variance    | % variance | Pre settlement   | Settled         | Variance         | % variance on | % penalty                     |
|       | number |                    | amount            |                   |            | penalties        | penalties       |                  | penalties     | variance vs<br>total variance |
|       |        |                    |                   |                   |            |                  |                 |                  |               | amount which                  |
|       |        |                    |                   |                   |            |                  |                 |                  |               | includes all settlement       |
| ATP   | 18     | \$ 7,595,165.73    |                   | \$ 3,669,892.78   | 48%        | \$ 800,789.43    | \$ 126,562.59   | \$ 674,226.84    | 84%           | components<br>4.54%           |
| ITX   | 17     | \$ 11,958,757.21   |                   |                   |            | \$ 2,988,152.50  |                 |                  |               | 14.43%                        |
| L&P   | 9      | \$ 8,979,600.43    |                   |                   | 49%        | \$ 2,207,055.03  |                 |                  | -             | 12.43%                        |
| LBI   | 8      | \$ 491,804,760.37  | \$ 464,926,344.45 | \$ 26,878,415.92  | 5%         | \$ 12,831,436.51 | \$ 2,074,240.76 | \$ 10,757,195.75 | 84%           | 72.43%                        |
| MEI   | 11     | \$ 4,348,490.74    | \$ 1,609,983.90   | \$ 2,738,506.84   | 63%        | \$ 576,829.16    | \$ 195,831.20   | \$ 380,997.96    | 66%           | 2.57%                         |
| SME   | 99     |                    | \$ 124,414,223.72 |                   | 33%        | \$ 17,215,655.51 |                 | \$ 13,469,843.15 |               | 90.70%                        |
| SNC   | 24     |                    | \$ 14,851,289.18  |                   | 45%        | \$ 2,132,775.71  |                 | \$ 678,127.64    |               | 4.57%                         |
| SUPER | 6      | \$ 327,770.48      |                   |                   |            | \$ 53,998.84     |                 | \$ 53,998.84     |               | 0.36%                         |
| TOTAL | 192    | \$ 736,689,779.57  | \$ 621,241,595.00 | \$ 115,448,184.57 | 16%        | \$ 38,806,692.69 | \$ 8,803,664.10 | \$ 30,003,028.59 | 77%           | 26%                           |