



RFx Evaluation Form

RFx/Brief reference: 9655

Internal DTA reference: DTA-GEN-12968

For the provision of: HGIT Program Management

Background

On 11th November 2020 the Digital Transformation Agency (DTA) approached 16 sellers/suppliers via open tender through the Digital Marketplace Panel for the provision of a HGIT Program management.

Description of requirement

The DTA is looking for a partner to support the long-term delivery of the Hardening Government IT program. It will include program management development (including secretariat) and stakeholder engagement.

Approach to Market

DTA conducted an approach to the market via an open tender through the Digital Marketplace panel. An RFx was published on the Digital Marketplace on 11/11/2020.

The RFx was open for 7 days.

The RFx closed on 19th Nov 2020. A total of 5 offers were received.

Sellers/Suppliers invited to quote

Option 2:

Name of company/organisation/individuals invited to quote	Response received Y/N
Section 47, Section 47G	Y
4 Birds	N
Actavium Group	N
Section 47, Section 47G	Y

Deloitte	Y
Bench 100	N
Bright Consulting	Y
Clarity Business and IT Solutions	N
Deco systems	Y
Focused Business Solutions	N
Strategic Enterprise Services	N
Project Assured	N
Project Management Partners	N
Projects Delivered Australia	N
IMA Management & Technology	N
Shearwater	N

Evaluation Panel

Name	Role
Section 47F	Chair
	Member

Evaluation Panel Roles

- Chairperson – seeks consensus on ratings
- Member – independently rates offers
- Technical Advisor – provides technical advice (if required)
- Probity Advisor – provides probity advice (if required)
- Legal Advisor – provides legal advice (if required)

Evaluation Ratings

<i>Very Good</i>	<i>The Offer satisfies the Selection Criteria to a very high standard and presents minimal or no risk and its claims are fully supported by the information provided</i>
<i>Good</i>	<i>The Offer satisfies the Selection Criteria to a high standard and/or presents limited risk. The claims are supported by the information provided</i>
<i>Satisfactory</i>	<i>The Offer satisfies the Selection Criteria to a satisfactory degree and/or presents an acceptable level of risk. There are some minor deficiencies and shortcomings in the information provided</i>
<i>Poor</i>	<i>The Offer barely satisfies the Selection Criteria and/or presents some degree of unacceptable risk. There are major deficiencies in the information provided.</i>
<i>Unsatisfactory</i>	<i>The Offer does not satisfy the Selection Criteria and/or presents an unacceptable level of risk to the Commonwealth.</i>

Evaluation of Offers

Criteria	Section 47, Section 47G	Bright Consulting	DECO
The extent to which the offer met the RFQ requirements		Satisfactory	Poor
The respondent's proven capacity to provide the requirement		Satisfactory	Poor
The total proposed costs		They have provided a day rate for the team of 4 of \$4,800 Which will be a total of \$648,000 exGST over the 135 workdays from 11 Dec to 30 June 2021.	Section 47 This is for a team of 2 plus a secretariat for less than half the time.
Criteria	Deloitte	Section 47G, Section 47	
The extent to which the offer met the RFQ requirements	Good		
The respondent's proven capacity to provide the requirement	Good		
The total proposed costs	Quote is \$175,895, or total \$1,231,262 (exGST), this is based on start of 7 th Dec.		

	To assess the 135 days from 11 th Dec to 30 June 2021, I've divided the total amount by 140 days and multiplied by 135. Giving a comparison total of: \$1,187,288.36.	Section 47, Section 47G	
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Value for money considerations

The committee considered the Deloitte proposal to be the best overall proposal, both, how they propose delivering the program and the core team, along with the senior support they identified to support the work. Section 47, Section 47G

Bright Consulting provided a reasonable response and was very competitive, however the committee didn't believe that the cheapest price was going to give the DTA and the Hardening Government IT Program the best value. The panel believed the lower cost did not include potential variables that were included in other proposals and that this may present risk to the delivery of the program.

The biggest issue with Deloitte is their quote, this is more than the other proposals. They did offer the biggest full-time team and was clearly able to minimise the risk to the program delivery, however they are doing this at a significant cost to the DTA.

Section 47, Section 47G

The Bright Consulting proposal showed that while they had a satisfactory breadth of experience this has all been within single government agencies, this bought an additional level of risk that the panel suggest is too high for the critical stage that the program is at.

Ranking of quotations

The final ranking of the quotations, with the first ranked, representing the best value for money solution is as follows:

1. Deloitte
2. Section 47G
3. Bright Consulting
4. Not Ranked - DECO
5. Section 47G

In the Evaluation Panel's opinion, Deloitte is the preferred provider for this DTA requirement.

Attachments

[Assessment table HGIT Program Mgt](#)

Recommendation

The evaluation panel recommends that Deloitte are the preferred provider for the provision of Program management services for a total contract price of \$1,500,000.20, made up of original quote, \$1,354,388.20 and \$145,611.80 in time and materials costs to support flexibility in delivering the program (including GST), for a period of 7 months from 7th December 2020 to end of June 2021 with an option to extend for a further period of 4x 6-month extensions.

Key Information (Mandatory)

Contract/Contractor Manager:	Section 47F
Cost centre:	DT640
Location of role:	Canberra
Building pass:	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
DTA Account:	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
DTA Email:	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Laptop/IT equipment:	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Evaluation Panel sign-off

Section 47F

Chair

Member

Signature

[insert name]

[insert position]

Approval

I approve in accordance with s23(3) of the PGPA Act the commitment of relevant money for the procurement described above.

I am satisfied, after making reasonable inquiries that the proposed expenditure:

- a) is in accordance with the relevant policies of the DTA and the Commonwealth; and
- b) will be proper use of Commonwealth resources.

 Signature

Peter Alexander

Australian Government Chief Digital Officer

Digital Transformation Agency

Dated 25/ 11 /2020